FORM 10-Q UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

(Mark One)

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended March 18, 2000 (12 weeks)

0R

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from to

Commission file number 1-1183

[GRAPHIC OMITTED]

PEPSICO, INC.

(Exact name of registrant as specified in its charter)

North Carolina (State or other jurisdiction of Employer incorporate or organization) 13-1584302 (I.R.S. Identification No.)

700 Anderson Hill Road, Purchase, New York (Address of principal executive offices)

10577 (Zip Code)

914-253-2000

(Registrant's telephone number, including area code)

N/A

(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES X NO

Number of shares of Capital Stock outstanding as of April 14, 2000: 1,441,018,225

PEPSICO, INC. AND SUBSIDIARIES

INDEX

| | | Page No |
|--------|--|---------|
| Part I | Financial Information | |
| | Condensed Consolidated Statement of Income - 12 Weeks Ended March 18, 2000 and March 20, 1999 | 2 |
| | Condensed Consolidated Statement of Cash Flows - 12 Weeks Ended March 18, 2000 and March 20, 1999 | 3 |
| | Condensed Consolidated Balance Sheet - March 18, 2000 and December 25, 1999 | 4-5 |
| | Condensed Consolidated Statement of Comprehensive Income - 12 Weeks Ended March 18, 2000 and March 20, 1999 | 6 |
| | Notes to Condensed Consolidated Financial Statements | 7-9 |
| | Management's Discussion and Analysis of Operations, Cash Flows, Liquidity and Capital Resources and EURO | 10-16 |
| | Independent Accountants' Review Report | 17 |

PART I - FINANCIAL INFORMATION

PEPSICO, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENT OF INCOME (in millions except per share amounts, unaudited)

| | 12 Weeks | |
|---|--|-------------------------------------|
| | 3/18/00 | |
| Net Sales New PepsiCo Bottling operations | - | \$3,545 1,569 |
| Total Net Sales | 4,191 | 5,114 |
| Costs and Expenses Cost of sales | 1,677 1,827 32 - 3,536 | 2,140 2,250 64 65 4,519 |
| Operating Profit New PepsiCo Bottling operations and equity investments | 655 | 566 29 |
| Total Operating Profit | 655 | 595 |
| Bottling equity income, net | 5 (47) 7 | (124) 20 |
| Income Before Income Taxes | 620 | 491 |
| Provision for Income Taxes | 198 | 158 |
| Net Income | \$ 422 ====== | \$ 333 ====== |
| Income Per Share - Basic | \$ 0.29 ====== | \$ 0.23 ====== |
| Average Shares Outstanding - Basic | 1,450 | 1,474 |
| Income Per Share - Assuming Dilution | \$ 0.29 ===== | \$ 0.22 ====== |
| Average Shares Outstanding - Assuming Dilution | 1,472 | 1,510 |
| Cash Dividends Declared Per Share | \$0.135 | \$ 0.13 |

See accompanying notes -2-

$\begin{array}{c} {\tt CONDENSED} \ \ {\tt CONSOLIDATED} \ \ {\tt STATEMENT} \ \ {\tt OF} \ \ {\tt CASH} \ \ {\tt FLOWS} \\ & ({\tt in millions, unaudited}) \end{array}$

| | 12 Weeks Ended | |
|--|---|--|
| | 3/18/00 | 3/20/99 |
| Cash Flows - Operating Activities Net income | \$ 422 | \$ 333 |
| Bottling equity income, net | (5) 202 2 63 (477) | 301 (9) 70 (394) |
| Net Cash Provided by Operating Activities | 207 | 301 |
| Cash Flows - Investing Activities Capital spending | (142) (8) (173) 169 - 49 | (210) (168) (1,519) 181 (1,277) 117 |
| Net Cash Used for Investing Activities | (105) | (2,876) |
| Cash Flows - Financing Activities Proceeds from issuances of long-term debt Payments of long-term debt Short-term borrowings, by original maturity More than three months - proceeds More than three months - payments Three months or less, net | 100 (240) 19 (18) 271 | 3,265 (135) 3,304 (182) (1,756) |
| Cash dividends paidShare repurchasesProceeds from exercises of stock options | (197) (666) 91 | (191) - 82 |
| Net Cash (Used for)/Provided by Financing Activities | (640) | 4,387 |
| Effect of Exchange Rate Changes on Cash and Cash Equivalents | (2) | 1 |
| Net (Decrease)/Increase in Cash and Cash Equivalents Cash and Cash Equivalents - Beginning of year | (540) 964 | 1,813 311 |
| Cash and Cash Equivalents - End of period | \$ 424 ===== | \$ 2,124 ====== |

See accompanying notes.

CONDENSED CONSOLIDATED BALANCE SHEET (in millions except per share amounts)

ASSETS

| | (Unaudited) 3/18/00 | 12/25/99 |
|--|------------------------|--------------|
| | | |
| Current Assets | | |
| Cash and cash equivalentsShort-term investments, at cost | \$ 424 96 | \$ 964 92 |
| | 520 | 1,056 |
| Accounts and notes receivable, less | | , |
| allowance: 3/00 - \$101, 12/99 - \$85 | 1,734 | 1,704 |
| Inventories | | |
| Raw materials | 435 | 464 |
| Work-in-process | 174 | 89 |
| Finished goods | 320 | 346 |
| | 929 | 899 |
| Prepaid expenses and other current assets | 594 | 514 |
| Total Current Assets | | 4,173 |
| Property, Plant and Equipment | 8,895 | 8,816 |
| Accumulated Depreciation | (3,665) | • |
| | | |
| | 5,230 | 5,266 |
| Intangible Assets, net | | |
| Goodwill | 3,761 | 3,808 |
| Reacquired franchise rights | 70 | 78 |
| Trademarks and other identifiable intangibles | 835 | 849 |
| | | 4,735 |
| Investments in Unconsolidated Affiliates | 2,842 | 2,846 |
| Other Assets | 502 | 531 |
| | | |
| Total Assets | \$17,017 | \$17,551 |
| | ====== | ======= |

Continued on next page.

CONDENSED CONSOLIDATED BALANCE SHEET (continued) (in millions except per share amount)

LIABILITIES AND SHAREHOLDERS' EQUITY

| | (Unaudited) 3/18/00 | |
|---|----------------------------------|--------------------------------|
| Current Liabilities Short-term borrowings | \$ 278 3,007 189 | 3,399 |
| Total Current Liabilities | 3,474 | 3,788 |
| Long-term Debt | 2,901 | 2,812 |
| Other Liabilities | 2,913 | 2,861 |
| Deferred Income Taxes | 1,222 | 1,209 |
| Shareholders' Equity Capital stock, par value 1 2/3 cents per share: authorized 3,600 shares, issued 3/00 and 12/99 -1,726 shares | 29 1,040 14,294 (1,047) | 29 1,081 14,066 (989) |
| Less: Repurchased shares, at cost: 3/00 - 285 shares, 12/99 - 271 shares | • | 14,187 |
| Total Shareholders' Equity | 6,507 | 6,881 |
| Total Liabilities and Shareholders' Equity | \$17,017 ====== | |

See accompanying notes.

CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (in millions, unaudited)

| | 12 Weeks Ended | |
|---|-----------------|------------------|
| | 3/18/00 | 3/20/99 |
| Net Income | \$422 | \$ 333 |
| Other Comprehensive (Loss)/Income Currency translation adjustment, net of related taxes Reclassification adjustment for items realized in net income. Other | (62) - 4 | (108) 6 - |
| | (58) | (102) |
| Comprehensive Income | \$364 ====== | \$ 231 ====== |

See accompanying notes.

PEPSICO, INC. AND SUBSIDIARIES (unaudited)

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (tabular dollars in millions; all per share amounts assume dilution)

- (1) Our Condensed Consolidated Balance Sheet at March 18, 2000 and the Condensed Consolidated Statements of Income, Comprehensive Income and Cash Flows for the 12 weeks ended March 18, 2000 and March 20, 1999 have not been audited and have been prepared substantially consistent with the accounting principles applied in our 1999 Annual Report on Form 10-K for the year ended December 25, 1999. In our opinion, this information includes normal and recurring adjustments necessary for a fair presentation. The results for the 12 weeks are not necessarily indicative of the results expected for the year.
- (2) We repurchased 19.8 million shares at a cost of \$666 million during the 12 weeks ended March 18, 2000. From March 19, 2000 through April 26, 2000, we repurchased 1.4 million shares at a cost of \$46 million.
- (3) Reconciliation of shares outstanding at the beginning of the year to average shares outstanding:

| | 12 Weeks Ended | |
|---|-------------------|-------------------|
| | 3/18/00 | 3/20/99 |
| | | |
| Shares outstanding at beginning of period | 1,455 | 1,471 |
| exercise of stock options | 3 (8) | 3 - |
| | | |
| Average shares outstanding - Basic Effect of dilutive securities | 1,450 | 1,474 |
| Dilutive shares issuable upon the exercise of stock options Shares assumed to have been repurchased with assumed | 131 | 161 |
| proceeds from the exercise of stock options | (109) | (125) |
| Average shares outstanding - Assuming Dilution | | |
| | ====== | ====== |
| Net Income | · · | \$ 333 |
| | ====== | ====== |
| Net Income Per Share - Basic | \$ 0.29 ====== | \$ 0.23 |
| | = | |
| Net Income Per Share - Assuming Dilution | \$ 0.29 ===== | \$ 0.22 ====== |
| | | |

(4) Business Segments

The 1999 results of previously consolidated bottling operations in which we now own an equity interest and the 1999 equity income or loss of unconsolidated bottling affiliates are presented as Bottling Operations/Investments. Pepsi-Cola North America results include the North American concentrate and fountain businesses. Pepsi-Cola International results include the international concentrate business and other consolidated international bottling operations for January and February only.

| | Net Sales | | Operating Profit | |
|---|----------------|-------------------|------------------|-----------|
| | 12 Weeks Ended | | 12 Weeks | Ended |
| | 3/18/00 | 3/20/99 | 3/18/00 | 3/20/99 |
| Frito-Lay North America (a) International | 918 | \$1,742 787 | 99 | 78 |
| Pepsi-Cola | | 2,529 | | |
| North America International | 259 | 613 243 | 21 | 16 |
| Intercompany elimination | | 856 (339) | | |
| Tropicana | 532 | 517 499 | 60 | 35 |
| Combined segments Bottling Operations | 4,191 | 3,545 1,569 | | |
| Total Net Sales | | \$5,114 ====== | | |
| Corporate unallocated | | | (62) | (15) |
| New PepsiCo Operating Profit Bottling Operations/Investments | | | 655 - | 566 29 |
| Total Operating Profit | | | \$655 ====== | |

(a) Operating profit includes an asset impairment and restructuring charge of \$65 million in 1999.

- ------

| | Total Assets | | |
|---------------------------------|--------------|----------|--|
| | 3/18/00 | 12/25/99 | |
| | | | |
| Frito-Lay | | | |
| North America | \$ 4,019 | \$ 4,013 | |
| International Pepsi-Cola | 4,059 | 4,170 | |
| - North America | 661 | 729 | |
| International | 1,507 | 1,454 | |
| Tropicana | 3,767 | 3,708 | |
| | | | |
| Combined segments | 14,013 | 14,074 | |
| Corporate | 525 | 1,008 | |
| Bottling Operations/Investments | 2,479 | 2,469 | |
| Total Assets | \$17,017 | \$17,551 | |
| | ======= | ======== | |

| (5) Supplemental Cash Flow Information | | 12 Weeks Ended | | |
|---|----------------|-----------------|--|--|
| | 3/18/00 | 3/20/99 | | |
| Interest paidIncome taxes paid | \$ 40 \$118 | \$ 83 \$ 101 | | |
| Supplemental Schedule of Noncash Investing and Financing Activities | | | | |
| Fair value of assets acquired | \$ 9 | \$ 192 | | |
| Cash paid | (8) | (168) | | |
| Liabilities assumed | \$ 1 | \$ 24 | | |
| | | ======= | | |

MANAGEMENT'S DISCUSSION AND ANALYSIS OF OPERATIONS, CASH FLOWS, LIQUIDITY AND CAPITAL RESOURCES AND EURO

General

Tabular dollars are presented in millions. All per share amounts assume dilution, are computed using average shares outstanding and are based on unrounded amounts. Percentage changes are based on unrounded amounts.

Cautionary Statements

From time to time, in written reports and in oral statements, we discuss expectations regarding our future performance, the impact of the Euro conversion and the impact of global macro-economic issues. These "forward-looking statements" are based on currently available competitive, financial and economic data and our operating plans. They are inherently uncertain, and investors must recognize that events could turn out to be significantly different from expectations.

Analysis of Consolidated Operations

| NI - | _ | \sim | ъ. | |
|-----------------|---|--------|----|----------|
| Ne ⁻ | | Sa | | ω |
| | | | | |

| | 12 Weeks Ended | | % Change | |
|--|-------------------|-------------------|-------------|--|
| | 3/18/00 | 3/20/99 | B/(W) | |
| Reported | \$4,191 ====== | \$5,114 ====== | (18) | |
| New PepsiCo Intercompany elimination* | \$4,191 - | \$3,545 339 | 18 NM | |
| New PepsiCo before elimination | \$4,191 ====== | \$3,884 ====== | 8 | |

^{*} Reflects intercompany concentrate sales between Pepsi-Cola North America and Pepsi-Cola International, and those previously consolidated bottling operations in which we now own an equity interest.

NM - Not meaningful

Reported net sales declined \$923 million. New PepsiCo net sales, before the intercompany elimination, increased \$307 million. This increase primarily reflects volume gains at Frito-Lay, Tropicana and Pepsi-Cola International and higher effective net pricing at Frito-Lay and Pepsi-Cola.

Operating Profit and Margin

| | 12 Weeks Ended | | |
|--------------------------------------|----------------|---------|-----------------|
| | 3/18/00 | 3/20/99 | Change B/(W) |
| | | | |
| Reported | | | |
| Total Operating Profit | \$655 | \$595 | 10% |
| Total Operating Profit Margin | 15.6% | 11.6% | 4.0 |
| Ongoing | | | |
| New PepsiCo Operating Profit | \$655 | \$631 | 4% |
| New PepsiCo Operating Profit Margin* | 15.6% | 16.2% | (0.6) |

Ongoing new PepsiCo excludes the effect of an impairment and restructuring charge of \$65 in 1999. * Based on new PepsiCo net sales before intercompany elimination.

Reported operating profit margin increased 4 percentage points. Ongoing operating profit margin decreased 0.6 percentage point primarily reflecting the margin impact of increased G&A expenses and the absence of the 1999 gain on the sale of a chocolate business in Poland. These were partially offset by the favorable margin impact of higher effective net pricing, increased volume and reduced commodity costs at Tropicana and Frito-Lay North America. The unfavorable margin impact of increased G&A reflects increased corporate unallocated departmental overhead and a contribution to the PepsiCo Foundation.

Interest Expense, net

Interest expense, net of interest income, declined \$64 million or 62%. Interest expense declined \$77 million or 62% primarily reflecting significantly lower average debt levels slightly offset by higher average interest rates. Higher average debt levels in 1999 resulted from the financing in 1998 of the Tropicana acquisition and the financings in 1999 in preparation for the initial public offering by the Pepsi Bottling Group. Interest income decreased \$13 million or 63% primarily due to lower average investment balances.

Provision for Income Taxes

| Provision for income taxes | 12 Week | s Ended |
|--|----------------|----------------|
| | 3/18/00 | 3/20/99 |
| Reported Provision for Income Taxes Effective tax rate | \$198 32.0% | \$158 32.2% |
| Ongoing Provision for Income Taxes Effective tax rate | \$198 32.0% | \$183 33.0% |

Ongoing excludes the tax effect of an impairment and restructuring charge of \$25 in 1999.

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The reported effective tax rate decreased .2 percentage point. The ongoing effective tax rate decreased 1 percentage point primarily due to proportionately lower bottling income and the lower effective tax rate on bottling equity income.

Net Income and Net Income Per Share

| | 12 Weeks Ended | | % | |
|---|------------------|------------------|-----------------|--|
| | 3/18/00 | 3/20/99 | Change B/(W) | |
| Net Income Reported Ongoing | \$ 422 \$ 422 | \$ 333 \$ 373 | 27 13 | |
| Net Income Per Share Reported Ongoing | \$0.29 \$0.29 | \$0.22 \$0.25 | 30 16 | |

Ongoing excludes the effect of an impairment and restructuring charge of \$65 (\$40 after-tax) in 1999.

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Reported net income increased \$89 million and the related net income per share increased \$0.07. Ongoing net income increased \$49 million and the related net income per share increased \$0.04. The ongoing increases primarily reflect the decrease in net interest expense and increased new PepsiCo operating profit partially offset by the impact of the deconsolidation of certain bottling operations. The increase in ongoing net income per share also reflects the benefit of a 2.5% reduction in average shares outstanding assuming dilution.

Segments of the Business

In the discussions below, the year-over-year dollar change:

- o in concentrate shipments to franchisees, including bottling operations in which we now own an equity interest, for Pepsi-Cola,
- o in bottler case sales by company-owned bottling operations for Pepsi-Cola International,
- o in pound or kilo sales of salty and sweet snacks for Frito-Lay and
- o in four gallon equivalent cases for Tropicana is referred to as volume. Price changes over the prior year and the impact of product, package and country sales mix changes are referred to as effective net pricing.

Additional information concerning our operating segments is presented in Note 4.

Frito-Lay

The standard volume measure is pounds for North America and kilos for International. Pound and kilo growth are reported on a systemwide basis.

Frito-Lay North America

| | 12 Week 3/18/00 | s Ended 3/20/99 | % Change B/(W) |
|---|--------------------|------------------------|----------------------|
| | | | |
| Net Sales | \$1,843 | \$1,742 | 6 |
| Operating Profit Reported Ongoing | \$ 379 \$ 379 | \$ 280 \$ 345 | 36 10 |

Ongoing excludes an impairment and restructuring charge of \$65 in 1999.

Net sales grew \$101 million due to increased volume and higher effective net pricing.

Pound volume advanced 4% primarily driven by growth across our core brands, excluding the low-fat and no-fat versions, and by our new Snack Kit products. The growth in core brands was led by double-digit growth in Cheetos brand cheese puffs and Ruffles brand potato chips. These gains were partially offset by declines in "WOW!" and "Baked" brand products.

Reported operating profit increased \$99 million. Ongoing operating profit increased \$34 million primarily reflecting the higher volume and reduced commodity costs. The margin impact of these favorable factors contributed to the ongoing operating profit margin improvement.

Frito-Lay International

| | 12 Weeks Ended | | % | |
|------------------|----------------|---------|-----------------|--|
| | 3/18/00 | 3/20/99 | Change B/(W) | |
| Net Sales | \$918 | \$787 | 17 | |
| Operating Profit | \$ 99 | \$ 78 | 27 | |

-_-----

Net sales increased \$131 million. The increase was primarily driven by volume growth at Sabritas in Mexico, largely due to a promotional program, and effective net pricing at Gamesa in Mexico and at Walkers in the U.K. The net impact of stronger foreign currencies, primarily in Mexico, increased net sales by 3 percentage points.

Salty snack kilos increased 12%, led by double-digit growth at Sabritas and at our Latin American joint ventures. Sweet snack kilos decreased 5% primarily as a result of the sale of our chocolate business in Poland in 1999.

Reported operating profit increased \$21 million. Strong operating performances at Sabritas and Gamesa drove the growth. The net impact of foreign currencies increased operating profit by 5% largely reflecting the strength of the Mexican

Pepsi-Cola

To facilitate comparisons, net sales are presented prior to the elimination in 1999 of intercompany concentrate sales between Pepsi-Cola North America and Pepsi-Cola International and those previously consolidated bottling operations in which we now own an equity interest.

System bottler case sales (BCS) represent PepsiCo-owned brands as well as brands that we have been granted the right to produce, distribute and market nationally and are sold by system bottlers. First quarter BCS include the months of January, February and March. The net sales and operating profit of Pepsi-Cola International include the operating results for January and February.

Pepsi-Cola North America

| | 12 Weeks Ended | | % |
|---------------------------------------|-----------------|------------------|-----------------|
| | 3/18/00 | 3/20/99 | Change B/(W) |
| Net Sales Intercompany elimination | \$639 - | \$ 613 (328) | 4 NM |
| Reported | \$639 ====== | \$ 285 ====== | NM |
| Operating Profit | \$158 | \$ 172 | (8) |

NM - Not meaningful

Reported net sales increased \$354 million primarily due to the absence of the

intercompany elimination in 2000. Before the 1999 elimination of intercompany concentrate sales, net sales increased \$26 million due largely to increased concentrate pricing. The higher pricing was partially offset by increased fountain customer support and lower concentrate volume.

BCS volume remained flat despite strong double-digit growth of Aquafina bottled water, the introduction of the juice-based FruitWorks brand and low single-digit growth of brands Mountain Dew and Diet Pepsi. These increases were offset by a single-digit decline in brand Pepsi and a double-digit decline in Pepsi One. Concentrate shipments decreased 2.0%.

Operating profit decreased \$14 million primarily due to a charge related to a customer bankruptcy. Excluding this charge, operating profit decreased 2% as a result of the increased customer support, the lower volume and higher G&A. These unfavorabilities were partially offset by the increased pricing. G&A grew at a significantly faster rate than sales driven by costs associated with building the concentrate company infrastructure.

Pepsi-Cola International

| | 12 Weeks Ended | | % Change |
|---------------------------------------|-----------------|-----------------|-------------|
| | 3/18/00 | 3/20/99 | B/(W) |
| Net Sales Intercompany elimination | \$259 - | \$243 (11) | 6 NM |
| Reported | \$259 ====== | \$232 ====== | 12 |
| Operating Profit | \$ 21 | \$ 16 | 30 |

NM - Not meaningful

Reported net sales increased \$27 million. Before the elimination of intercompany concentrate sales, net sales increased \$16 million. This increase was primarily due to volume gains. Contributions from acquisitions and higher effective net

due to volume gains, contributions from acquisitions and higher effective net pricing, partially offset by a net unfavorable foreign currency impact. The net unfavorable foreign currency impact, primarily in Germany, reduced net sales by 3 percentage points.

BCS increased 5%. This increase reflects solid growth in Mexico and Saudi Arabia and strong double-digit growth in Germany, Peru, the United Kingdom, the Philippines and Russia. These advances were partially offset by lower BCS in Brazil. Through February, total concentrate shipments to franchisees, including those previously wholly-owned bottlers in which we now own an equity interest, grew 3% while their BCS grew at a higher rate.

Operating profit increased 5 million primarily reflecting the volume gains and higher effective net pricing, slightly offset by losses from acquisitions.

Tropicana

The standard measure of volume is four-gallon equivalent cases.

| | 12 Weeks Ended | | % | |
|------------------|-----------------|-------|-----------------|--|
| | 3/18/00 3/20/99 | | Change B/(W) | |
| | | | | |
| Net Sales | \$532 | \$499 | 7 | |
| Operating Profit | \$ 60 | \$ 35 | 70 | |

Net sales increased \$33 million due to volume gains in the U.S. and in Europe. Equivalent case volume grew 6%, led by double-digit worldwide growth in Pure Premium reflecting strong double-digit growth in Pure Premium nutritionals and blends. Operating profit increased \$25 million primarily due to the volume gains and lower orange juice costs.

Cash Flows

Our 2000 consolidated cash and cash equivalents decreased \$540 million compared to a \$1.8 billion increase in 1999. The change in cash flow primarily reflects the decrease resulting from the decline in net proceeds from the issuance of debt and from share repurchase activity in 2000. This comparative decrease was partially offset by the increase resulting from the use in 1999 of debt proceeds to purchase short-term investments.

Liquidity and Capital Resources

As of year-end 1999, we maintained \$1.5 billion of revolving credit facilities. Of the \$1.5 billion, \$600 million expires in June of 2000 with the balance expiring in June of 2004. The credit facilities exist largely to support issuances of short-term debt. Annually, these facilities can be extended an additional year upon the mutual consent of PepsiCo and the lending institutions.

Our strong cash-generating capability and financial condition give us ready access to capital markets throughout the world.

EURO

During 1999, 11 of 15 member countries of the European Union fixed conversion rates between their existing currencies (legacy currencies) and one common currency-the EURO. The euro trades on currency exchanges and may be used in business transactions. Conversion to the euro eliminated currency exchange rate between the member countries. Beginning in January 2002, EURO-denominated bills and coins will be issued, and legacy currencies will be withdrawn from circulation. Our operating subsidiaries affected by the euro conversion have established plans to address the issues raised by the euro currency conversion. These issues include, among others, the need to adapt computer and financial systems, business processes and equipment, such as vending machines, to accommodate EURO-denominated transactions and the impact of one common currency on pricing. Since financial systems and processes currently accommodate multiple currencies, the plans contemplate conversion by the middle of 2001 if not already addressed in conjunction with other system or process initiatives. We do not expect the system and equipment conversion costs to be material. Due to numerous uncertainties, we cannot reasonably estimate the long-term effects one common currency will have on pricing and the resulting impact, if any, on financial condition or results of operations.

Independent Accountants' Review Report

The Board of Directors PepsiCo, Inc.

We have reviewed the accompanying condensed consolidated balance sheet of PepsiCo, Inc. and Subsidiaries as of March 18, 2000 and the related condensed consolidated statements of income, comprehensive income and cash flows for the twelve weeks ended March 18, 2000 and March 20, 1999. These financial statements are the responsibility of PepsiCo, Inc.'s management.

We conducted our review in accordance with standards established by the American Institute of Certified Public Accountants. A review of interim financial information consists principally of applying analytical review procedures to financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the condensed consolidated financial statements referred to above for them to be in conformity with generally accepted accounting principles.

We have previously audited, in accordance with generally accepted auditing standards, the consolidated balance sheet of PepsiCo, Inc. and Subsidiaries as of December 25, 1999, and the related consolidated statements of income, shareholders' equity and cash flows for the year then ended not presented herein; and in our report dated February 9, 2000, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 25, 1999, is fairly presented, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

KPMG LLP

New York, New York April 19, 2000

PART II - OTHER INFORMATION AND SIGNATAURES

Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits

See Index to Exhibits on page 20.

(b) Reports on Form 8-K

None

Pursuant to the requirement of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned.

PepsiCo, Inc.
(Registrant)

Date: April 26, 2000 Indra K. Nooyi

Indra K. Nooyi Senior Vice President and Chief Financial Officer

Date: April 26, 2000 Lawrence F. Dickie

Vice President, Associate General Counsel and Assistant Secretary

INDEX TO EXHIBITS ITEM 6 (a)

EXHIBITS

| Exhibit 12 | Computation of Ratio of Earnings to Fixed Charges |
|--------------|---|
| Exhibit 15 | Accountants' Acknowledgment |
| Exhibit 27.1 | Financial Data Schedule |

PEPSICO, INC. AND SUBSIDIARIES Computation of Ratio of Earnings to Fixed Charges (c) (in millions except ratio amounts, unaudited)

| | 12 Weeks Ended | |
|--|-----------------|-----------------|
| | 3/18/00 | 3/20/99 |
| Earnings: | | (b) |
| Income before income taxes | \$620 | \$491 |
| Joint ventures and minority interests, net | (4) | 2 |
| Amortization of capitalized interest | 2 | 6 |
| Interest expense | 47 | 124 |
| Interest portion of rent expense (a) | 7 | 11 |
| Earnings available for fixed charges | \$672 ====== | \$634 ====== |
| Fixed Charges: | | |
| Interest expense | \$ 47 | \$124 |
| Capitalized interest | 1 | 2 |
| Interest portion of rent expense (a) | 7 | 11 |
| Total fixed charges | \$ 55 ====== | \$137 ====== |
| Ratio of Earnings to Fixed Charges | 12.18 ====== | 4.63 |

- (a) One-third of net rent expense is the portion deemed representative of the interest factor.
- (b) Includes the impact of an asset impairment and restructuring charge of \$65. Excluding the charge, the ratio of earnings to fixed charges would have been 5.10.
- (c) Based on unrounded amounts.

The Board of Directors PepsiCo, Inc.

We hereby acknowledge our awareness of the use of our report dated April 19, 2000 included within the Quarterly Report on Form 10-Q of PepsiCo, Inc. for the twelve weeks ended March 18, 2000, and incorporated by reference in the following Registration Statements and in the related Prospectuses:

| Description Form S-3 | Registration Statement Number |
|---|---|
| PepsiCo SharePower Stock Option Plan for PCDC Employees \$32,500,000 Puerto Rico Industrial, Medical and Environmental Pollution Control Facilities | 33-42121 |
| Financing Authority Adjustable Rate Industrial Revenue Bonds Extension of the PepsiCo SharePower Stock Option Plan to Employees of Snack Ventures Europe, a joint venture between PepsiCo Foods International | 33-53232 |
| and General Mills, Inc. \$4,587,000,000 Debt Securities and Warrants | 33-50685 33-64243 |
| Form S-8 | |
| PepsiCo SharePower Stock Option Plan | 33-35602, 33-29037, 33-42058, 33-51496, 33-54731 & 33-66150 |
| 1988 Director Stock Plan | 33-22970 |
| 1979 Incentive Plan and the 1987 Incentive Plan | 33-19539 |
| 1994 Long-Term Incentive Plan | 33-54733 |
| 1995 Stock Option Incentive Plan 1979 Incentive Plan | 33-61731 & 333-09363 2-65410 |
| PepsiCo, Inc. Long Term Savings Program | 2-82645, 33-51514 & 33-60965 |
| PepsiCo 401(K) Plan | 333-89265 |

Pursuant to Rule 436(c) of the Securities Act of 1933, such report is not considered a part of a registration statement prepared or certified by an accountant or a report prepared or certified by an accountant within the meaning of Sections 7 and 11 of the Act.

KPMG LLP New York, New York April 26, 2000 This Schedule Contains Summary Financial Information Extracted from PepsiCo, Inc. and Subsidiaries Condensed Consolidated Financial Statements for the 12 Weeks Ended March 18, 2000 and is Qualified in its Entirety by Reference to such Financial Statements.

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PepsiCo, Inc. 1,000,000

Dec-30-2000 Mar-18-2000 3-M0S 424 96 1,835 101 929 3,777 8,895 3,665 17,017 3,474 2,901 29 0 0 6,478 17,017 4,191 4,191 1,677 1,677 0 12 47 620 198 422 0 0 0 422 0.29 0.29