

SECURITIES AND EXCHANGE COMMISSION
450 FIFTH STREET, N.W.
Washington, D.C. 20549

FORM S-8

**REGISTRATION STATEMENT
UNDER
THE SECURITIES ACT OF 1933**

PepsiCo, Inc.

(Exact Name of Registrant as Specified in its Charter)

NORTH CAROLINA
(State or Other Jurisdiction
of Incorporation or Organization)

13-1584302
(I.R.S. Employer Identification No.)

700 Anderson Hill Road
Purchase, New York 10577
(Address of Principal Executive Offices, including zip code)

The PepsiCo 401(k) Plan for Salaried Employees
(formerly known as The PepsiCo 401(k) Plan)
(Full Title of the Plan)

Robert K. Biggart
Assistant Secretary

PepsiCo, Inc.
700 Anderson Hill Road
Purchase, New York 10577
(914) 253-2000
(Name, Address and Telephone Number, including area code, of Agent for Service)

CALCULATION OF REGISTRATION FEE

Title of Securities to be Registered	Amount to be Registered (1)	Proposed Maximum Offering Price Per Share (2)	Proposed Maximum Aggregate Offering Price (2)	Amount of Registration Fee
Common Stock par value 1 2/3 cents per share	3,000,000 Shares	\$48.9800	\$146,940,000	\$35,118.66

(1) In addition, pursuant to Rule 416 under the Securities Act of 1933, this Registration Statement also covers (a) an indeterminable number of shares that may be offered and issued pursuant to stock splits, stock dividends or similar transactions, and (b) an indeterminable amount of interests to be offered or sold pursuant to the employee benefit plan described herein.

(2) Estimated in accordance with Rule 457(h) of the Securities Act of 1933, as amended, solely for the purpose of determining the registration fee.

**STATEMENT PURSUANT TO GENERAL INSTRUCTION E
REGISTRATION OF ADDITIONAL SHARES**

This Registration Statement on Form S-8 relating to the PepsiCo 401(k) Plan for Salaried Employees (formerly known as The PepsiCo 401(k) Plan) (the "Plan") is being filed to register additional securities of the same class as other securities for which a previously filed registration statement on Form S-8 relating to the Plan is effective.

PART I

INFORMATION REQUIRED IN THE SECTION 10(a) PROSPECTUS

ITEM 1. Plan Information.*

ITEM 2. Registrant Information and Employee Plan Annual Information.*

*Information required by Part I to be contained in the Section 10(a) prospectus is omitted from this Registration Statement in accordance with Rule 428 under the Securities Act of 1933, as amended (the "Securities Act"), and the Note to Part I of Form S-8.

PART II

INFORMATION REQUIRED IN THE REGISTRATION STATEMENT

ITEM 3. Incorporation of Documents by Reference

PepsiCo, Inc. (the "Registrant") and the Plan hereby incorporate by reference in this Registration Statement the following documents previously filed with the Securities and Exchange Commission (the "SEC"):

(1) the Registrant's Annual Report on Form 10-K filed pursuant to Section 13 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), for its fiscal year ended December 30, 2000;

(2) the Registrant's Quarterly Reports on Form 10-Q filed for the quarters ended March 24, 2001, June 16, 2001 and September 8, 2001;

(3) Registrant's Current Reports on Form 8-K filed with the SEC on January 8, 2001, February 5, 2001, February 8, 2001, March 27, 2001, April 10, 2001, April 16, 2001, April 23, 2001, April 26, 2001, May 4, 2001, July 19, 2001, August 1, 2001, August 2, 2001, August 8, 2001, August 10, 2001, August 13, 2001, August 27, 2001, September 17, 2001 and October 10, 2001; and

(4) the description of the Registrant's Common Stock, par value 1-2/3 cents per share, contained in the Registrant's Registration Statement on Form 8-A, pursuant to Section 12(b) of the Exchange Act and all amendments and reports filed for the purpose of updating such description.

All documents subsequently filed by the Registrant with the SEC under Sections 13(a), 13(c), 14 and 15(d) of the Exchange Act, prior to the filing of a post-effective amendment to this Registration Statement which indicates that all securities offered have been sold or which deregisters all securities then remaining unsold, shall be deemed to be incorporated by reference in this Registration Statement and to be a part hereof from the date of filing of such documents. Any statement in a document incorporated or deemed to be incorporated by reference herein shall be deemed to be modified or superseded for the purposes of this Registration Statement to the extent that a statement contained herein or in any other subsequently filed document which also is or deemed to be incorporated by reference herein modifies or supersedes such statement. Any statement so modified or superseded shall not be deemed, except as so modified or superseded, to constitute a part of this Registration Statement. Any of the foregoing documents will be furnished to participants in the Plan without charge, upon written or oral request.

ITEM 4. Description of Securities

Not applicable.

ITEM 5. Interests of Named Experts and Counsel

The legality of the shares of Common Stock issuable under the Plan has been passed upon for the Registrant by W. Timothy Heaviside, Esq., Vice President and Assistant General Counsel of the Registrant. Mr. Heaviside holds options to purchase shares of the Registrant's Common Stock.

ITEM 6. Indemnification of Directors and Officers

(i) Sections 55-8-50 through 55-8-58 of the North Carolina Business Corporation Act provide as follows:

"Section. 55-8-50. Policy statement and definitions.

(a) It is the public policy of this State to enable corporations organized under this Chapter to attract and maintain responsible, qualified directors, officers, employees and agents, and, to that end, to permit corporations organized under this Chapter to allocate the risk of personal liability of directors, officers, employees and agents through indemnification and insurance as authorized in this Part.

(b) Definitions in this Part:

(1) 'Corporation' includes any domestic or foreign corporation absorbed in a merger which, if its separate existence had continued, would have had the obligation or power to indemnify its directors, officers, employees, or agents, so that a person who would have been entitled to receive or request indemnification from such corporation if its separate existence had continued shall stand in the same position under this Part with respect to the surviving corporation.

(2) 'Director' means an individual who is or was a director of a corporation or an individual who, while a director of a corporation, is or was serving at the corporation's request as a director, officer, partner, trustee, employee, or agent of another foreign or domestic corporation, partnership, joint venture, trust,

employee benefit Plan, or other enterprise. A director is considered to be serving an employee benefit Plan at the corporation's request if his duties to the corporation also impose duties on, or otherwise involve services by, him to the Plan or to participants in or beneficiaries of the Plan. 'Director' includes, unless the context requires otherwise, the estate or personal representative of a director.

(3) 'Expenses' means expenses of every kind incurred in defending a proceeding, including counsel fees.

(4) 'Liability' means the obligation to pay a judgment, settlement, penalty, fine (including an excise tax assessed with respect to an employee benefit Plan), or reasonable expenses incurred with respect to a proceeding.

(4a) 'Officer', 'employee' or 'agent' includes, unless the context requires otherwise, the estate or personal representative of a person who acted in that capacity.

(5) 'Official capacity' means: (i) when used with respect to a director, the office of director in a corporation; and (ii) when used with respect to an individual other than a director, as contemplated in General Statutes ("G.S.") 55-8-56, the office in a corporation held by the officer or the employment or agency relationship undertaken by the employee or agent on behalf of the corporation. 'Official capacity' does not include service for any other foreign or domestic corporation or any partnership, joint venture, trust, employee benefit Plan, or other enterprise.

(6) 'Party' includes an individual who was, is, or is threatened to be made a named defendant or respondent in a proceeding.

(7) 'Proceeding' means any threatened, pending, or completed action, suit, or proceeding, whether civil, criminal, administrative, or investigative and whether formal or informal.

Section 55-8-51. Authority to indemnify.

(a) Except as provided in subsection (d), a corporation may indemnify an individual made a party to a proceeding because he is or was a director against liability incurred in the proceeding if:

(1) He conducted himself in good faith; and

(2) He reasonably believed (i) in the case of conduct in his official capacity with the corporation, that his conduct was in its best interests; and (ii) in all other cases, that his conduct was at least not opposed to its best interests; and

(3) In the case of any criminal proceeding, he had no reasonable cause to believe his conduct was unlawful.

(b) A director's conduct with respect to an employee benefit Plan for a purpose he reasonably believed to be in the interests of the participants in and beneficiaries of the Plan is conduct that satisfies the requirement of subsection (a)(2)(ii).

(c) The termination of a proceeding by judgment, order, settlement, conviction, or upon a plea of no contest or its equivalent is not, of itself, determinative that the director did not meet the standard of conduct described in this section.

(d) A corporation may not indemnify a director under this section:

(1) In connection with a proceeding by or in the right of the corporation in which the director was adjudged liable to the corporation; or

(2) In connection with any other proceeding charging improper personal benefit to him, whether or not involving action in his official capacity, in which he was adjudged liable on the basis that personal benefit was improperly received by him.

(e) Indemnification permitted under this section in connection with a proceeding by or in the right of the corporation that is concluded without a final adjudication on the issue of liability is limited to reasonable expenses incurred in connection with the proceeding.

(f) The authorization, approval or favorable recommendation by the board of directors of a corporation of indemnification, as permitted by this section, shall not be deemed an act or corporate transaction in which a director has a conflict of interest, and no such indemnification shall be void or voidable on such ground.

Section 55-8-52. Mandatory indemnification.

Unless limited by its articles of incorporation, a corporation shall indemnify a director who was wholly successful, on the merits or otherwise, in the defense of any proceeding to which he was a party because he is or was a director of the corporation against reasonable expenses incurred by him in connection with the proceeding.

Section 55-8-53. Advance for expenses.

Expenses incurred by a director in defending a proceeding may be paid by the corporation in advance of the final disposition of such proceeding as authorized by the board of directors in the specific case or as authorized or required under any provision in the articles of incorporation or bylaws or by any applicable resolution or contract upon receipt of an undertaking by or on behalf of the director to repay such amount unless it shall ultimately be determined that he is entitled to be indemnified by the corporation against such expenses.

Section 55-8-54. Court-ordered indemnification.

Unless a corporation's articles of incorporation provide otherwise, a director of the corporation who is a party to a proceeding may apply for indemnification to the court conducting the proceeding or to another court of competent jurisdiction. On receipt of an application, the court after giving any notice the court considers necessary may order indemnification if it determines:

(1) The director is entitled to mandatory indemnification under G.S. 55-8-52, in which case the court shall also order the corporation to pay the director's reasonable expenses incurred to obtain court-ordered indemnification; or

(2) The director is fairly and reasonably entitled to indemnification in view of all the relevant circumstances, whether or not he met the standard of conduct set forth in G.S. 55-8-51 or was adjudged liable as described in G.S. 55-8-51(d), but if he was adjudged so liable his indemnification is limited to reasonable expenses incurred.

Section 55-8-55. Determination and authorization of indemnification.

(a) A corporation may not indemnify a director under G.S. 55-8-51 unless authorized in the specific case after a determination has been made that indemnification of the director is permissible in the circumstances because he has met the standard of conduct set forth in G.S. 55-8-51.

(b) The determination shall be made:

(1) By the board of directors by majority vote of a quorum consisting of directors not at the time parties to the proceeding;

(2) If a quorum cannot be obtained under subdivision (1), by majority vote of a committee duly designated by the board of directors (in which designation directors who are parties may participate), consisting solely of two or more directors not at the time parties to the proceeding;

(3) By special legal counsel (i) selected by the board of directors or its committee in the manner prescribed in subdivision (1) or (2); or (ii) if a quorum of the board of directors cannot be obtained under subdivision (1) and a committee cannot be designated under subdivision (2), selected by majority vote of the full board of directors (in which selection directors who are parties may participate); or

(4) By the shareholders, but shares owned by or voted under the control of directors who are at the time parties to the proceeding may not be voted on the determination.

(c) Authorization of indemnification and evaluation as to reasonableness of expenses shall be made in the same manner as the determination that indemnification is permissible, except that if the determination is made by special legal counsel, authorization of indemnification and evaluation as to reasonableness of expenses shall be made by those entitled under subsection (b)(3) to select counsel.

Section 55-8-56. Indemnification of officers, employees, and agents.

Unless a corporation's articles of incorporation provide otherwise:

(1) An officer of the corporation is entitled to mandatory indemnification under G.S. 55-8-52, and is entitled to apply for court-ordered indemnification under G.S. 55-8-54, in each case to the same extent as a director;

(2) The corporation may indemnify and advance expenses under this Part to an officer, employee, or agent of the corporation to the same extent as to a director; and

(3) A corporation may also indemnify and advance expenses to an officer, employee, or agent who is not a director to the extent, consistent with public policy, that may be provided by its articles of incorporation, bylaws, general or specific action of its board of directors, or contract.

Section 55-8-57. Additional indemnification and insurance.

(a) In addition to and separate and apart from the indemnification provided for in G.S. 55-8-51, 55-8-52, 55-8-54, 55-8-55 and 55-8-56, a corporation may in its articles of incorporation or bylaws or by contract or resolution indemnify or agree to indemnify any one or more of its directors, officers, employees, or agents against liability and expenses in any proceeding (including without limitation a proceeding brought by or on behalf of the corporation itself) arising out of their status as such or their activities in any of the foregoing capacities; provided, however, that a corporation may not indemnify or agree to indemnify a person against liability or expenses he may incur on account of his activities which were at the time taken known or believed by him to be clearly in conflict with the best interests of the corporation. A corporation may likewise and to the same extent indemnify or agree to indemnify any person who, at the request of the corporation, is or was serving as a director, officer, partner, trustee, employee, or agent of another foreign or domestic corporation, partnership, joint venture, trust or other enterprise or as a trustee or administrator under an employee benefit Plan. Any provision in any articles of incorporation, bylaw, contract, or resolution permitted under this section may include provisions for recovery from the corporation of reasonable costs, expenses, and attorneys' fees in connection with the enforcement of rights to indemnification granted therein and may further include provisions establishing reasonable procedures for determining and enforcing the rights granted therein.

(b) The authorization, adoption, approval, or favorable recommendation by the board of directors of a public corporation of any provision in any articles of incorporation, bylaw, contract or resolution, as permitted in this section, shall not be deemed an act or corporate transaction in which a director has a conflict of interest, and no such articles of incorporation or bylaw provision or contract or resolution shall be void or voidable on such grounds. The authorization, adoption, approval, or favorable recommendation by the board of directors of a nonpublic corporation of any provision in any articles of incorporation, bylaw, contract or resolution, as permitted in this section, which occurred prior to July 1, 1990, shall not be deemed an act or corporate transaction in which a director has a conflict of interest, and no such articles of incorporation, bylaw provision, contract or resolution shall be void or voidable on such grounds. Except as permitted in G.S. 55-8-31, no such bylaw, contract, or resolution not adopted, authorized, approved or ratified by shareholders shall be effective as to claims made or liabilities asserted against any director prior to its adoption, authorization, or approval by the board of directors.

(c) A corporation may purchase and maintain insurance on behalf of an individual who is or was a director, officer, employee, or agent of the corporation, or who, while a director, officer, employee, or agent of the corporation, is or was serving at the request of the corporation as a director, officer, partner, trustee, employee, or agent of another foreign or domestic corporation, partnership, joint venture, trust, employee benefit Plan, or other enterprise, against liability asserted against or incurred by him in that capacity or arising from his status as a director, officer, employee, or agent, whether or not the corporation would have power to indemnify him against the same liability under any provision of this Chapter.

Section 55-8-58. Application of Part.

(a) If articles of incorporation limit indemnification or advance for expenses, indemnification and advance for expenses are valid only to the extent consistent with the articles.

(b) This Part does not limit a corporation's power to pay or reimburse expenses incurred by a director in connection with his appearance as a witness in a proceeding at a time when he has not been made a named defendant or respondent to the proceeding.

(c) This Part shall not affect rights or liabilities arising out of acts or omissions occurring before July 1, 1990."

(ii) Section 3.7 of Article III of the By-Laws of PepsiCo, Inc. provides as follows: Unless the Board of Directors shall determine otherwise, the Corporation shall indemnify, to the full extent permitted by law, any person who was or is, or who is threatened to be made, a party to an action, suit or proceeding, whether civil, criminal, administrative or investigative, by reason of the fact that he, his testator or intestate, is or was a director, officer or employee of the Corporation, or is or was serving at the request of the Corporation as a director, officer or employee of another enterprise, against expenses (including attorneys' fees), judgments, fines and amounts paid in settlement actually and reasonably incurred by him in connection with such action, suit or proceeding. Such indemnification may, in the discretion of the Board, include advances of a director's, officer's or employee's expenses prior to final disposition of such action, suit or proceeding. The right of indemnification provided for in this Section 3.7 shall not exclude any rights to which such persons may otherwise be entitled by contract or as a matter of law.

(iii) Officers and directors of PepsiCo, Inc. are presently covered by insurance which (with certain exceptions and within certain limitations) indemnifies them against any losses arising from any alleged wrongful act including any alleged error or misstatement or misleading statement or wrongful act or omission or neglect of duty.

(iv) PepsiCo, Inc. has entered into indemnification agreements with its directors whereby (with certain exceptions) PepsiCo, Inc. will, in general, indemnify directors, to the extent permitted by law, against liabilities, costs or expenses arising out of his or her status as a director by reason of anything done or not done as a director.

ITEM 7. Exemption from Registration Claimed

Not applicable.

ITEM 8. Exhibits

<u>Exhibit No.</u>	<u>Description</u>
4.1	Amended and Restated Articles of Incorporation of PepsiCo, Inc., which are incorporated herein by reference to Exhibit 4.1 to PepsiCo, Inc.'s Registration Statement on Form S-8 (Registration No. 333-66632).
4.2	By-laws of PepsiCo, Inc., as amended on August 2, 2001 which are incorporated herein by reference to Exhibit 4.2 to PepsiCo, Inc.'s Registration Statement on Form S-8 (Registration No. 333-66632).
4.3	The PepsiCo 401(k) Plan for Salaried Employees.
5a	Opinion and consent of W. Timothy Heaviside, Esq., Vice President and Assistant General Counsel of the Registrant, relating to the legality of securities being registered.
5b	Pursuant to Instruction (b) under Item 8 of Form S-8, the Registrant undertakes that it will submit or has submitted the Plan and any amendments thereto to the Internal Revenue Service in a timely manner and has made or will make all changes required by the Internal Revenue Service in order to qualify the Plan under Section 401 of the Internal Revenue Code.
15	Letter re: Unaudited Interim Financial Information.
23.1	Consent of KPMG LLP.
23.2	Consent of W. Timothy Heaviside, Esq., Vice President and Assistant General Counsel of the Registrant (included in his opinion filed as Exhibit 5a hereto).
24	Power of Attorney executed by Steven S Reinemund, Indra K. Nooyi, Roger A. Enrico, Peter A. Bridgman, John F. Akers, Robert E. Allen, Peter Foy, Ray L. Hunt, Arthur C. Martinez, Robert S. Morrison, John J. Murphy, Franklin D. Raines, Sharon Percy Rockefeller, Robert F. Sharpe, Jr., Franklin A. Thomas, Cynthia M. Trudell and Solomon D. Trujillo.

ITEM 9. Undertakings

The undersigned Registrant hereby undertakes:

(1) to file, during any period in which offers or sales are being made, a post-effective amendment to this Registration Statement:

(i) to include any prospectus required by Section 10(a)(3) of the Securities Act;

(ii) to reflect in the prospectus any facts or events arising after the effective date of the registration statement (or the most recent post-effective amendment thereof) which, individually or in the aggregate, represent a fundamental change in the information set forth in the registration statement. Notwithstanding the foregoing, any increase or decrease in volume of securities offered (if the total dollar value of securities offered would not exceed that which was registered) and any deviation from the low or high end of the estimated maximum offering range may be reflected in the form of prospectus filed with the SEC pursuant to Rule 424(b) if, in the aggregate, the changes in volume and price represent no more than a 20% change in the maximum aggregate offering price set forth in the "Calculation of Registration Fee" table in the effective registration statement; and

(iii) to include any material information with respect to the Plan of distribution not previously disclosed in the registration statement or any material change to such information in the registration statement;

provided, however, that paragraphs (1)(i) and (1)(ii) do not apply if the information required to be included in a post-effective amendment by those paragraphs is contained in periodic reports filed with or furnished to the SEC by the Registrant pursuant to Section 13 or Section 15(d) of the Exchange Act that are

incorporated by reference in this Registration Statement.

(2) That, for the purpose of determining any liability under the Securities Act, each such post-effective amendment shall be deemed to be a new registration statement relating to the securities offered therein, and the offering of such securities at that time shall be deemed to be the initial *bona fide* offering thereof.

(3) To remove from registration by means of a post-effective amendment any of the securities being registered which remain unsold at the termination of the offering.

The undersigned Registrant hereby undertakes that, for the purposes of determining any liability under the Securities Act, each filing of the Registrant's annual report pursuant to Section 13(a) or Section 15(d) of the Exchange Act (and, where applicable, each filing of an employee benefit Plan's annual report pursuant to Section 15(d) of the Exchange Act) that is incorporated by reference in this Registration Statement shall be deemed to be a new registration statement relating to the securities offered therein, and the offering of such securities at that time shall be deemed to be the initial *bona fide* offering thereof.

Insofar as indemnification for liabilities arising under the Securities Act may be permitted to directors, officers and controlling persons of the Registrant pursuant to the foregoing provisions, or otherwise, the Registrant has been advised that in the opinion of the SEC such indemnification is against public policy as expressed in the Securities Act and is, therefore, unenforceable. In the event that a claim for indemnification against such liabilities (other than the payment by the Registrant of expenses incurred or paid by a director, officer or controlling person of the Registrant in the successful defense of any action, suit or proceeding) is asserted by such director, officer or controlling person in connection with the securities being registered, the Registrant will, unless in the opinion of its counsel the matter has been settled by controlling precedent, submit to a court of appropriate jurisdiction the question whether such indemnification by it is against public policy as expressed in the Securities Act and will be governed by the final adjudication of such issue.

SIGNATURES

The Registrant. Pursuant to the requirements of the Securities Act, the Registrant certifies that it has reasonable grounds to believe that it meets all of the requirements for filing on Form S-8 and has duly caused this Registration Statement to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Purchase, State of New York, on January 2, 2002.

PepsiCo, Inc.

By: /s/ Robert K. Biggart
Name: Robert K. Biggart
Title: Assistant Secretary

Pursuant to the requirements of the Securities Act, this Registration Statement has been signed by the following persons in the capacities and on the date indicated as of December 12, 2001.

Principal Executive Officer:

Steven S Reinemund*

Chairman of the Board
and Chief Executive Officer

Principal Financial Officer:

Indra K. Nooyi*

President,
Chief Financial Officer and
Director

Principal Accounting Officer:

Peter A. Bridgman*

Senior Vice President
and Controller

Directors:

John F. Akers*

Robert E. Allen*

Roger A. Enrico*

Peter Foy*

Ray L. Hunt*

Arthur C. Martinez*

Robert S. Morrison*

John J. Murphy*

Franklin D. Raines*

Sharon Percy Rockefeller*

Franklin A. Thomas*

* By: /s/ Robert K. Biggart
Robert K. Biggart
Attorney-in-Fact

The Plan. Pursuant to the requirements of the Securities Act of 1933, as amended, the administrator of The PepsiCo 401(k) Plan for Salaried Employees has duly caused this Registration Statement to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Purchase, State of New York, on January 2, 2002.

By: /s/ Burkett W. Huey, Jr. /s/ Erik Sossa
Burkett W. Huey, Jr. Erik Sossa

Title: Members of the PepsiCo Administration Committee, the Plan
Administrator of The PepsiCo 401(k) Plan for Salaried Employees

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**THE PEPSICO 401(k) PLAN
FOR SALARIED EMPLOYEES**

As Amended and Restated
Effective April 1, 2000, Except as Otherwise Noted
(With Amendments Through January 1, 2002)

(Known as the PepsiCo 401(k) Plan for Periods Prior to January 1, 2002)

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PEPSICO 401(k) PLAN FOR SALARIED EMPLOYEES

PREAMBLE

The PepsiCo 401(k) Plan for Salaried Employees ("Plan") permits eligible employees to defer receipt of a portion of their compensation on a pre-tax basis in order to promote retirement savings. The Plan provides for distributions in the event of termination of employment. In addition, withdrawals are permitted in certain circumstances and loans are available to certain participants. The Plan consists of a profit-sharing plan containing a cash or deferred arrangement that is intended to meet the requirements for qualification and tax-exemption under Code §§ 401(a) and 401(k). Effective as of January 1, 2002, the Plan also consists of an employee stock ownership plan (the "ESOP") that is intended to qualify as a stock bonus plan under Code § 401(a) and an employee stock ownership plan under Code § 4975(e)(7) and ERISA § 407(d)(6). The ESOP shall consist of the portion of the Plan which, as of any applicable date, is invested in (i) that part of the PepsiCo Common Stock Fund allocated to the ESOP Subfund, or (ii) the PepsiCo ESOP Preferred Stock Fund described in the Appendix. Both the ESOP portion of the Plan and the profit-sharing portion of the Plan are intended to constitute a single plan under Treas. Reg. § 1.414(l)-1(b)(1).

The Plan was originally established for the benefit of the Employees of Tropicana Products, Inc. ("Tropicana"), in connection with the sale of Tropicana to PepsiCo Inc. ("PepsiCo") by Seagram Enterprises, Inc. on August 25, 1998 (the "Closing").

From the Closing through September 30, 1999, this Plan was known as the "Tropicana Retirement Savings and Investment Plan." Effective October 1, 1999, the Plan's name changed to the PepsiCo 401(k) Plan, a new recordkeeper was appointed, and certain modifications related to the change in recordkeeper were adopted.

On April 1, 2000, the PepsiCo Long Term Savings Program was merged into this Plan. Except as otherwise noted herein, this amendment and restatement reflects the terms of the Plan immediately after this merger and shall govern the rights of Participants and Beneficiaries (and of those claiming through or on behalf of such individuals) from and after the merger date. The determination of rights as of any prior time shall be governed by the prior documents for the Plan and the PepsiCo Long Term Savings Program.

Effective as of the beginning of the day on January 1, 2002 (the "Spinoff Time"), a portion of this Plan was spun off (the "Spinoff") to form a new retirement plan referred to as the PepsiCo 401(k) Plan for Hourly Employees ("Hourly Plan"). For those Participants remaining in this Plan after the Spinoff, this Plan is amended effective immediately after the Spinoff and is renamed the PepsiCo 401(k) Plan for Salaried Employees. The PepsiCo 401(k) Plan for Salaried Employees together with the PepsiCo 401(k) Plan for Hourly Employees shall be referred to collectively after the Spinoff as the PepsiCo 401(k) Plan. From and after the Spinoff Time, the rights and benefits of individuals who were transferred to the Hourly Plan as a result of the Spinoff shall be governed by the applicable provisions of the Hourly Plan (except for any period thereafter that they become once again a Participant in this Plan).

Effective immediately after the Spinoff on January 1, 2002, the Quaker 401(k) Plan for Salaried Employees ("Quaker Plan") was merged into this Plan. This document has been amended to reflect the merger of the Quaker Plan. The determination of rights of Quaker Plan participants and beneficiaries (and of those claiming through or on behalf of such individuals) as of any time prior to the merger shall be governed by the prior documents for the Quaker Plan.

The rights and benefits of any individual who ceases to be a participant (and of anyone claiming through or on behalf of such individual) in this Plan shall be determined in accordance with the provisions of this Plan in effect not later than the date such individual ceases to be a participant in this Plan unless otherwise specified in the Plan or required by law.

ARTICLE I - DEFINITIONS

Where the following, boldfaced words and phrases appear in this Plan with initial capitals, they shall have the meaning set forth below.

- 1.1 **“Account”** means the sum of a Participant's After-tax Contributions Account, Prior Matching Contributions Account, Pre-tax Contributions Account, Rollover Contributions Account and QNECs Account, which sum constitutes the Participant's total interest in the Trust.
- 1.2 **“After-tax Contributions”** means after-tax contributions made to the Plan by a Participant pursuant to an after-tax contribution election that was allowed under the Plan prior to the Effective Date.
- 1.3 **“After-tax Contributions Account”** means the separate subaccount of a Participant's Account to which Participant's After-tax Contributions and any income, expense, gain or loss thereon are credited.
- 1.4 **“Beneficiary”** means the person designated by a Participant on the Beneficiary Designation Form or such other person who becomes entitled to a benefit under the Plan in accordance with Section 8.11.
- 1.5 **“Beneficiary Designation Form”** means a form prescribed by the Plan Administrator for designating Beneficiaries (and any form authorized for use under any predecessor plan that is accepted by the Plan Administrator).
- 1.6 **“Board”** means the Board of Directors of the Company.
- 1.7 **“Borrower”** means a Participant who has made an application for or who has received a loan from the Plan in accordance with Section 7.1.
- 1.8 **“Break in Service”** means the period commencing on the Participant's Service Cutoff Date and ending on the Participant's Reemployment Commencement Date, except that a Break in Service shall not include any period of time when an individual is not an Employee because he or she is serving in the uniformed services of the United States if the individual seeks reinstatement as an Employee while his or her reemployment rights are protected by law. The defined term “Break in Service” is used solely for purposes of determining vesting.
- 1.9 **“Code”** means the Internal Revenue Code of 1986, as amended.
- 1.10 **“Company”** means PepsiCo, Inc., a corporation organized and existing under the laws of the State of North Carolina or its successor or successors.
- 1.11 **“Compensation”** means one of the following, depending on the context:
- (a) For purposes of the Actual Deferral Percentage test in Article XIV and the Actual Contribution Percentage test in Section A.7 of Article A, any definition of compensation permissible under Code § 414(s), as chosen by the Plan Administrator for each Plan Year.
 - (b) For purposes of determining a Highly Compensated Employee in Section 1.30, compensation as defined in Treas. Reg.ss.1.415-2(d)(2) and (d)(3).
 - (c) For all other purposes, an Employee's W-2 wages as reported or reportable, but including elective contributions that are made by an Employer that are not includible in gross income under Code §§ 125, 402(g)(3) and 132(f)(4) (and determined without regard to any rules that limit the remuneration included in wages based on the nature or location of the employment or the services performed).
- Notwithstanding the above, a Participant's Compensation for a Plan Year shall not exceed: (i) as of the Effective Date, \$170,000; (ii) for Plan Years beginning on or after January 1, 2002, \$200,000; and (iii) notwithstanding the preceding, such higher dollar amount as may permissibly apply for a Plan Year pursuant to adjustments in the dollar limitation under Code § 401(a)(17) announced by the Secretary of the Treasury. In the case of a Plan Year of less than 12 months, the limitation specified in the previous sentence shall be adjusted by first dividing the limit by 12 and then multiplying the resulting quotient by the number of months in the Plan Year. An Eligible Employee's Contribution Election is expressed as a percentage of “Salary” and not as a percentage of “Compensation.”
- 1.12 **“Contribution Election”** means the election made by an Eligible Employee or Participant selecting the percentage of annual Salary to be deferred and contributed to the Plan by the Employer as a Pre-tax Contribution.
- 1.13 **“Disability”** means a total physical or mental disability, as evidenced by (a) receipt of a Social Security disability pension, or (b) receipt of disability payments under the Employer's long-term disability program. With respect to (a) above, the receipt of a Social Security disability pension shall not be deemed to occur prior to the time the Plan Administrator has received written notice from the Participant that he or she is receiving such disability pension.
- 1.14 **“Effective Date”** means April 1, 2000, the date that the PepsiCo Long Term Savings Program merged into the Plan. Certain identified provisions are effective on different dates, as noted herein.
- 1.15 **“Eligible Employee”** means a Salaried Employee, P-Group Employee or Transportation Employee (for periods prior to January 1, 2002, any “Employee”) who is described in subsection (a) below and who is not excluded pursuant to subsection (b) below.
- (a) Each Salaried Employee, P-Group Employee or Transportation Employee (for periods prior to January 1, 2002, any “Employee”) who is classified as being in the employ of an Employer and who is paid some or all of his or her cash remuneration from a U.S. payroll.
 - (b) Notwithstanding the foregoing, the following Employees are excluded from the term “Eligible Employee”:
 - (i) Effective as of January 1, 2002, any Hourly Employee;
 - (ii) Employees included in a unit of employees covered by a collective bargaining agreement between the Employer and their employee representatives, unless such collective bargaining agreement provides for participation in the Plan;

- (iii) Employees who are eligible to participate in one or more employee benefit plans of a third party with whom an Employer has contracted for the provision of the Employees' services;
- (iv) Any individual classified by an Employer as a leased employee within the meaning of Code §414(n)(2) or (o);
- (v) Any individual classified by an Employer as a student intern or cooperative student;
- (vi) Employees assigned to work primarily in the U.S. on an inpatriate package (unless a U.S. citizen or a U.S. lawful permanent resident);
- (vii) Employees assigned to work primarily outside the U.S. unless-- (A) classified by an Employer as eligible for U.S. flexible benefits, and (B) either a U.S. citizen or U.S. lawful permanent resident; and
- (viii) Any individual classified by an Employer as an independent contractor.

For purposes of subsections (b)(vi) and (b)(vii), whether an Employee is a lawful permanent resident shall be based on the Plan Administrator's good faith determination of the Employee's status under United States immigration law. For purposes of this Section, it is expressly intended that individuals whom an Employer classifies as independent contractors (under subsection (b)(viii)) and any other individual otherwise not classified as an Eligible Employee under this Section are not Eligible Employees (and therefore they may not become Participants) until the Plan Administrator affirmatively changes their classification. Therefore, an independent contractor or any other individual who is reclassified by a court, administrative agency, governmental unit, tribunal or other party as an Eligible Employee will nevertheless not be considered an Eligible Employee hereunder for periods before the Plan Administrator implements the reclassification decision, even if the decision applies retroactively.

1.16 "Eligible Retirement Plan" means:

- (a) For Plan Years beginning before January 1, 2002, an individual retirement account described in Code § 408(a), an individual retirement annuity described in Code § 408(b), an annuity plan described in Code § 403(a) or a qualified trust described in Code § 401(a); provided, however, with respect to a Participant's Surviving Spouse, an Eligible Retirement Plan shall be only an individual retirement account or individual retirement annuity; and
- (b) For Plan Years beginning on or after January 1, 2002, an individual retirement account described in Code § 408(a), an individual retirement annuity described in Code § 408(b), an annuity plan described in Code § 403(a), a qualified trust described in Code § 401(a), an annuity contract described in Code § 403(b) and an eligible plan under Code § 457(b), which is maintained by a state, political subdivision of a state, or any agency or instrumentality of a state or political subdivision of a state and which agrees to separately account for amounts transferred into such plan from this Plan.

The definition of an "Eligible Retirement Plan" in this subsection shall also apply in the case of a distribution to a spouse or former spouse who is the alternate payee under a qualified domestic relations order, as defined in Code § 414(p).

1.17 "Eligible Rollover Distribution" means any distribution under the Plan of all or any portion of a Participant's Account, other than:

- (a) A distribution that is one of a series of substantially equal periodic payments (made not less frequently than annually) made for the life (or life expectancy) of the Participant (or the Participant's Surviving Spouse) or the joint lives (or joint life expectancies) of the Participant (or the Participant's Surviving Spouse) and the Participant's (or the Participant's Surviving Spouse's) designated beneficiary;
- (b) A distribution for a specified period of ten years or more;
- (c) A distribution required under Code §401(a)(9);
- (d) A hardship distribution described in Code §401(k)(2)(B)(i)(IV); or
- (e) The portion of any distribution in excess of the amount that would be includible in gross income were it not rolled over to an Eligible Retirement Plan (disregarding for this purpose, the exclusion from income applicable to net unrealized appreciation when employer securities are distributed).

For Plan Years beginning on or after January 1, 2002, a portion of a distribution shall not fail to be an "Eligible Rollover Distribution" merely because the portion consists of After-tax Contributions which are not includible in gross income. However, such portion may be transferred only to an individual retirement account or annuity described in Code § 408(a) or (b), or to a qualified defined contribution plan described in Code § 401(a) or 403(a) that agrees to separately account for amounts so transferred, including separately accounting for the portion of such distribution which is includible in gross income and the portion of such distribution which is not so includible.

1.18 "Employee" means any individual who is employed by an employer within the PepsiCo Organization regardless of whether the individual is an Eligible Employee or a leased employee within the meaning of Code §§ 414(n)(2) or 414(o) (but excluding persons who are leased employees described in Code § 414(n)(5)). If a former Employee's termination of employment did not constitute a separation from service (separation from employment, effective as of February 1, 2002), within the meaning of Code § 401(k)(2)(B)(i)(I), such individual shall be treated as an Employee for purposes of the withdrawal provisions of Article VI and the loan provisions of Article VII.

1.19 "Employer" means the Company and any subsidiary which is authorized by the Company to participate herein.

1.20 "Employment Commencement Date" means the date on which the Employee first performs an hour of service for which the Employee is paid or entitled to payment for the performance of duties for the Employer or any other employer within the PepsiCo Organization.

1.21 "ERISA" means the Employee Retirement Income Security Act of 1974, as amended.

1.22 "Excess Aggregate Contributions" means, with respect to any Plan Year beginning prior to the Effective Date, the amount of After-tax Contributions contributed by a Highly Compensated Employee in excess of the limits set forth in Section A.7 of Article A of the Appendix.

- 1.23 **“Excess Annual Additions”** means Annual Additions, as defined in Section 15.1(a), that exceed the Code § 415 limitation on Annual Additions.
- 1.24 **“Excess Contributions”** means, with respect to any Plan Year, the aggregate amount of Pre-tax Contributions paid to the Trustee for a Plan Year on behalf of Highly Compensated Employees in excess of the limits set forth in Section 14.2 and Section A.7(g) of Article A of the Appendix.
- 1.25 **“Excess Deferrals”** means, with respect to any Plan Year, the aggregate amount of Pre-tax Contributions contributed on behalf of Participants in excess of the Code § 402(g) limitation set forth in Section 13.1.
- 1.26 **“Fiduciaries”** means
- (a) the named fiduciaries as defined in § 402 of ERISA who shall be the Company (but solely with respect to its power to designate other Fiduciaries), the Plan Administrator and the Trustee; and
 - (b) Other parties designated as fiduciaries, as defined in § 3(21) of ERISA, by such named fiduciaries in accordance with the terms of the Plan and the Trust Agreement;

provided that a party shall be a Fiduciary only with respect to its specific responsibilities in connection with the Plan and Trust.

- 1.27 **“Five-percent Owner”** means with respect to a corporation, any person who owns (or is considered as owning within the meaning of Code § 318) more than 5% of the outstanding stock of the corporation, or stock possessing more than 5% of the total voting power of the corporation.
- 1.28 **“Five Year Break in Service”** means a Break in Service of 60 consecutive months. The defined term “Five Year Break in Service” is used solely for purposes of determining vesting.
- 1.29 **“Full-Time Employee”** means an Employee who is not a Part-Time Employee.
- 1.30 **“Highly Compensated Employee”** means any employee of the PepsiCo Organization (whether or not eligible for membership in the Plan) who:
- (a) Was a five percent owner (as defined in Code § 416(i)) for the Plan Year or the prior Plan Year, or
 - (b) Received Compensation in excess of:
 - (i) As of the Effective Date, \$80,000 during the preceding Plan Year;
 - (ii) For Plan Years beginning on or after January 1, 2001 and before January 1, 2003; \$85,000 during the preceding Plan Year;
 - (iii) For Plan Years beginning on or after January 1, 2003; \$90,000 during the preceding Plan Year; and
 - (iv) Notwithstanding the above, such other amount as may apply for a Plan Year pursuant to adjustments in the compensation amount under Code §414(q)(1)(B) announced by the Secretary of Treasury.

Notwithstanding the foregoing, employees who are nonresident aliens and who receive no earned income from any employer within the PepsiCo Organization which constitutes income from sources within the United States shall be disregarded for all purposes of this Section.

- 1.31 **“Hour of Service”** means, with respect to any applicable computation period,
- (a) Each hour for which the Employee is paid or entitled to payment for the performance of duties for the Employer or any other employer within the PepsiCo Organization;
 - (b) Each hour for which the Employee is paid or entitled to payment by the Employer or any other employer within the PepsiCo Organization on account of a period during which no duties are performed, whether or not the employment relationship has terminated, due to vacation, holiday, illness, incapacity (including disability), layoff, jury duty, military duty or leave of absence, but not more than 501 hours for any single continuous period;
 - (c) Each hour for which back pay, irrespective of mitigation of damages, is either awarded or agreed to by the Employer or any other employer within the PepsiCo Organization, excluding any hour credited under subsection (a) or (b), which shall be credited to the computation period or periods to which the award, agreement or payment pertains rather than to the computation period in which the award, agreement or payment is made;
 - (d) Solely for purposes of determining whether an Employee has incurred a One Year Break in Service under Section 1.40(a), each hour for which an Employee would normally be credited under subsection (a) or (b) above during a period of parental leave but not more than 501 hours for any single continuous period. However, the number of hours credited to an Employee under this subsection (d) during the computation period in which the parental leave began, when added to the hours credited to an employee under subsections (a) through (c) above during that computation period, shall not exceed 501. If the number of hours credited under this subsection (d) for the computation period in which the parental leave began is zero, the provisions of this subsection (d) shall apply as though the parental leave began in the immediately following computation period. For this purpose, a parental leave means a period in which the Employee is absent from work immediately following his or her active employment because of the Employee’s pregnancy, the birth of the Employee’s child or the placement of a child with the Employee in connection with the adoption of that child by the Employee, or for purposes of caring for that child for a period beginning immediately following such birth or placement; and
 - (e) Solely for purposes of determining whether an Employee has incurred a One Year Break in Service under Section 1.40(a), each hour for which an Employee would normally be credited under subsection (a) or (b) above, and not otherwise credited under subsection (d) above, during a period of unpaid leave for the birth, adoption or placement of a child, to care for a spouse or an immediate family member with a serious illness or for the Employee’s own illness pursuant to the Family and Medical Leave Act of 1993 and its regulations.

Hours of Service to be credited to an individual under subsections (b), (c), (d) and (e) above will be calculated by the Plan Administrator by reference to

the individual's most recent work schedule (or at the rate of ten hours per day in the event the Plan Administrator is unable to establish such schedule). No hours shall be credited on account of any period during which the Employee performs no duties and receives payment solely for the purpose of complying with unemployment compensation, workers' compensation or disability insurance laws. The Hours of Service credited shall be determined as required by Title 29 of the Code of Federal Regulations, §§ 2530.200b-2(b) and (c), and the rules set forth in such Sections are hereby incorporated by reference.

- 1.32 **"Hourly Employee"** means any Employee who is not a Salaried Employee, P-Group Employee or Transportation Employee.
- 1.33 **"Hourly Plan"** means the PepsiCo 401(k) Plan for Hourly Employees, a plan spun off from this Plan, effective as of the beginning of the day on January 1, 2002, as amended and restated from time to time.
- 1.34 **"Investment Committee"** means the investment committee named by the Company's board of directors (which has fiduciary responsibility for certain matters as provided in Section 1.50).
- 1.35 **"Investment Election"** means the election by which a Participant directs the investment of his or her Account in accordance with Section 4.2.
- 1.36 **"Investment Fund"** or **"Fund"** means any of the funds described in Article IV into which a Participant (or another authorized party) may direct the Trustee to invest the Participant's Account. Following the Participant's death, the Participant's Beneficiary shall be the authorized party. In addition, to the extent provided herein, the Plan Administrator shall be an authorized party.
- 1.37 **"Nonelective Contributions"** means a contribution made by the Employer to the Plan that is not a Pre-tax Contribution.
- 1.38 **"Non-highly Compensated Employee"** means an Employee who is not a Highly Compensated Employee.
- 1.39 **"Normal Retirement Age"** means age 65.
- 1.40 **"One Year Break in Service"** means:
- (a) With respect to determining an Employee's Years of Eligibility Service and eligibility to participate, a Plan Year (after the Plan Year containing the Employee's Start Date) during which the Employee is credited with 500 or less Hours of Service, provided that the Employee has a Separation from Service during such Plan Year or the immediately prior Plan Year; and
 - (b) With respect to determining an Employee's Years of Vesting Service, a Break in Service of 12 consecutive months.
- 1.41 **"Participant"** means an individual who has commenced participation in the Plan, but has not terminated participation as each is determined under Section 2.1 (or Section 2.1A).
- 1.42 **"Participant Response System"** means the participant response system established by the Company that permits Participants to manage their Account and communicate with the Plan Administrator or the Trustee, including the ability to change their Contribution Elections (in accordance with Section 3.1(c)) and Investment Elections (in accordance with Section 4.2), to apply for a loan in accordance with Article VII, to commence participation in the Plan (in accordance with Section 2.1 or 2.1A), to apply for an in-service withdrawal (in accordance with Article VI), and to request a distribution (in accordance with Article VIII). As determined by the Plan Administrator, this system may take any form, and different forms may be used for different purposes or different groups of Participants (e.g., an interactive telephone voice response system, a paper document system, an internet site, an intranet site, or an e-mail protocol). Unless the Participant uses a form that is specifically permitted by the Plan Administrator for the purpose in question, the Participant's communication shall not be deemed to be made through the Participant Response System.
- 1.43 **"Part-Time Employee"** means any Employee who, on the basis of his or her regular, stated work schedule, is classified as a part-time employee by his or her Employer.
- 1.44 **"PepsiCo 401(k) Plan"** means immediately after the Spinoff Time both this Plan and the Hourly Plan, collectively. Prior to the Spinoff Time, this Plan was known as the PepsiCo 401(k) Plan.
- 1.45 **"PepsiCo Organization"** means the controlled group of organizations of which the Company is a part, as defined by Code § 414 and regulations issued thereunder. An entity shall be considered a member of the PepsiCo Organization only during the period it is one of the group of organizations described in the preceding sentence.
- 1.46 **"Period of Service"** means the period commencing on the Employee's Employment Commencement Date or Reemployment Commencement Date and ending on the next Service Cutoff Date. Periods of Service shall include years and completed months.
- 1.47 **"Period of Severance"** means the period of time commencing on an Employee's Service Cutoff Date and ending on the date an Employee again performs an hour of service for which the Employee is paid or entitled to payment for the performance of duties for the Employer or any other employer within the PepsiCo Organization. The defined term "Period of Severance" is used solely for purposes of determining vesting.
- 1.48 **"P-Group Employee"** means any Employee who is classified by the Plan Administrator as being employed by an Employer included in the P-Group. For purposes of this Section, "P-Group" means the Employers that the Plan Administrator determines, as of any time, are the members of such group based on the then current organizational structure of the Company. As of January 1, 2002, the following Employers are included in the P-Group: the Corporate division of PepsiCo, Inc., Pepsi-Cola North America, Pepsi-Cola International and Frito-Lay International.
- 1.49 **"Plan"** means this Plan, the PepsiCo 401(k) Plan for Salaried Employees, previously known as the PepsiCo 401(k) Plan for periods prior to January 1, 2002, as it may be amended and restated from time to time.
- 1.50 **"Plan Administrator"** means the Administration Committee appointed by the Company's Board of Directors, except that the Investment Committee shall be the Plan Administrator with respect to those matters that are assigned to the Investment Committee pursuant to the direction of the Company's Board (and as reflected in the Investment Committee's charter). As Plan Administrator, the Administration Committee and the Investment Committee shall have authority to administer the Plan as provided in Article X. If, at any time, the Company's Board has not named an Administration Committee or an Investment Committee, and no successor has been named, then the Company shall be the Plan Administrator for the applicable purpose. The Plan

Administrator may interact with Participants and Beneficiaries through the party currently designated as recordkeeper for the Plan. Therefore, to the extent authorized by the Plan Administrator, any communication by a Participant or Beneficiary with such recordkeeper shall be deemed to be a communication with the Plan Administrator, and any communication by the recordkeeper with a Participant and Beneficiary shall be deemed to be a communication by the Plan Administrator.

- 1.51 **“Plan Sponsor”** means the Company.
- 1.52 **“Plan Year”** means the calendar year.
- 1.53 **“Pre-merger Plan”** means the PepsiCo 401(k) Plan for periods before the Effective Date.
- 1.54 **“Pre-tax Contributions”** means contributions made by an Employer on behalf of a Participant in accordance with his or her Contribution Election pursuant to Article III.
- 1.55 **“Pre-tax Contributions Account”** means the separate subaccount of a Participant’s Account to which Pre-tax Contributions and any income or loss thereon are credited.
- 1.56 **“Principal Residence Loan”** means a loan which is made to a Participant by the Plan, in accordance with Section 7.5, to acquire or construct any dwelling unit which, within a reasonable time will be used (such use to be determined at the time the loan is made) as the principal residence of the Participant.
- 1.57 **“Prior Matching Contributions Account”** means the separate subaccount of a Participant’s Account which reflects the amount attributable to a Participant’s matching contributions (made to the Trust on behalf of Participants prior to January 1, 2000) and earnings and losses thereon.
- 1.58 **“QNECs”** means Nonelective Contributions: (a) in which a Participant is 100% vested, as of the date they are allocated, (b) which may not be distributed to a Participant except on account of Participant’s Retirement, death, Disability or Separation from Service; and (c) which the Employer chooses to treat as Pre-tax Contributions in accordance with Section 14.6.
- 1.59 **“QNECs Account”** means the separate subaccount of a Participant’s Account to which the Participant’s QNECs and any income or loss thereon are credited.
- 1.60 **“Quaker Employee”** means an Employee of The Quaker Oats Company, a New Jersey corporation, or another unit or working group of the PepsiCo Organization that is classified as part of the Quaker business.
- 1.61 **“Reemployment Commencement Date”** means the date on which an Employee first performs an hour of service (for which the Employee is paid or entitled to payment for the performance of duties for the Employer or any other employer within the PepsiCo Organization) following a Period of Severance.
- 1.62 **“Retirement”** means Separation from Service after a Participant has attained at least age 55.
- 1.63 **“Rollover Contributions”** means a contribution made in accordance with Section 3.4, by an Eligible Employee or a Participant to the Plan:
- (a) Which consists only of the taxable portion of a cash distribution from –
 - (i) a qualified plan under Code § 401(a),
 - (ii) a qualified annuity under Code § 403(a), or
 - (iii) for Plan Years beginning on or after January 1, 2002, an annuity contract under Code § 403(b) and an eligible plan under Code § 457(b), which is maintained by a state, political subdivision of a state, or any agency or instrumentality of a state or political subdivision of a state;
 - (b) Which is an “eligible rollover distribution” as defined in Code §402(c)(4); and
 - (c) Which (if the distribution was received by the Eligible Employee or Participant) is contributed to the Plan not later than 60 days after such receipt.
- For Plan Years beginning before January 1, 2002, amounts originally from an eligible source that are contained in an individual retirement account (“IRA”) may not be rolled over from the IRA if the IRA contains any funds derived from sources other than a tax-free rollover from a qualified plan under Code § 401(a). For Plan Years beginning on or after January 1, 2002, the Plan will accept a Rollover Contribution of a distribution from an IRA or an individual retirement annuity described in Code § 408(a) or 408(b) that is eligible to be rolled over and would otherwise be includible in gross income.
- 1.64 **“Rollover Contributions Account”** means the separate subaccount of a Participant’s Account or an Account established on behalf of an Eligible Employee to which Rollover Contributions and any income or loss thereon are credited.
- 1.65 **“Salaried Employee”** means any Employee (other than a P-Group Employee) who is determined, as of such time, by the Plan Administrator to be in a salaried classification.
- 1.66 **“Salary”** means the compensation described in subsection (a), (b), (c), (d) or (e) below (whichever applies), subject to the special rules in subsection (f):
- (a) For Tropicana Employees, compensation paid to an employee that is designated as base salary by the Employer, increased by (but only to the extent not already included) any salary reduction pursuant to Section 3.1, Code §132(f)(4) or a cafeteria plan under Code §125, overtime, commissions, shift differentials, amounts deferred under any qualified elective deferred compensation arrangement (qualified or nonqualified, effective January 1, 2002) for the Plan Year in which such amount would have been payable, holiday pay, disability pay (other than long-term disability payments), grievance pay, funeral pay, jury duty pay, military leave pay, salary adjustment pay, retro-pay, short-term incentive awards,

MIP awards, performance bonuses, PFP awards, start-up pay, route commissions, supervisor's overtime, on call pay, sick leave pay, vacation pay, personal pay, birthday pay, lead pay, parental pay, but excluding tips, reimbursements or other expense allowances, fringe benefits (cash and noncash), moving expenses, deferred compensation, welfare benefits, non-cash remuneration, workers' compensation accruals, remuneration paid in currency other than U.S. dollars, severance or separation pay (whether paid before or after a Participant's Separation from Service), amounts paid under any long-term incentive plan, payments from awards or recognition programs and incentive payments not provided pursuant to a regular incentive plan, tax protection payments or foreign service over base allowances or premiums, retirement bonuses, contributions (except for Pre-tax Contributions and contributions to a nonqualified deferred compensation plan or program) to and benefits and distributions under the Plan or under any employee benefit plan or any plan or program of deferred compensation, including without limitation any pension, profit sharing, stock bonus, employee stock ownership, stock option or stock incentive plan or program, or dividends paid on any common stock of the Employer included within or issued under any such plan or program, and stock options or income or gains from the exercise thereof.

- (b) For all Quaker Employees, Salary for Plan Years beginning on or after January 1, 2002 shall mean compensation paid to an employee that is designated as salary, overtime pay, sales incentives, commissions and cash bonuses, increased by (but only to the extent not already included) any salary reduction pursuant to Section 3.1, Code § 132(f)(4) or a cafeteria plan under Code § 125, short term disability pay and amounts deferred under any deferred compensation arrangement (qualified or nonqualified) for the Plan Year in which such amount would have been payable, but excluding special allowances and ad hoc variable pay (including premiums, allowances, subsidies and tax equalization payments to or for the benefit of expatriates), pay for inactive service, and any benefit (other than short term disability payments) paid or made available under this Plan or any other employee benefit plan maintained by an Employer.
- (c) For all Snack and Soft Drink Employees, Salary for Plan Years beginning on or after January 1, 2001 shall mean compensation paid to an employee that is designated as base salary by the Employer, increased by (but only to the extent not already included) any salary reduction pursuant to Section 3.1, Code §132(f)(4) or a cafeteria plan under Code §125, overtime pay, commission payments, regular bonuses, amounts deferred under any elective deferred compensation arrangement (qualified or nonqualified) for the Plan Year in which such amount would have been payable, and for transportation employees only, production-based compensation as determined by the Plan Administrator (including amounts paid per mile, carton or item and amounts paid for loading or other additional duties); but excluding benefits and distributions under the Plan or under any other employee benefit plan (other than short-term disability) or any plan or program of deferred compensation, including any pension, profit sharing, stock bonus, employee stock ownership, stock option or stock incentive plan or program or dividends paid on any common stock of the Employer included within or issued under any such plan or program, stock options or income or gains from the exercise thereof (including SharePower), any bonuses considered extraordinary by the Employer, award payments, expense reimbursement and allowances, fringe benefits (cash and noncash), lump sum payments made in connection with an employee's Separation from Service, and noncash remuneration.
- (d) For Snack and Soft Drink Employees employed in the Frito-Lay business, Salary for Plan Years beginning on the Effective Date and ending December 31, 2000 means the greater of:
- (i) the Employee's current annual pay or guarantee (excluding overtime, bonuses, shift premiums, commissions and value pay), or
 - (ii) the Employee's prior year's pensionable earnings (as defined in the defined benefit plan applicable to the Employee),
- determined as of January 1 of the Plan Year (initially on a projected basis and later on an adjusted basis) for Employees employed on such date, or on the respective date of hire for new hires and rehires not employed on January 1 of the Plan Year.
- (e) For Snack and Soft Drink Employees not employed in the Frito-Lay business, for Plan Years beginning on the Effective Date and ending December 31, 2000, a Participant's Salary shall be determined as follows:
- (i) If the Participant was an Employee on the Salary determination date (or dates) designated by the Plan Administrator for Employees employed by the Participant's division during the Plan Year, hereinafter referred to as the determination date, the Participant's annual base salary and target bonus in effect on the determination date, plus annualized estimates of any overtime, shift premiums, commissions and value pay (determined in accordance with rules adopted by the Plan Administrator from time to time).
 - (ii) If the Participant was not an Employee on the determination date, the Participant's annual base salary and target bonus in effect on his hire date (determined in accordance with rules adopted by the Plan Administrator from time to time).
- (f) Notwithstanding the foregoing provisions of this subsection, the Salary of each Participant taken into account under the Plan shall not exceed: (A) as of the Effective Date, \$170,000; (B) subject to (C) below, for Plan Years beginning on or after January 1, 2002, \$200,000; and (C) notwithstanding the foregoing, such higher dollar amount as may permissibly apply for a Plan Year pursuant to adjustments in the dollar limitation under Code § 401(a)(17) announced by the Secretary of the Treasury. Effective for Plan Years beginning on or after January 1, 2002, with respect to an Employee's Contribution Election, the Plan shall comply fully with the preceding sentence by not permitting a Participant to make Pre-tax Contributions in any Plan Year that exceed an amount equal to the applicable dollar limit (specified in the previous sentence) times the maximum percentage of Salary that may be deferred under Section 3.2. For purposes of the first sentence of this subsection, such dollar limitation shall be applied: (1) for the Plan Year beginning on January 1, 2001, by considering Plan Year Salary relative to the annual limitation, and (2) from the Effective Date to December 31, 2000 (i) in the case of Snack and Soft Drink Employees, by considering pay period Salary relative to the annual limitation prorated by pay period and (ii) in the case of Tropicana Employees, by considering Plan Year Salary relative to the annual limitation. In the case of Employees who transfer from one Employer to another during the year, Salary of such Employees shall be redetermined at the time of transfer to the extent provided for in procedures of the Plan Administrator in effect at such time. In addition, with respect to the Salary of all Snack and Soft Drink Employees:
- (i) For purposes of subsections (c) and (d) above and except for salary reduction amounts under an Employer's Benefits Plus program that are used to buy benefits and amounts contributed under the Plan, Salary shall not include amounts or the value of benefits received, or deemed received, in connection with any performance share plan, stock option plan, long-term incentive plan or any similar plan, or under any pension, welfare benefit or fringe plan maintained by the Employer, whether such plan is qualified or non-qualified and whether such amounts are deferred or not deferred.
 - (ii) A Participant's annual Salary shall be converted to Salary for a pay period by dividing such Salary by the number of pay periods that are scheduled to apply to the Participant for a year.

- 1.67 **“SaveUp Plan”** means the PepsiCo Long Term Savings Plan, the 401(k) plan that was available to eligible Snack and Soft Drink Employees prior to the Effective Date, and that was merged into the Plan as of the Effective Date.
- 1.68 **“Seagram Plan”** means the Retirement Savings and Investment Plan for Employees of Joseph E. Seagram & Sons, Inc. and Affiliates.
- 1.69 **“Separation from Service”** or **“Separates from Service”** means the termination of the Employee’s employment relationship with the PepsiCo Organization, including by quit, resignation, discharge, retirement, disability, or layoff. This term shall also include (i) the cessation of employment in the event of the sale of less than substantially all of the assets of an Employer, as permitted by Revenue Ruling 2000-27, and (ii) effective as of February 1, 2002, an Employee’s severance from employment as provided by Code § 401(k)(2)(B)(i)(I)
- 1.70 **“Service Cutoff Date”** means the earlier of:
- (a) The Employee's Separation from Service date, or
 - (b) The first anniversary of the date the Employee is absent from employment with the PepsiCo Organization for any reason other than a Separation from Service, such as vacation, holiday, sickness, disability, leave of absence or layoff.

The following two sentences shall apply notwithstanding subsection (b) above. In the case of an Employee who is absent from service beyond the first anniversary of the first day of absence on account of (i) the Employee’s pregnancy, (ii) the birth of a child of the Employee, (iii) the placement of a child with the Employee in connection with the adoption of the child by the Employee, or (iv) an absence due to the need for caring for such child for a period beginning immediately following the birth or placement, the Service Cutoff Date shall be the second anniversary of the first day of such absence. In the case of an Employee whose Service Cutoff Date would otherwise occur during an FMLA Absence, the Employee’s Service Cutoff Date shall be delayed just to the extent required so that it does not occur while the Employee’s FMLA Absence continues. In applying the two preceding sentences, the period after the first anniversary of the Employee’s absence shall neither be a Period of Service nor a period that is part of a Break in Service. The defined term “Service Cutoff Date” is used solely for purposes of determining vesting.

- 1.71 **“Snack and Soft Drink Employee”** means an Employee who is considered to work in: (i) PepsiCo’s corporate area, (ii) Frito-Lay’s snack business, or (iii) Pepsi-Cola’s soft drink business. The term Snack and Soft Drink Employee does not include employees who are in a unit or working group that is classified as part of the Tropicana or Quaker businesses.
- 1.72 **“Spinoff”** means the transaction occurring at the beginning of the day on January 1, 2002, pursuant to which the Hourly Plan was spun off from this Plan.
- 1.73 **“Spinoff Time”** means the time that the Hourly Plan was spun off from this Plan, i.e., the beginning of the day on January 1, 2002.
- 1.74 **“Spouse”** means the person to whom an Employee is lawfully married.
- 1.75 **“Start Date” means**
- (a) In connection with an Employee's initial hire, his or her Employment Commencement Date; and
 - (b) In connection with determining an Employee's Plan eligibility after his or her rehire, the date the Employee is credited following rehire with an Hour of Service (for which the Employee is paid or entitled to payment for the performance of duties for the Employer or any other employer within the PepsiCo Organization).
- 1.76 **“Surviving Spouse”** means the Spouse of a Participant on the date of the Participant's death.
- 1.77 **“Transfer Date”** means the date that an Hourly Employee is transferred to a new classification and thereby becomes a Salaried Employee, P-Group Employee or Transportation Employee.
- 1.78 **“Transferred Employee”** means an Employee who (i) was eligible for the Hourly Plan and (ii) thereafter is transferred to a new classification that causes the Employee to be an Eligible Employee under this Plan.
- 1.79 **“Transportation Employee”** means an Employee who is classified by the Plan Administrator as a long haul transport driver for the Frito-Lay businesses, or in a similar or related capacity, and who is typically compensated other than solely at an hourly rate.
- 1.80 **“Tropicana Employee”** means an Employee of Tropicana Products, Inc., or another unit or working group of the PepsiCo Organization that is classified as part of the Tropicana businesses.
- 1.81 **“Trust”** means the trust fund or funds which holds the assets of the Plan and are established by the Trust Agreement.
- 1.82 **“Trust Agreement”** means the trust agreement or agreements entered into between the Company and the Trustee to provide for holding the Plan assets.
- 1.83 **“Trustee”** means the individual(s) or corporation(s) appointed pursuant to the Trust Agreement. The Trustee may be changed from time to time, including by adoption of a new or amended Trust Agreement. The Trustee may interact with Participants and Beneficiaries through the party currently designated as recordkeeper for the Plan. Therefore, to the extent authorized by the Trustee, any communication by a Participant or Beneficiary with such recordkeeper shall be deemed to be a communication with the Trustee, and any communication by the recordkeeper with a Participant and Beneficiary shall be deemed to be a communication by the Trustee.
- 1.84 **“U.S.”** or **“United States”** means the 50 states and the District of Columbia.
- 1.85 **“Year of Eligibility Service”** means, with respect to a Part-Time Employee, the completion of at least 1,000 Hours of Service in either:
- (a) The 12-month period of employment with the Employer or any other employer within the PepsiCo Organization, whether or not as an Eligible Employee, beginning on the Start Date, or

- (b) Any Plan Year beginning after that date;

provided, however, that if an Employee is absent from the service of the Employer or any other employer within the PepsiCo Organization because of service in the uniformed services of the United States and he or she returns to service with an employer within the PepsiCo Organization having applied to return while his or her reemployment rights were protected by law, the absence shall be included in his or her Eligibility Service.

- 1.86** “Year of Vesting Service” means a twelve consecutive month Period of Service. The defined term “Year of Vesting Service” is used only for purposes of applying Section 8.3 and determining vesting.

ARTICLE II - PARTICIPATION

2.1 Commencing Participation on or After January 1, 2002.

This Section 2.1 shall apply to Plan Years beginning on or after January 1, 2002.

- (a) Entry Date for Employees.
An Employee (other than a Transferred Employee) shall be eligible to participate in the Plan as follows:
- (i) A Full-Time Employee shall be eligible to participate in the Plan as soon as administratively practicable following the latest of (A) the date such Employee performs one Hour of Service, or (B) the date such Employee becomes an Eligible Employee. However, the date that a Full-Time Employee is eligible to participate in the Plan shall not be later than three months after such latest date.
 - (ii) A Part-Time Employee shall be eligible to participate in the Plan upon the first January 1 or July 1 following the later of: (A) his or her completion of one Year of Eligibility Service, or (B) his or her becoming an Eligible Employee.
- (b) Entry Date for Transferred Employees. A Transferred Employee who qualifies as (1) a Full-Time Employee shall be eligible to participate hereunder as soon as administratively practicable following his or her Transfer Date, and (2) a Part-Time Employee shall be eligible to participate in the Plan as of the later of: (A) as soon as administratively practicable after his or her Transfer Date, or (B) the first January 1 or July 1 following his or her completion of one Year of Eligibility Service. The following shall apply to each Transferred Employee:
- (i) A Transferred Employee’s account balance under the Hourly Plan (including any outstanding loans) shall be transferred to this Plan as soon as practicable following his or her Transfer Date, and this shall become the Transferred Employee’s initial Account balance under this Plan; and
 - (ii) To the extent required by law, a Transferred Employee’s period of service under the Hourly Plan shall be transferred to this Plan and shall be recognized and taken into account under this Plan as of the Transfer Date for all purposes (including eligibility and vesting) as service under this Plan.
- (c) Start of Plan Participation. The date that an Employee becomes a Participant in this Plan is as follows:
- (i) An Eligible Employee (including a Transferred Employee) shall become a Participant in this Plan once he or she has submitted a Contribution Election and an amount has been withheld from his or her Salary under the provisions of the Plan.
 - (ii) A Transferred Employee whose account balance is transferred from the Hourly Plan to this Plan pursuant to subsection (b), but who otherwise does not make a Contribution Election under this Plan, shall only be considered a Plan Participant with respect to his or her transferred account.
 - (iii) An Eligible Employee (other than a Transferred Employee) who makes a Rollover Contribution in accordance with Section 3.4, but who otherwise does not make a Contribution Election, shall only be considered a Plan Participant with respect to his or her Rollover Contribution.
- (d) Eligible Employee Status. A Participant is permitted to have Pre-tax Contributions made to the Plan on his or her behalf while (and only while) the Participant is employed as an Eligible Employee.
- (e) Resumption of Eligible Employee Status. If a Participant or an Eligible Employee who had met the applicable eligibility requirements under this Section 2.1 ceases to be an Eligible Employee (but without a One Year Break in Service) and again resumes Eligible Employee status, such Participant or Eligible Employee, as the case may be, may resume or commence having Pre-tax Contributions made on his or her behalf by contacting the Participant Response System following his or her return to Eligible Employee status. If any other person (*i.e.*, one who has not met the applicable eligibility requirements) or a former participant in the Hourly Plan is re-employed as an Eligible Employee and:
- (i) As a Full-Time Employee, he or she shall be eligible to participate under subsection (a)(i) above by treating the Employee’s first Hour of Service following rehire as his or her initial Hour of Service under the Plan; or
 - (ii) As a Part-Time Employee (but before a One Year Break in Service), he or she shall be eligible to participate under subsection (a)(ii) above by taking into account the Employee’s prior service under the Hourly Plan or with an Employer or any other member of the PepsiCo Organization.
- Section 2.2 applies to certain re-employments after a One Year Break in Service. If a former Participant of this Plan does not recommence participation in this Plan but rather commences participation upon re-employment in the Hourly Plan, then subsection (g) below shall apply.
- (f) Termination of Participation. A Participant shall cease to be a Participant in the Plan upon the earliest of:
- (i) The payment to him or her of all vested benefits due to him or her under the Plan;

- (ii) His or her Separation from Service with no vested benefits under the Plan;
 - (iii) His or her death; or
 - (iv) The transfer of his or her Account to the Hourly Plan in accordance with subsection (g) below.
- (g) Transfer of Accounts and Service to Hourly Plan. If (1) a former Participant of this Plan commences participation upon re-employment in the Hourly Plan pursuant to subsection (e) above, or (2) a Participant is transferred to a new classification, thereby making him or her eligible to participate in the Hourly Plan (and ineligible to participate in this Plan), then such Participant's Account balance under this Plan (including any outstanding loans) shall be transferred to the Hourly Plan as soon as practicable and shall become such Participant's initial account balance under the Hourly Plan.

2.1A Commencing Participation Before January 1, 2002.

This Section 2.1A shall apply to Plan Years beginning before January 1, 2002.

- (a) Entry Date. Any person on whose behalf an amount is transferred to this Plan from the SaveUp Plan as of the Effective Date, who had an Account under the Pre-Merger Plan immediately before the Effective Date or who was eligible to actively contribute to the SaveUp or Pre-Merger Plan immediately before the Effective Date, shall be a Participant on the Effective Date. In addition, any other Employee shall be eligible to participate in the Plan as follows:
- (i) A Full-Time Employee shall be eligible to participate in the Plan as soon as administratively practicable following the latest of (A) the date such Employee performs one Hour of Service, (B) the date such Employee becomes an Eligible Employee, or (C) the Effective Date. However, the date that a Full-Time Employee is eligible to participate in the Plan shall not be later than three months after such latest date.
 - (ii) A Part-Time Employee shall be eligible to participate in the Plan upon the first January 1 or July 1 following the latest of: (A) his or her completion of one Year of Eligibility Service, (B) his or her becoming an Eligible Employee, or (C) the Effective Date.
- (b) Start of Plan Participation. The date that an Employee becomes a Participant in this Plan is as follows:
- (i) An Eligible Employee shall become a Participant in this Plan once he or she has submitted a Contribution Election and an amount has been withheld from his or her Salary under the provisions of the Plan.
 - (ii) An Eligible Employee who makes a Rollover Contribution in accordance with Section 3.4, but who otherwise does not make a Contribution Election, shall only be considered a Plan Participant with respect to his or her Rollover Contribution.
- (c) Eligible Employee Status. A Participant is permitted to have Pre-tax Contributions made to the Plan on his or her behalf while (and only while) the Participant is employed as an Eligible Employee.
- (d) Resumption of Eligible Employee Status. If a Participant or an Eligible Employee who had met the applicable eligibility requirements under this Section 2.1A ceases to be an Eligible Employee (but without a One Year Break in Service) and again resumes Eligible Employee status, such Participant or Eligible Employee, as the case may be, may resume or commence having Pre-tax Contributions made on his or her behalf by contacting the Participant Response System following his or her return to Eligible Employee status. If any other person (*i.e.*, one who has not met the applicable eligibility requirements) is re-employed as an Eligible Employee and:
- (i) As a Full-Time Employee, he or she shall be eligible to participate under subsection (a)(i) above by treating the Employee's first Hour of Service following rehire as his or her initial Hour of Service under the Plan; or
 - (ii) As a Part-Time Employee (but before a One Year Break in Service), he or she shall be eligible to participate under subsection (a)(ii) above by taking into account the Employee's prior service with an Employer or any other member of the PepsiCo Organization.
- Section 2.2 applies to certain re-employments after a One Year Break in Service.
- (e) Termination of Participation. A Participant shall cease to be a Participant in the Plan upon the earliest of:
- (i) The payment to him or her of all vested benefits due to him or her under the Plan;
 - (ii) His or her Separation from Service with no vested benefits under the Plan; or
 - (iii) His or her death.

2.2 Break in Service.

This Section 2.2 shall apply in the case of an Employee who has a One Year Break in Service and who is subsequently a Part-Time Employee. In determining such Employee's post-break participation in the Plan, the Employee's pre-break Years of Eligibility Service shall be restored only after he or she has a Year of Eligibility Service following his or her rehire (determined as if his or her employment first commenced on the Employee's Start Date).

ARTICLE III - CONTRIBUTIONS AND ALLOCATIONS

3.1 Contribution Elections.

- (a) An Eligible Employee who wishes to make a Contribution Election shall contact the Participant Response System and specify the percentage of Salary to be reduced and contributed to the Plan as Pre-tax Contributions.

- (b) A Contribution Election shall be effective as soon as administratively practicable following the date the Plan receives the Contribution Election; provided, however, that no Contribution Election shall be effective prior to the date the Employee is eligible to participate pursuant to Section 2.1 or 2.1A (or in the case of a Participant who ceases to be an Eligible Employee and then again becomes an Eligible Employee, the first date such Employee again is eligible to participate). While the Plan contemplates that each Eligible Employee who makes a Contribution Election shall ordinarily have a valid Investment Election in effect, the Plan will generally accept Contribution Elections before a valid Investment Election has been submitted (unless otherwise prohibited by rules adopted by the Plan Administrator). An Eligible Employee may only make a Contribution Election with respect to Salary that becomes currently available after the date of such Contribution Election (and before the date the Participant's Contribution Election is considered revoked). Contribution Elections shall be made in whole percentages of Salary (or in such fractional portions of whole percentages as the Plan Administrator may specify from time to time). Subject to the foregoing, a Contribution Election shall be applied to:
- (i) Except as provided in paragraph (ii) below, Salary paid to the Participant from time to time, and
 - (iii) For Plan Years before 2001 in the case of a Participant who is a Snack and Soft Drink Employee, compensation paid to the Participant from time to time, but only to the extent composed of pay elements that can be considered Salary with respect to those employed by the Participant's Employer.
- (c) A Participant may amend (to either increase or decrease the percentage of his or her annual Salary reduced or contributed to the Plan) or revoke his or her Contribution Election on a prospective basis by contacting the Participant Response System. Changes in a Participant's Contribution Election shall be made in whole percentages of Salary (unless the Plan Administrator allows otherwise) and shall be effective as soon as administratively practicable following the date the Plan receives the Participant's revised Contribution Election.
- (d) A Participant's Contribution Election shall automatically apply to any increases or decreases in the Participant's pay-period Salary.
- (e) If a Participant with a Contribution Election in effect ceases to be an Eligible Employee, and then again becomes an Eligible Employee, a new Contribution Election shall be required unless the return to Eligible Employee status occurs before the earlier change in status is reflected in the system. If a Participant with a Contribution election in effect goes on unpaid leave and then again returns to eligible pay status, the Participant's Contribution Election shall be given effect following the return to pay status if the return occurs while such election is still maintained in the system.

3.2 Pre-tax Contributions.

- (a) Highly Compensated Employees. From time to time, the Plan Administrator will determine whether to cap the Pre-tax Contributions of Highly Compensated Employees other than as provided in the next sentence and in Articles XIII, XIV and XV. Subject to the limitations of Articles XIII, XIV and XV, each Participant who is both an Eligible Employee and a Highly Compensated Employee may elect to reduce his or her Salary for a pay period by at least 1% and not more than 7% of his or her Salary for that pay period, and have that amount contributed to the Plan by the Employer as Pre-tax Contributions.
- (b) General Limit. Subject to the limitations of (a) above and Articles XIII and XV, each other Participant who is an Eligible Employee may elect to reduce his or her Salary for a pay period by at least 1% and not more than 50% (20% for Plan Years beginning prior to January 1, 2002) of his or her Salary for that pay period and have that amount contributed to the Plan by the Employer as a Pre-tax Contribution.
- (c) Catch-Up Contributions. Notwithstanding subsections (a) and (b) above, for Plan Years beginning on or after January 1, 2002, each Participant who is an Eligible Employee and who has attained age 50 before the close of the Plan Year shall be eligible to make catch-up contributions in accordance with, and subject to the limitations of Code section 414(v). Such catch-up contributions shall not be taken into account for purposes of the provisions of the Plan implementing the required limitations of Code §§ 402(g) and 415 (*i.e.*, Sections 13.1 and 15.2). The Plan shall not be treated as failing to satisfy the provisions of the Plan implementing the requirements of Code §§ 401(k)(3), 401(k)(11), 401(k)(12), 410(b) or 416, as applicable, by reason of the making of such catch-up contributions. Catch-up contributions made pursuant to this subsection and Code § 414(v) shall be treated as Pre-tax Contributions under the Plan.

3.3 After-tax Contributions

From and after the Effective Date, Participants shall not be permitted to make After-tax Contributions to the Plan.

3.4 Rollover Contributions.

An Eligible Employee who has met the applicable eligibility requirements under Section 2.1(a)(i) or (ii) (or 2.1A(a)(i) or (ii)) may request that the Plan accept a Rollover Contribution by submitting a request through the Participant Response System for such purpose. The Plan Administrator may accept such Rollover Contribution provided that it determines, in its discretion, the contribution meets all of the requirements to qualify as a Rollover Contribution, and provided that the Eligible Employee submits such information as the Plan Administrator shall require from time to time. Rollover Contributions and any earnings and losses thereon shall be credited to a Rollover Contributions Account. The Plan Administrator, pursuant to written guidelines that it establishes, may choose in its discretion to accept Rollover Contributions that include outstanding loan balances, provided that this option is available to a classification of employees that meets the requirements of Treas. Reg. §1.410(b)-4.

3.5 QNECs.

For each Plan Year, the Plan Administrator may, in its sole discretion, direct the Employer to contribute QNECs for the benefit of all Participants who were Eligible Employees during the year and are employed on the last day of the Plan Year, other than Highly Compensated Employees. All QNECs will be allocated to each such Participant on a level dollar basis. At the election of the Plan Administrator and in accordance with Section 14.6, QNECs may be treated as Pre-tax Contributions for the purposes of applying the actual deferral percentage test of Section 14.2.

3.6 Military Leave

Notwithstanding any provision of this Plan to the contrary, contributions, benefits and service credit with respect to qualified military service will be provided in accordance with Code § 414(u).

3.7 Contributions Subject to Deductibility.

The Employer's obligation to make any contributions under this Plan is expressly conditioned on its ability to deduct such contributions under Code § 404.

3.8 Allocation of Contributions.

- (a) Pre-tax Contributions shall be allocated to a Participant's Pre-tax Contributions Account as soon as practicable after each pay day.
- (b) QNECs shall be allocated to a Participant's QNECs Account no later than the last day prescribed by law for the filing of the Employer's federal income tax return (including extensions thereof) for the taxable year which includes the last day of the Plan Year.
- (c) Rollover Contributions shall be allocated to a Participant's Rollover Contributions Account as soon as practicable after the date such Rollover Contribution is made.
- (d) The Employer may pay its contribution for each Plan Year in one or more installments without interest.
- (e) Subject to the consent of the Trustee, the Employer may make its contribution in property other than cash, provided the contribution of property is not a non-exempt prohibited transaction under the Code or under ERISA.

3.9 Valuation; Earnings and Losses.

- (a) Participants' Accounts shall be valued, and earnings and losses allocated, daily except that:
 - (i) Loans, in-service withdrawals, distributions, and certain repayments shall not be valued until processed,
 - (ii) Only days that are normal business days for the Plan's recordkeeper shall be considered, and
 - (iii) The special rules of Section 4.3(d) shall apply.

A normal business day shall not include any business day when business is not conducted (or is otherwise restricted) as determined by the Plan Administrator due to abnormal conditions (*e.g.*, an emergency or disruption affecting the Company, recordkeeper, Trustee, a geographical region, the U.S. or financial markets), and in such case transfers otherwise allowed under Article IV and transactions, loans and withdrawals otherwise allowed under this Plan will not be allowed but shall be pending.

- (b) Investment Expenses shall be allocated on the same date as earnings and losses are allocated as provided in subsection (a), and shall be allocated in proportion to the final Account balances in the Investment Fund as of the preceding valuation date. In addition, the Plan Administrator may specify the rules for charging expenses (other than Investment Expenses) to the Plan. For purposes of this Section, "Investment Expenses" shall mean all expenses related to the management and maintenance, on a separate basis, of the individual Investment Funds under the Plan, but shall not include general fees for management and maintenance of the Trust as a whole.

3.10 Return of Contributions.

Upon written demand by the Employer, the Trustee shall return any Pre-tax Contributions and QNECs contributed by the Employer to this Plan under any one of the circumstances described in (a), (b) or (c), subject to the special rules of (d):

- (a) If a contribution was made due to a mistake of fact, the contribution may be returned, adjusted for losses but not earnings, within one year after it was contributed.
- (b) If a contribution is determined not to be deductible under Code § 404, the portion of the contribution that was disallowed may be returned to the Employer, adjusted for losses but not earnings, within one year after the disallowance.
- (c) If a contribution is determined to:
 - (i) violate Code §415, such contribution (or portion thereof) may be returned to the Employer to the extent necessary to satisfy the rules of Code §415 and the applicable Treasury regulations thereunder, and
 - (ii) violate Code §§401(k)(3) or 402(g)(1), such contribution (or portion thereof) may be returned to the Employer to the extent necessary to satisfy such Code sections, subject to the rules of Code §§401(k)(8) and 402(g)(2).
- (d) If Pre-tax Contributions are returned to the Employer in accordance with subsections (a), (b) or (c)(i), Participants' Contribution Elections with respect to such returned contributions shall be adjusted retroactively to the beginning of the period for which such contributions were made. As a result, amounts returned in accordance with subsections (a), (b) and (c)(i) shall not be counted in determining a Participant's Actual Deferral Percentage for purposes of the limitations in Article XIV. The Pre-tax Contributions so returned shall be distributed in cash to those Participants for whom such contributions were made.

ARTICLE IV - INVESTMENTS

4.1 Participant Investment Provisions.

- (a) Each Participant shall, in accordance with the procedures set forth in Section 4.2, have the right to direct the Trustee with respect to the investment or reinvestment of the assets comprising the Participant's Account among the Investment Funds. After a Participant's death, the Participant's Beneficiary shall have the right to direct the Trustee with respect to the investment or reinvestment of the assets comprising the Participant's Account to the same extent that the Participant had during his life. As necessary to accomplish this result, a reference in this Article to a Participant shall also be deemed to refer to the Participant's Beneficiary.

- (b) In the event the Participant does not give the Trustee timely direction regarding the investment or reinvestment of the Participant's Account, the Trustee shall invest any new contributions made to the Participant's Account in accordance with the Participant's most recently submitted Investment Election; provided, however, that if it is not possible to continue to invest in accordance with the Participant's Investment Election (for example, because the Plan has ceased to offer the investment), the Participant's Account shall be invested in accordance with Section 4.2(e). Rules set forth in Sections 4.2 and 4.4 govern investments for Rollover Contributions, amounts credited to an Account maintained on behalf of an alternate payee under a qualified domestic relations order, investment of loan repayments and restoration of forfeitures.

4.2 Investment Elections.

- (a) Investment Elections shall specify how the Participant's Account and new contributions should be invested in the available Investment Funds. An Eligible Employee's or Participant's initial Investment Election with respect to a Rollover Contribution shall separately specify how such Rollover Contributions should be invested in the available Investment Funds.
- (b) An Investment Election with respect to new contributions to the Plan shall be made in increments of 5%. An Investment Election to reallocate amounts already in a Participant's Account shall also be made in increments of 5%.
- (c) Participants may make or change their Investment Elections by contacting the Participant Response System. A Participant's change in Investment Election shall be effective with respect to new contributions only, unless the Participant also makes a new Investment Election with respect to amounts already in his or her Account.
- (d) A Participant's initial or changed Investment Election shall be effective as soon as administratively practicable following the date the Plan receives the Participant's Investment Election.
- (e) Any amounts credited to an Account for which no Investment Election has been received shall be invested in the Security Plus Fund. In its discretion, the Plan Administrator may adopt rules intended to avoid amounts becoming subject to default investment in accordance with this subsection. Under rules to be adopted by the Plan Administrator from time to time, amounts credited to an Account maintained on behalf of an alternate payee under a qualified domestic relations order shall be initially invested pursuant to the Participant's Investment Election. Thereafter, the alternate payee may change such Investment Election by contacting the Participant Response System.
- (f) Each Participant is solely responsible for his or her selection of Investment Funds. Neither the Trustee, the Plan Administrator, the Company, the Employer or any of the officers or supervisors of the Employer or the Company are empowered or authorized to advise a Participant regarding the Participant's Investment Election. The fact that an Investment Fund is offered under the Plan shall not be construed as a recommendation that Participants invest in such Investment Fund.
- (g) A Transferred Employee's investment election and beneficiary designation under the Hourly Plan shall be transferred to this Plan as soon as practicable following his or her Transfer Date, and shall remain in effect under this Plan until changed in accordance with the provisions of this Plan.

4.3 Investment Funds.

- (a) In General. As of the Effective Date, the Investment Committee has selected the specific Investment Funds described in this Section and other Investment Funds. From time to time after the Effective Date, in accordance with the investment policies and objectives established by the Investment Committee, the Investment Committee may add, cease offering or make changes in the operation and management of any Investment Fund at any time, and the Investment Committee shall have the authority to specify rules and procedures as to how Investment Elections shall be adjusted to reflect the addition, deletion or change in the Investment Funds offered under the Plan. Pending allocation to the Investment Funds, contributions to the Plan may be held uninvested or may, on an interim basis, be invested, in whole or in part, in cash or cash equivalents. Except as otherwise provided herein (or in rules adopted by the Investment Committee from time to time), dividends, interest, and other distributions received on the assets held by the Trustee in respect of any Investment Fund shall be reinvested in the respective Investment Fund.
- (b) The PepsiCo Common Stock Fund. One of the investment options available to Participants is the PepsiCo Common Stock Fund, a Fund which is invested primarily in Common Stock of the Company ("Company Stock"). For Plan Years beginning on or after January 1, 2002, this Fund shall be governed by the provisions of Section 4.5. For Plan Years beginning before January 1, 2002, this Fund shall be governed by the provisions of Section 4.6.
- (c) BrokerageLink. This investment option is provided through Fidelity Brokerage Services (or any successor designated by the Plan Administrator) and the agents it uses as securities brokers to execute Participants' trades. This option permits certain Participants and Beneficiaries to invest all or a portion of their interest in the Plan in additional choices for self-directed investment.
- (i) The Plan Administrator shall publish written rules and procedures for the election of these additional choices by Participants and Beneficiaries, and may revise such rules and procedures at any time. These rules shall specify categories of investments and types of trade practices that are permitted and those that are prohibited.
- (ii) Each Participant who participates in the Brokerage Option shall have his interest in the Plan reduced by any brokerage commissions and fees (including fees charged on account of one or more investments in a mutual fund) payable on their individual transactions and shall also have his interest in the Plan reduced by an access fee for each calendar quarter (or part thereof) that the Participant participates in BrokerageLink. Such access fee will be taken from the Participant's Account in accordance with rules of the Plan Administrator. To the extent necessary, the Plan Administrator, and its agent, are authorized to sell securities or other assets held within a Participant's Account for the purpose of paying the commissions and fees described in this subsection.
- (iii) Investment in BrokerageLink is subject to the following restrictions:
- (A) To commence investing under BrokerageLink, a Participant must have at least \$1,000 in his Participant Account, and his initial transfer election into BrokerageLink must be at least \$1,000. Subsequent transfers of prior savings to and transfers from

BrokerageLink must be at least \$250, unless such transfer is to close the Participant's BrokerageLink account.

- (B) No amounts invested in the Security Plus Fund may be directly transferred to BrokerageLink, nor may they be indirectly transferred to BrokerageLink, *i.e.*, by first transferring the amounts to some intervening Investment Fund (or Funds) under the Plan, unless such amounts remain so invested for at least 90 days.
- (C) Except as provided in the last sentence of this subparagraph (C), no security or investment held by a Participant's Account within BrokerageLink may be transferred or distributed directly to the Participant. The Participant must initially sell the security or investment. The Trustee will place all proceeds of BrokerageLink sales in a short-term investment fund, designed to generate a money market rate of return, within BrokerageLink. The proceeds will remain in such account until the Participant submits an Investment Election redirecting the proceeds to an available Investment Fund. In-kind distributions are permitted in the event of a complete distribution of a Participant's interest pursuant to Article VIII under procedures established by Fidelity Brokerage Services and the Plan's current recordkeeper.
- (d) **Maintaining Liquidity.** For the purpose of providing liquidity in certain Investment Funds, the Trustee may invest a portion of each such Fund in cash or short-term securities. If the liquid assets held by these Funds is insufficient to satisfy the immediate demand for liquidity under the Plan, the Trustee, in consultation with the Investment Committee, may temporarily limit or suspend transfers of any type (including withdrawals and distributions) to or from any affected Investment Fund. In any such case, the Plan Administrator shall temporarily change the Plan's valuation cycle (pursuant to Section 3.9) or, in its discretion, the valuation cycle for a specific Fund. During this period, contributions to any affected Fund may be redirected to the Security Plus Fund (or if that is unavailable, another Fund chosen by the Trustee) and instructions and transfers may be pending.

4.4 Investment of Loan Repayments and Restoration of Forfeitures.

Any loan repayments shall be invested in the Investment Funds that have been selected by the Participant for new contributions as in effect on the date such repayments are received. Any repayments in connection with forfeiture restorations under Section 5.6 shall be invested as specified in the Participant's Investment Election described in such Section. If because of special circumstances investment cannot be carried out in accordance with the two preceding sentences, Section 4.2(e) shall govern.

4.5 PepsiCo Common Stock Fund for Plan Years on or after January 1, 2002.

For Plan Years beginning on or after January 1, 2002, the PepsiCo Common Stock Fund shall be governed by the provisions of this Section.

- (a) **Definitions.** For purposes of this Section 4.5 the following phrases shall have the meanings ascribed to them below:
 - (i) "Cash Dividends" shall mean the cash dividends that are paid on or after January 1, 2002 by the Company with respect to the Company Stock in the ESOP Subfund.
 - (ii) "ESOP Subfund" shall mean the portion of the PepsiCo Common Stock Fund that constitutes an employee stock ownership plan under Code § 4975(e)(7). The ESOP Subfund shall invest primarily in employer securities, within the meaning of Code § 409(l), and shall consist of the Company Stock and other assets that are determined by the Plan Administrator to be a part of such subfund.
 - (iii) "401(k) Subfund" shall mean the portion of the PepsiCo Common Stock Fund that does not constitute an employee stock ownership plan under Code § 4975(e)(7), and that shall consist of the Company Stock and other assets determined by the Plan Administrator to be a part of such subfund.
 - (iv) "Payment Election" shall mean a completed election made under subsection (d) pursuant to which a Participant has affirmatively elected to have his or her Cash Dividends paid to the Participant in cash outside the Plan.
 - (v) "Subfunds" shall refer to both the ESOP Subfund and the 401(k) Subfund.
- (b) **Establishment of ESOP.** From and after January 1, 2002, interests in the PepsiCo Common Stock Fund shall be divided between the ESOP Subfund and the 401(k) Subfund. The ESOP Subfund together with the 401(k) Subfund shall constitute (and may be referred to as) the PepsiCo Common Stock Fund. As of any time, the portion of the Plan assets consisting of the ESOP Subfund shall be a stock bonus plan under Code § 401(a), which is intended to qualify as an employee stock ownership plan under Code § 4975(e)(7) (the "ESOP Portion"). The ESOP Portion is maintained as a portion of the Plan as authorized by Treas. Reg. § 54.4975-11(a)(5). The remaining part of the Plan is intended to be a profit sharing plan which meets the requirements for qualification under Code §§ 401(a) and 401(k) (the "Profit Sharing Portion"). Together the ESOP portion and the Profit Sharing Portion constitute the entire Plan and are intended to be a single plan under Treas. Reg. § 1.414(l)-1(b)(1).
- (c) **Description of Subfunds.**
 - (i) The ESOP Subfund and the 401(k) Subfund shall be initially established as of the beginning of the day on January 1, 2002. The Company Stock and other assets held in the PepsiCo Common Stock Fund as of the end of the day on December 31, 2001 shall be transferred to the ESOP Subfund as of the beginning of the day on January 1, 2002. In connection with this transfer, the Plan Administrator may prescribe "Blackout Periods" during which Participants may be restricted from making certain changes to their Plan elections and/or prohibited from withdrawing and transferring amounts in the Plan to the extent specified by the Plan Administrator. While a Participant is restricted from engaging in certain transactions during the Blackout Periods, amounts in Participants' Accounts will remain invested in the Funds elected prior to the Blackout Period (except for any exceptions as specified by the Plan Administrator) and will remain subject to market fluctuations during the Blackout Periods.
 - (ii) All Pre-tax Contributions, Rollover Contributions and any other contributions and elective deferrals that are made during a Plan Year that a Participant elects to invest in the Common Stock Fund shall be added to the 401(k) Subfund. In addition, any transfers into the Common Stock Fund from another Investment Fund shall be added to the 401(k) Subfund, and any transfers out of Company Stock and into another Investment Fund shall first be subtracted from the 401(k) Subfund (with any remaining balance to be taken from the ESOP

Subfund, as necessary).

- (iii) As of the beginning of the day on the first day of each Plan Year beginning with the 2003 Plan Year, the balance of the 401(k) Subfund shall be transferred into the ESOP Subfund pursuant to rules and procedures that the Plan Administrator shall establish from time to time.

(d) Election to Receive Dividends on ESOP Subfund.

- (i) The Plan Administrator shall prescribe rules and procedures that allow each Participant with an interest in the ESOP Subfund to elect to have the Cash Dividends allocated to him or her paid directly to the electing Participant rather than having such Cash Dividends paid to the Plan and reinvested in Company Stock in the ESOP Subfund. Such rules and procedures that are prescribed by the Plan Administrator shall be in accordance with the terms of the Plan or, to the extent not specified in the Plan, the requirements that must be satisfied in order for a federal income tax deduction to be allowed under Code § 404(k) with respect to the amount of Cash Dividends (including the requirement that the election to receive Cash Dividends be irrevocable for the period to which it applies). The Plan Administrator shall be allowed to prescribe an amount of Cash Dividends (after application of any processing fee described in the following sentence) below which distributions of Cash Dividends to electing Participants shall not be made, but rather shall be subject to the default rules of paragraph (ii) below. In addition, the Plan Administrator shall be allowed to prescribe a processing fee for processing and paying Cash Dividends to electing Participants. As of January 1, 2002, the minimum amount of dividends which will be distributed to electing Participants shall be \$10.00 and the processing fee for such distribution shall be \$3.00, such amounts to be subject to increase by the Plan Administrator in its sole discretion (provided that any such increase does not cause either to exceed the level that would permit the Company to deduct such dividends).
- (ii) In the event (A) a Participant does not complete a Payment Election, or (B) the amount of a Participant's Cash Dividends are less than the amount established by the Plan Administrator under the last three sentences of paragraph (i) above, such amount of Cash Dividends shall be automatically paid to the Plan, allocated to the ESOP Subfund and reinvested in Company Stock. Participants may make a Payment Election by contacting the Participant Response System. A Payment Election shall be irrevocable once accepted by the Plan Administrator and only valid for the quarter (or other time period consisting of not more than one year as prescribed by the Plan Administrator) to which it applies. A Participant's Payment Election shall be effective as soon as administratively practicable following the date the Plan receives the Participant's Payment Election. A Payment Election must be completed by the Participant within the time proscribed for such purpose and pursuant to the rules and procedures adopted by the Plan Administrator from time to time. Any Payment Election that is not completed as required by the Plan Administrator shall be considered null and void.
- (iii) Cash Dividends that are paid or reinvested pursuant to Code § 404(k)(2)(A)(iii) and the provisions of this Section shall not be considered to be Annual Additions for purposes of Code § 415(c), Pre-tax Contributions for purposes of Code & 402(g), elective contributions for purposes of Code § 401(k) or employee contributions for purposes of Code § 401(m).

(e) General Rules. Both the 401(k) Subfund and the ESOP Subfund shall be governed by the following paragraphs, unless otherwise noted:

- (i) Investments in the Subfunds will be denominated as "units." The value of a unit will fluctuate in response to various factors, including the price of and dividends paid on Company Stock, earnings and losses on other investments in the Subfunds and Subfund expenses.
- (ii) Shares of Company Stock held in the Subfunds and dividends and other distributions on Company Stock are not specifically allocated to Participant Accounts. Each Participant's interest in the Fund will be based on the proportion of his investment in the Fund to the total investment in the Fund of all Participants.
- (iii) All dividends on shares of Company Stock in the 401(k) Subfund are paid to the 401(k) Subfund, treated as earnings and used to purchase additional units in the 401(k) Subfund. Any Company Stock received by the Trustee as a stock split or dividend, or as a result of a reorganization or other recapitalization with respect to the Company Stock in the 401(k) Subfund, will be unitized and added to the 401(k) Subfund. Any other property (other than shares of Company Stock) received by the Trustee with respect to the Company Stock in the 401(k) Subfund may be sold by the Trustee and the proceeds added to the 401(k) Subfund. In the event of a significant distribution of such other property, the Plan Administrator may implement special arrangements for the holding or disposition of such other property by the Plan. Any rights to subscribe to additional shares of Company Stock shall be sold by the Trustee and the proceeds credited to the 401(k) Subfund.
- (iv) All Cash Dividends on shares of Company Stock in the ESOP Subfund that a Participant does not elect to have paid outside the Plan pursuant to subsection (d) above are paid to the ESOP Subfund and are used to purchase additional units in the ESOP Subfund. Any Company Stock received by the Trustee as a stock split or dividend, or as a result of a reorganization or other recapitalization with respect to the Company Stock in the ESOP Subfund, will be unitized and added to the ESOP Subfund. Any other property (other than shares of Company Stock) received by the Trustee with respect to the Company Stock in the ESOP Subfund may be sold by the Trustee and the proceeds added to the ESOP Subfund. In the event of a significant distribution of such other property, the Plan Administrator may implement special arrangements for the holding or disposition of such other property by the Plan. Any rights to subscribe to additional shares of Company Stock shall be sold by the Trustee and the proceeds credited to the ESOP Subfund.
- (v) Participants who have invested in the Subfunds may direct the Trustee how to vote (or tender, if applicable) Company Stock. The Trustee will determine each Participant's proportional share of the Company Stock in the Subfunds (based on the number of units allocated to the Participant's Accounts) and solicit the Participant's instructions. The Trustee shall vote (and/or tender) this stock according to the Participant's directions. The Trustee shall not vote stock in the Subfunds for which it does not receive directions.
- (vi) Shares of Company Stock will be purchased or sold for the Subfunds in the open market or in privately negotiated transactions. The Trustee, or its designated agent, may limit the daily volume of purchases and sales to the extent it believes it will be in the interest of Participants to do so.

4.6 PepsiCo Common Stock Fund for Plan Years Before January 1, 2002.

For Plan Years beginning before January 1, 2002, the PepsiCo Common Stock Fund shall be governed by the provisions of this Section.

- (a) A Participant's interest in the PepsiCo Common Stock Fund will be denominated as "units." The value of a unit will fluctuate in response to various factors, including the price of and dividends paid on Company Stock, earnings and losses on other investments in the Fund and Fund expenses.
- (b) Shares of Company Stock held in the Fund and dividends and other distributions on Company Stock are not specifically allocated to Participant Accounts. Each Participant's interest in the Fund will be based on the proportion of his investment in the Fund to the total investment in the Fund of all Participants.
- (c) All dividends on shares of Company Stock in the Fund are paid to the Fund. Dividends on these shares are added to the Fund without the purchase of additional units in the Fund. The Trustee shall use the dividend income to purchase additional shares of Company Stock for the Fund or to meet the cash demands of the Fund. Any Company Stock received by the Trustee as a stock split or dividend, or as a result of a reorganization or other recapitalization, will be added to the assets of the Fund. Any other property (other than shares of Company Stock) received by the Trustee may be sold by the Trustee and the proceeds added to the Fund. In the event of a significant distribution of such other property, the Plan Administrator may implement special arrangements for the holding or disposition of such other property by the Plan. Any rights to subscribe to additional shares of Company Stock shall be sold by the Trustee and the proceeds credited to the Fund.
- (d) Participants who have invested in the Fund may direct the Trustee how to vote (or tender, if applicable) Company Stock. The Trustee will determine each Participant's proportional share of the Company Stock in the Fund (based on the number of units allocated to the Participant's Accounts) and solicit the Participant's instructions. The Trustee shall vote (and/or tender) this stock according to the Participant's directions. The Trustee shall not vote stock in the Fund for which it does not receive directions.
- (e) Shares of Company Stock will be purchased or sold for the Fund in the open market or in privately negotiated transactions. The Trustee, or its designated agent, may limit the daily volume of purchases and sales to the extent it believes it will be in the interest of Participants to do so.

ARTICLE V - VESTING

5.1 Pre-tax Contributions, After-tax Contributions, and Rollover Contributions.

A Participant shall be at all times 100% vested in amounts credited to his or her Pre-tax Contributions Account, After-tax Contributions Account, Rollover Contributions Account and QNECs Account.

5.2 Matching Contributions.

- (a) General Vesting Schedule. Subject to subsection (b) below, amounts credited to a Participant's Prior Matching Contributions Account shall become vested in accordance with the following schedule:

<u>Years of Vesting Service</u>	<u>Vested Percentage</u>
Less than 1	0%
At least 1, but less than 2	20%
At least 2, but less than 3	40%
At least 3, but less than 4	60%
At least 4, but less than 5	80%
More than 5	100%

- (b) Special Vesting Provisions for Certain Employees.

- (i) All Participants actively employed by an Employer (or on an approved leave of absence from an Employer) on December 31, 1999 shall become 100% vested in their Accounts on such date, except that Participants employed in the Juice Bowl facility on December 29, 1999 shall become 100% vested in their Accounts on December 29, 1999.
- (ii) Notwithstanding anything in this Section 5.2 to the contrary, a Participant shall be 100% vested in his or her Prior Matching Contributions Account upon the Participant's death, Disability, or attainment of age 60 while the Participant is an Employee.

5.3 Vesting Upon Re-Employment After a Break in Service.

If a Participant or former Participant, who had a Separation from Service prior to the time he or she was 100% vested in his or her Account, again becomes an Employee prior to incurring a Five Year Break in Service, such Employee's prior Years of Vesting Service shall be taken into account for purposes of determining his or her vested percentage in his or her (i) restored Account balance, provided such Employee's Account is restored in accordance with Section 5.6, or (ii) existing account balance, provided no distributions have been made. Under such circumstances, an Employee's vested percentage in his or her existing or restored account balance upon Re-Employment shall not be lower than the Employee's vested percentage in his or her Account upon Separation from Service. After six months of post-1999 Service subsequent to Reemployment, a Participant will be 100% vested in his or her account.

5.4 Forfeitures.

- (a) If a Participant Separates from Service prior to the time he or she is 100% vested in his or her Account, and such Participant does not receive a distribution from the Plan, the non-vested portion of the Participant's Account shall be forfeited upon the Participant's incurring a Five Year Break in Service.
- (b) If a Participant Separates from Service and receives a distribution from the Plan of the vested portion of his or her Account prior to incurring a Five Year Break in Service at a time when the Participant was not 100% vested in his or her Account, the non-vested portion of the Participant's Account shall be forfeited upon the date of the distribution.
- (c) For purposes of this Section 5.4, a Participant who Separates from Service at a time when he or she is 0% vested in his or her Prior Matching

Contributions Account shall be deemed to have received a distribution upon Separation from Service.

5.5 Allocation of Forfeitures.

Subject to any required restoration under Section 5.6 and Section 8.12, any amount forfeited under Section 5.4 shall be used to pay any administrative expenses of the Plan (including the cost of restoring any forfeitures). Except in the case of a Participant whose Account is restored in the Plan Year of the forfeiture, a Participant shall not be entitled to an allocation of a forfeiture of any portion of his or her Account.

5.6 Restoration of Forfeited Account.

- (a) A Participant or former Participant who received a distribution from the Plan of the vested portion of his or her Account who again becomes an Employee before incurring a Five Year Break in Service may restore the non-vested portion forfeited in accordance with Section 5.4, by repaying the full amount of the distribution (excluding amounts attributable to the Participant's After-tax Contributions and Rollover Contributions, except that the Participant may elect to repay to the Plan all or part of those amounts as well). Any repayment must be in cash and paid to the Trustee in a lump sum within five years after the Participant's Re-Employment Commencement Date. It is intended that any repayment be accepted only if it is accompanied by an Investment Election specifying how the repayment is to be invested under the Plan (or if the Participant otherwise has an Investment Election in effect). If a Participant does not make an Investment Election and does not have an Investment Election in effect, then the last sentence of Section 4.4 shall apply.
- (b) If a former Participant who Separated from Service (at a time when he or she was 0% vested in his or her Prior Matching Contributions Account) again becomes an Employee prior to incurring a Five Year Break in Service, the former Participant's forfeited Account shall be restored on the date he or she once again becomes an Employee without the need for any repayment.
- (c) Any nonvested amounts restored pursuant to this Section 5.6 shall be restored as of the last day of the month coincident with or immediately following the date of repayment or re-employment, as the case may be.
- (d) Amounts restored pursuant to this Section shall generally be allocated to a Participant's After-tax Contributions Account; provided, however, if the distribution has not been included in the Participant's gross income for federal income taxes, the Participant's repayment shall be allocated to the accounts from which they were distributed. Restored amounts shall be reinvested as provided in Section 4.4.
- (e) The Plan Administrator shall restore the forfeited portion of a Participant's Account from the amount of forfeitures available under the Plan. To the extent the amount of available forfeitures is insufficient to enable the Plan Administrator to make the required restoration, the Employer must contribute, without regard to any requirement or condition of Articles XIII through XVI, the additional amount necessary to enable the Plan Administrator to make the required restoration.

ARTICLE VI - IN-SERVICE WITHDRAWALS

6.1 Withdrawal of After-tax Contributions.

A Participant who is an Employee may elect to withdraw all or a portion of the amounts credited to his or her After-tax Contributions Account, including earnings. Notwithstanding the preceding sentence, a Participant may not withdraw any matched After-tax Contributions which were contributed to the Plan within the 6-month period preceding the date of withdrawal.

6.2 Withdrawal of Rollover Contributions.

A Participant who is an Employee and has withdrawn all of the amounts credited to his or her After-tax Contributions Account, may withdraw all or a portion of the amounts which have been credited to his or her Rollover Contributions Account.

6.3 Withdrawal of Matching Contributions.

A Participant who (i) is an Employee, (ii) is vested in all or a portion of his or her Prior Matching Contribution Account, and (iii) has withdrawn the entire amount available under Sections 6.1 and 6.2, may withdraw all or a portion of the vested portion of his or her Prior Matching Contributions Account, including any earnings, to the extent contributed at least two years prior to the date of the withdrawal.

6.4 Withdrawals of Pre-tax Contributions and QNECs.

Except as provided in Sections 6.5 and 6.6, a Participant who is an Employee shall not be entitled to withdraw any Pre-tax Contributions or QNECs from the Plan.

6.5 Withdrawals After Attaining Age 59-1/2.

If a Participant attains age 59-1/2, such Participant may elect to withdraw all or a portion of the following portions of his or her Account in the following order of priority:

- (a) The Participant's After-tax Contributions Account, excluding any matched After-tax Contributions made within the 6-month period preceding the date of withdrawal.
- (b) The Participant's Rollover Contributions Account;
- (c) The vested portion of the Participant's Prior Matching Contributions Account;
- (d) The Participant's Pre-tax Contributions Account and QNECs Account.

6.6 Hardship Withdrawals.

- (a) A Participant who has withdrawn the total amount available for withdrawal under Sections 6.1 through 6.5 may receive a hardship withdrawal

of all or a portion of his or her (i) Pre-tax Contributions Account (other than any post-1988 earnings on such account), (ii) Prior Matching Contribution Account to the extent of amounts contributed less than two years prior to the date of the withdrawal (and related earnings) and (iii) matched After-tax Contributions which have been credited to his or her After-tax Contributions Account within six months prior to the date of the withdrawal (and related earnings), provided the Participant furnishes proof, satisfactory to the Plan Administrator, that the withdrawal is necessary to alleviate an immediate and heavy financial need (as determined in accordance with Section 6.6(b) below) and that the amount of the withdrawal does not exceed the amount necessary to satisfy such financial need (as determined in accordance with Section 6.6(c) below). In addition, for Plan Years beginning on or after January 1, 2002, a Participant who has an interest in the PepsiCo Common Stock Fund may not receive a hardship withdrawal under this Section unless he or she has elected to receive outside the Plan all Cash Dividends to the extent such dividends are currently available to the Participant. The determination by the Plan Administrator of the existence of an immediate and heavy financial need and of the amount necessary to meet such need shall be made in a nondiscriminatory and uniform manner. The Plan Administrator shall not allow a hardship withdrawal to be made to a Participant unless the requirements of this Section 6.6 are satisfied.

- (b) Subject to Section 6.6(c), a Participant shall be deemed to have an immediate and heavy financial need if the Participant needs the hardship withdrawal for one of the following reasons:
- (i) Medical expenses described in Code §213(d) which are incurred by the Participant, the Participant's Spouse or dependents (as defined in Code § 152), or necessary for such persons to obtain medical care described in Code § 213(d);
 - (ii) Costs directly related to the purchase of a principal residence for the Participant (excluding mortgage payments);
 - (iii) Payment of tuition and related educational fees for the next 12 months of post-secondary education for the Participant or for the Participant's Spouse or dependents (as defined in Code §152);
 - (iv) Payments necessary to prevent the eviction of the Participant from his or her principal residence or to prevent foreclosure on the mortgage of the Participant's principal residence;
 - (v) Any need prescribed by the Internal Revenue Service in a revenue ruling, notice or other document of general applicability which satisfies the safe harbor definition of hardship; or
 - (vi) Any need determined by the Plan Administrator to constitute the type of need which would authorize a hardship distribution under Code § 401(k) and applicable regulations.

The determination of whether a Participant has met the requirements for a hardship withdrawal shall be made on the basis of all the relevant facts and circumstances. Notwithstanding the foregoing, a financial need shall not fail to qualify as immediate and heavy merely because such need was reasonably foreseeable or voluntarily incurred by the Participant.

- (c) In making its determination that a hardship withdrawal is necessary to satisfy an immediate and heavy financial need, the Plan Administrator may, unless it has actual knowledge to the contrary, rely on a written statement by the Participant that the need cannot be reasonably relieved: (i) through the reimbursement or compensation by insurance or otherwise, (ii) by liquidation of the Participant's assets, (iii) by cessation of deferrals or contributions to the Plan, or (iv) by other distribution or nontaxable (at the time of the loan) loans from plans maintained by the Employer or by any other employer (or by borrowing from commercial sources on reasonable commercial terms) in an amount sufficient to satisfy the need. For purposes of this Section, taking any of the foregoing actions shall not be deemed to reasonably relieve a need if the effect of taking any such action would be to increase the amount of the need. In addition, in determining whether the withdrawal is not in excess of the amount required to relieve the need, the Plan Administrator shall take into account any taxes that the Participant will be required to pay on the withdrawal.
- (d) A Participant who received a hardship withdrawal from the Pre-merger Plan prior to October 1, 1999 shall not be permitted to have Pre-tax Contributions made on his or her behalf for a period of 12 months following the date the Pre-merger Plan distributed the hardship withdrawal. In the year following a year a Participant received such a hardship withdrawal, a Participant shall not be permitted to have Pre-tax Contributions made on his or her behalf exceeding an amount equal to \$10,500 (or such higher amount as applies under Code § 402(g) for the Plan Year) less the amount of Pre-tax Contributions made on behalf of the Participant in the year of the hardship withdrawal

6.7 In-Service Withdrawal Procedures and Restrictions.

- (a) Participants shall request an in-service withdrawal from the Plan by contacting the Participant Response System and submitting a request that complies with guidelines established by the Plan Administrator.
- (b) In-service withdrawals shall be distributed as soon as administratively practicable following the date the Plan Administrator: (i) receives a request for an in-service withdrawal referred to in subsection (a) above (which meets the Plan Administrator's guidelines regarding form and content), and (ii) determines the applicable requirements for the withdrawal are met.
- (c) In-service withdrawals shall be taken on a pro rata basis from the Investment Funds in which the affected subaccounts are invested. All withdrawals shall be paid in a single lump sum. All withdrawals shall be paid in cash except for withdrawals described in Section 6.5 (relating to withdrawals after attaining age 59-1/2), which may be paid in-kind in accordance with the procedures specified in Section 8.6.
- (d) The minimum amount or value of an in-service withdrawal is \$100 or, if less, the total amount or value available for withdrawal.
- (e) A Participant shall be limited to two in-service withdrawals, per calendar year, under each of the following sections: Section 6.1, Section 6.2, Section 6.3 and Section 6.5. No numerical, per-year limit applies to hardship withdrawals.

ARTICLE VII - LOANS

7.1 General Rule.

A Participant who is an Employee of the PepsiCo Organization may borrow a portion of his or her vested Account by submitting an application to the Plan Administrator. Effective for loans issued on or after October 1, 1999, a Participant is not permitted to have more than two loans from the Plan outstanding at any time, of which only one can be a Principal Residence Loan. In addition, effective for loans issued on or after January 1, 2002, no more

than two loans shall be initiated in any one Plan Year. Loans shall be made available to all eligible Participants on a reasonably equivalent basis and shall not be made available to Highly Compensated Employees, officers or shareholders in an amount greater than is made available to other Participants. Each loan shall be evidenced by a written promissory note signed by the Borrower. A Participant may initiate the loan process by contacting the Participant Response System.

7.2 Amount of Loan.

A loan may be made in an amount (not less than \$1,000) which, when added to the outstanding balance of all prior loans (including interest) to the Borrower under the Plan, does not exceed the lesser of (i) \$50,000 reduced by the excess, if any, of (A) the highest outstanding balance of loans from the Plan during the one-year period ending on the day before the date such loan was made, over (B) the outstanding balance of loans from the Plan on the date on which such loan was made; or (ii) one-half of the present value of the Borrower's non-forfeitable accrued benefit under the Plan. For purposes of applying the limitation in (i) above, the Plan and all other "qualified employer plans" (as defined in Code § 72(p)(4)) maintained by an employer within the PepsiCo Organization shall be treated as a single plan, and beginning January 1, 2002 any loan that has been deemed distributed pursuant to Section 7.6 but has not been repaid (whether by plan loan offset or otherwise) shall be considered outstanding.

7.3 Interest Rate and Security.

- (a) Loans shall be made at the prime rate plus one percentage point, or such other interest rate as may later be designated by the Plan Administrator for subsequent loans. The prime rate shall be determined as of the last normal business day of the month before such loan is made, as announced in the Wall Street Journal (or to the extent the Wall Street Journal ceases to be published, such other newspaper as is selected by the Plan Administrator).
- (b) Loans shall be secured by the vested portion of the Borrower's Account. Immediately after the origination of each loan no more than 50% of the Participant's vested Account may be used as security for the loan. In addition, for loans issued on or after January 1, 2002, if a Participant's loan has been deemed distributed pursuant to Section 7.6 but has not been repaid (whether by plan loan offset or otherwise), the Plan Administrator shall require any new loan issued to such Participant to include such enhanced security for the Plan as it deems appropriate, determined in light of the prior default (e.g., a requirement for payroll deductions that will not be waived).

7.4 Source of Loans.

- (a) For Plan Years beginning on or after January 1, 2002, amounts borrowed shall be taken from the Borrower's subaccounts on a pro rata basis. For Plan Years beginning before January 1, 2002, amounts borrowed shall be taken from the Borrower's subaccounts, in the following order of priority: (i) Rollover Contributions Account; (ii) Prior Matching Contributions Account (to the extent vested); (iii) After-tax Contributions Account; and (iv) Pre-tax Contributions Account and QNECs Account.
- (b) After taking amounts borrowed from the Borrower's subaccounts pursuant to subsection (a) above, thereafter such amounts shall be taken from the Investment Funds in which the amounts borrowed are invested on a pro rata basis.

7.5 Repayment and Term.

- (a) Loans shall be amortized in substantially level payments, made not less frequently than quarterly, for a period of not less than twelve months and not more than five years; provided, however, that a Principal Residence Loan may be amortized over a period not to exceed fifteen years (twenty-five years for loans issued before October 1, 1999) and, provided, further, that for Plan Years beginning on or after January 1, 2002 loan repayments will be suspended under the Plan as permitted under Code § 414(u)(4). A Participant requesting a Principal Residence Loan shall provide copies of any documents relating to the purchase of such principal residence which the Plan Administrator may deem necessary to verify that the proceeds of such loan will be used to acquire or construct a principal residence.
- (b) Loans shall be repaid by means of payroll deduction from the Borrower's Salary; provided, however, that if at any time a Participant is not receiving Salary from an employer within the PepsiCo Organization, the loan repayment shall be made in accordance with the terms and procedures established by the Plan Administrator and applied on a uniform, nondiscriminatory basis. A Participant may repay an outstanding loan in full at any time without penalty.
- (c) Amounts repaid shall be returned to the subaccount from which they are borrowed in the reverse order from the order in which they were borrowed and shall be reinvested as provided in Section 4.4.
- (d) For Plan Years beginning on or after January 1, 2002, loan repayments suspended under Code § 414(u)(4) shall, upon the Participant's completion of the period of military service, resume under the following rules:
 - (i) The frequency of the installment payments and the amount of each installment payment shall not be less than the frequency and amount of the installments required under the terms of the original loan before entering military service.
 - (ii) The loan must be repaid in full (including interest that accrues during the period of military service) not later than the end of the period that is equal to: (A) the original term of the loan, *plus* (B) the period of military service.

7.6 Deemed Distributions.

- (a) If the Plan Administrator determines that a Borrower's loan has not satisfied the written procedures that the Plan Administrator shall establish from time to time regarding deemed distributions of loans, then the amount of such loan (plus any accrued interest) shall be deemed distributed, and the value of the Borrower's Account reduced accordingly as of the date of deemed distribution. However, if the amount borrowed was from the Participant's Pre-tax Contributions Account or QNECs Account, the amount of the deemed distribution shall not actually be offset against the Participant's Account until the earlier of the date the Participant Separates from Service or attains age 59-1/2. Effective January 1, 2002, if a loan is deemed to be distributed, additional interest shall accrue following the deemed distribution date on the portion of the loan that was not repaid as of that date. This additional interest shall not be considered an additional deemed distribution, but it shall be taken into account in determining the amount of the Participant's outstanding indebtedness to the Plan.
- (b) The provisions of this Section (and the second sentence of Section 7.1) reflect how Plan loans are intended to be administered for purposes of

determining their taxability under the Code. These provisions are not requirements for purposes of the prohibited transaction rules of the Code and ERISA or for purposes of the qualification rules of the Code.

- (c) The determination of when a deemed distribution occurs under subsection (a) shall be made by the Plan Administrator applying reasonable commercial principles and with the object of providing adequate protection for the Plan's interest based on all the facts and circumstances.
- (d) Plan loan repayments shall not be suspended for a Participant who is on a leave of absence; provided, however, notwithstanding the above or any written procedures issued by the Plan Administrator, for Plan Years beginning on or after January 1, 2002, Plan loan repayments shall be suspended while a Participant is performing services in the uniformed services as defined in Code §414(u)(4).

7.7 Additional Rules.

The Plan Administrator may establish rules and procedures regarding loans to Participants which may be more restrictive than the rules and procedures set forth in this Article VII. Any such rules and procedures must be in writing and be applied on a uniform, nondiscriminatory basis. In addition, they shall be deemed to be a part of the Plan for purposes of the loan regulations issued by the Department of Labor

ARTICLE VIII - DISTRIBUTIONS

8.1 Eligibility for Distribution Upon Separation From Service.

A Participant who Separates from Service shall be entitled to receive a lump sum distribution of the vested portion of his or her Account. Subject to the cashout rules in Section 8.8, the Participant may elect to defer receipt of the lump sum distribution until the April 1st following the calendar year he or she attains age 70 1/2.

8.2 Distributions Upon Retirement or Disability.

- (a) A Participant who incurs a Disability or has attained his or her Retirement shall be entitled to receive a distribution of 100% of his or her Account. Subject to the cashout rules in Section 8.8:
 - (i) Such Participant may elect to receive his or her Account in a lump sum or (1) for Plan Years beginning before January 1, 2002, in variable annual, quarterly or monthly installments over a period ranging from 1 year to 10 years in whole years and (2) for Plan Years beginning on or after January 1, 2002, in variable annual, quarterly or monthly installments over a period of years ranging from 1 year to the Participant's life expectancy in whole years (referred to as "periodic installments"); and
 - (ii) The Participant may elect to defer commencement of periodic installments until the April 1st following the calendar year he or she attains age 70 1/2.

If such Participant elects to receive a distribution in periodic installments, the Participant shall designate the period (annual, quarterly or monthly), and the amount distributed each period shall be an amount determined by multiplying the value of the Participant's Account by a fraction, the numerator of which is one and the denominator of which is the total number of periodic payments yet unpaid (but such distribution shall not be less than is required to be distributed under Code § 401(a)(9)). A Participant who elects to receive periodic installments or to defer commencement of a distribution may revoke such election at any time and in lieu thereof elect to receive a current lump sum distribution of the balance of his or her Account.

- (b) A Participant who (i) has attained his or her Retirement (a "Retiree") or for Plan Years beginning on or after January 1, 2002 has incurred a Disability and (ii) has not elected to receive a distribution as provided in subsection (a) may elect up to two times per calendar year to receive a distribution of a portion of his or her Account as follows:
 - (i) From the Effective Date until September 16, 2001, a Retiree who has attained age 59-1/2 may elect to receive a distribution under this subsection. After September 16, 2001, any Retiree may elect to receive a distribution under this subsection.
 - (ii) For Plan Years beginning on or after January 1, 2002, a Participant who has incurred a Disability (whether before or after such date) may elect to receive a distribution under this subsection.

The right to commence a distribution under subsection (a) shall be independent of the right to take a partial distribution under subsection (b). Accordingly, Participants who have taken two distributions in a calendar year under subsection (b) may choose to commence the complete distribution of his or her remaining Account balance under subsection (a) during the same calendar year (either as a single lump sum or in periodic installments).

8.3 Installment Option Before January 1, 2003 for Certain Employees.

- (a) This Section 8.3 only applies to Participants who are qualified under this Section, and who elect a distribution under this Section that has a scheduled commencement date prior to January 1, 2003.
- (b) A Participant who (i) Separates from Service before attaining age 55, (ii) has not incurred a Disability, (iii) was a member of the Seagram Plan and had his account balance under that Plan transferred to this Plan in connection with the acquisition of Tropicana, and (iv) at the time of his termination of employment with the PepsiCo Organization has attained age 50 and completed 20 Years of Vesting Service or completed 25 Years of Vesting Service and the sum of his years of age and Years of Vesting Service equal at least 80, may elect to receive that portion of his Accounts credited as of August 25, 1998 under the Seagram Plan in the form of variable periodic installments (determined in the same manner as described in Section 8.2). The remainder of the Participant's Account shall be paid in one lump sum.

8.4 Distribution Upon Death.

- (a) Except as otherwise provided in Section 8.4(b), if a Participant dies prior to the time distribution of his or her Account has commenced, 100% of the Participant's Account shall be paid to his or her Beneficiary in one lump sum following notice to the Plan Administrator of the Participant's death.
- (b) For scheduled commencement dates in Plan Years beginning:

- (i) prior to January 1, 2002, if at the time of a Participant's death, the Participant was an Employee, then subject to the cashout rules in Section 8.8 and the provisions of Code § 401(a)(9), the Participant's Beneficiary may elect within 30 days of when the Plan notifies the Beneficiary that he or she is recognized as a Beneficiary (or such later time as the Plan Administrator shall prescribe) to either defer receipt of a lump sum distribution until the fifth anniversary of the Participant's death or to receive a distribution in the form of variable periodic payments determined in the same manner as described in Section 8.2. If the Beneficiary is the Participant's Surviving Spouse, then the Beneficiary may also elect (within the period of time described in the sentence above) to defer receipt of a lump sum distribution or the commencement of periodic installment payments until the April 1st following the date the Participant would have attained age 70-1/2. However, a Beneficiary may not elect to receive periodic payments over a period that is longer than the Beneficiary's life expectancy. A Beneficiary who elects to receive periodic installments or to defer the receipt of a distribution may revoke such election at any time and in lieu thereof elect to receive a lump sum distribution of the balance of his or her Account.
- (ii) on or after January 1, 2002, subject to the cashout rules in Section 8.8 and the provisions of Code § 401(a)(9), the Participant's Beneficiary (who is not a Surviving Spouse) may elect within 30 days of when the Plan notifies the Beneficiary that he or she is recognized as a Beneficiary (or such later time as the Plan Administrator shall prescribe) to defer receipt of a lump sum distribution until the fifth anniversary of the Participant's death. If the Beneficiary is the Participant's Surviving Spouse, then the Beneficiary may also elect (within the period of time described in the sentence above) either to defer receipt of a lump sum distribution or the commencement of periodic installment payments (under the provisions of Section 8.2(a)) until the April 1st following the date the Participant would have attained age 70-1/2. A Surviving Spouse who has elected to defer the receipt of a lump sum distribution and the commencement of periodic installments pursuant to the prior sentence shall be eligible to take up to two partial distributions per calendar year from his or her Account pursuant to the terms and conditions of Section 8.2(b). Further, such Beneficiary may not elect to receive periodic payments over a period that is longer than the Beneficiary's life expectancy. A Beneficiary (who is a Surviving Spouse) who elects to receive periodic installments or to defer the receipt of a distribution may revoke such election at any time and in lieu thereof elect to receive a lump sum distribution of the balance of his or her Account.
- (c) If a Participant dies after distribution of his or her Account has commenced, the remaining portion of such Participant's Account shall be distributed to the Participant's Beneficiary no less rapidly than under the form of distribution elected by the Participant; provided, that the Beneficiary may, by submitting a request to the Plan Administrator through the Participant Response System, elect to receive all or a portion of the distribution or the remainder thereof in a lump sum.
- (d) The Plan Administrator may require and rely upon such proof of death and such evidence of the right of any Beneficiary or other person to receive the value of a deceased Participant's Account as the Plan Administrator may deem proper and its determination of death and of the right of that Beneficiary or other person to receive payment shall be conclusive.

8.5 Commencement of Payments.

- (a) General Time of Commencement. Subject to the remaining provisions of this Section, following a Participant's Separation from Service, the distribution of the Participant's Account shall commence as soon as practicable after the earlier of:
 - (i) The receipt of a distribution request from the Participant (or his or her Beneficiary, in the case of a distribution at death) that meets all the requirements applied by the Plan Administrator (including any requirement for Participant consent applicable under subsection (b)); or
 - (ii) In the case of a distribution that is made pursuant to the cashout rules of Section 8.8, as soon as practicable following the quarterly review date applicable under Section 8.8.

Participants may request a distribution by contacting the Participant Response System and submitting a request that complies with guidelines established by the Plan Administrator. If a Participant has a Separation from Service and again becomes an Employee prior to the date the distribution is deemed to be processed by the Plan's current recordkeeper, the Participant shall not receive a distribution.

- (b) Participant Consent.
 - (i) Participant consent is a pre-condition for commencing distributions unless the distribution is made: (A) pursuant to the cashout rules of Section 8.8, (B) in connection with a Participant's death, or (C) pursuant to the Code § 401(a)(9) requirements of subsection (d) below
 - (ii) Except as provided in paragraph (iii) below, a Participant's consent to receive a distribution shall not be valid unless the Participant gives consent: (A) after the Participant has received the notice required under Treas. Reg. § 1.411(a)-11(c), and (B) within a reasonable time before the effective date of the commencement of the distribution as prescribed by such regulations. A Participant's consent shall be in writing or, if authorized by the Plan Administrator, provided through an electronic medium that meets the requirements of Treas. Reg. 1.411(a)-11(f).
 - (iii) Once a Participant or Beneficiary has made an appropriate distribution request through the Participant Response System and the Plan Administrator has received notice of the Participant's death (if applicable), such distribution may commence less than 30 days after the notice required under Treas. Reg. § 1.411(a)-11(c) is given, provided that: (A) the Plan Administrator clearly informs the Participant that he or she has a right to a period of at least 30 days after receiving the notice to consider the decision of whether or not to elect a distribution (and, if applicable, a particular distribution option), and (B) the Participant, after receiving the notice, affirmatively elects a distribution.
- (c) Code § 401(a)(14) Provisions: In the case of a Participant who has filed a claim to commence benefits in accordance with applicable regulations under Code § 401(a)(14), including Treas. Reg. § 1.401(a)-14(a) thereof, distribution of the Participant's interest in the Plan shall commence no later than the 60th day after the close of the latest of the following:
 - (i) the Plan Year in which the Participant attains age 65,
 - (ii) the Plan Year in which occurs the tenth anniversary of the date his participation commenced, or
 - (iii) the Plan Year in which occurs the Participant's Separation from Service.

- (d) Code § 401(a)(9) Provisions. Notwithstanding anything in the Plan to the contrary, the distribution of a Participant's benefits hereunder shall comply with Code § 401(a)(9) and any regulations that are effective thereunder. In addition, the provisions of this subsection and any other provisions of the Plan that reflect Code § 401(a)(9) override any other distribution provisions in the Plan that are inconsistent with Code § 401(a)(9).
- (i) A Participant who is a Five-percent Owner must begin receiving distributions from his or her Account no later than the April 1st following the calendar year in which the Participant attains age 70-1/2. If a Participant who has attained age 70-1/2 elects to commence receipt of his or her Account in periodic installments, the Plan Administrator shall direct the Trustee to distribute to the Participant the greater of: (i) the amount determined using the methodology set forth in Section 8.2, or (ii) the amount required to be distributed under Code § 401(a)(9).
- (ii) In the event a Participant, other than a Participant described in paragraph (i) above, is receiving payments while in service with the PepsiCo Organization (because distributions commenced in accordance with the pre-1997 provisions of Code § 401(a)(9)) the Participant may elect to suspend payments while he or she remains in service in accordance with such uniform rules as the Plan Administrator shall adopt.
- (iii) With respect to distributions under the Plan made for calendar years beginning on or after January 1, 2002, the Plan will apply the minimum distribution requirements of Code § 401(a)(9) in accordance with the regulations under Code § 401(a)(9) that were proposed on January 17, 2001, notwithstanding any provision of the Plan to the contrary. This shall continue in effect until the end of the last calendar year beginning before the effective date of final regulations under Code § 401(a)(9) or such other date as may be specified in guidance published by the Internal Revenue Service.

8.6 Form of Payment.

Distributions shall be in one lump sum payment, except as otherwise provided in this Article VIII. Further, all distributions shall be in cash, except as provided in subsections (a) and (b) below with respect to a "qualified Participant," *i.e.*, a Participant receiving a withdrawal under Section 6.5 (relating to withdrawals after attaining age 59-1/2), a Participant or Surviving Spouse receiving a partial distribution under Section 8.2(b) (relating to partial distributions to Retirees, Participants with Disabilities and Surviving Spouses) or a lump sum distribution under this Article VIII (other than a distribution subject to the cashout rules of Section 8.8).

- (a) A qualified Participant may elect to receive his entire interest in the PepsiCo Common Stock Fund in whole shares of PepsiCo Common Stock (but with cash paid for any fractional shares, uninvested cash or amounts invested for liquidity purposes).
- (b) A qualified Participant may elect to receive his entire interest in the BrokerageLink in the form of those investments maintained for him or her under the BrokerageLink at the time payment of the Participant's distribution is processed (but such a distribution shall be subject to procedures established by the recordkeeper).

A qualified Participant may make an election under subsection (a) or (b), or under both subsections (a) and (b). To be effective, any election under this Section shall be made in the manner and form specified by the Plan Administrator from time to time.

8.7 Amount of Distribution.

The amount of any distribution to be made based on the value of a Participant's Account, or a portion thereof, shall be determined with reference to the value of such Account (or portion thereof) as of the time the payment of the distribution is processed.

8.8 Cashout Distributions.

If the vested portion of the Account of a Participant who has had a Separation from Service does not exceed \$5,000 on the date payment of the distribution is processed, the Participant's Account shall be distributed in a lump sum to the Participant (or, if the Participant's Separation from Service occurred on account of the Participant's death, to the Participant's Beneficiary); provided, however, this rule shall not apply to Participants who are receiving installment distributions. The Plan recordkeeper shall review the Account balances of Participants on a quarterly basis to make this determination. In addition, for Plan Years beginning on or after January 1, 2002, the vested portion of a Participant's Account for purposes of the first sentence of this Section shall be determined without regard to that portion of the Account that is attributable to Rollover Contributions.

8.9 Direct Rollovers.

A Participant (or an alternate payee or a Beneficiary that is the Participant's Surviving Spouse) may elect to have any portion of an Eligible Rollover Distribution paid directly to an Eligible Retirement Plan by submitting a request through the Participant Response System.

8.10 Qualified Domestic Relations Orders.

The Plan Administrator shall establish reasonable procedures to determine the qualified status of a domestic relations order in accordance with the requirements of Code § 414(p) and ERISA § 206(d). An alternate payee under a qualified domestic relations order may receive a distribution from this Plan prior to the date the Participant to whom the order relates attains the earliest retirement age under the Plan, even if this precedes the Participant's Separation from Service. An alternate payee will be eligible for periodic installments under Sections 8.2 and 8.3 if the Participant would be eligible for such installments by separating from service and receiving a payout on the proposed distribution date selected by the alternate payee. For purposes of Code § 401(a)(9), an alternate payee's separate interest in the Plan shall be distributed beginning not later than the Participant's required beginning date and shall be paid out based on the life expectancy of the alternate payee.

8.11 Beneficiary Designation.

- (a) A Participant may from time to time designate a Beneficiary to receive the value of his or her Account following the Participant's death by properly completing a Beneficiary Designation Form and filing it with the Plan Administrator. Notwithstanding the preceding sentence, if a Participant dies leaving a Surviving Spouse before the complete distribution of his or her Account, the Participant's Beneficiary shall be the Participant's Surviving Spouse, unless such Surviving Spouse has consented to the designation of another Beneficiary (in a writing that acknowledges the effect of such consent and that is: (A) witnessed by a notary public, (B) for consents executed before the Effective Date, before a Plan representative, or (C) as otherwise provided by applicable law and permitted by the Plan Administrator) provided, the Spouse's consent shall not be required if:
- (i) The Plan Administrator is unable to locate the Participant's Spouse;

- (ii) The Participant is legally separated or the spouse has abandoned the Participant and the Participant has a court order to that effect; or
- (iii) Other circumstances exist under which the Secretary of the Treasury will excuse the consent requirement.

If the Participant's Spouse is legally incompetent to give consent, the Spouse's legal guardian may give consent (even if the Participant is the legal guardian). Consent by a Spouse, or establishment that a Spouse's consent cannot be obtained, shall only be effective with respect to such individual Spouse.

- (b) If a Participant does not have a Beneficiary or if the Beneficiary predeceases the Participant, then the Plan Administrator shall direct the Trustee to pay the Participant's Account to the Participant's estate.
- (c) If the Beneficiary survives the Participant, but dies prior to the complete distribution of the Participant's Account, the Plan Administrator shall direct the Trustee to pay the amounts remaining in the Participant's Account to the Beneficiary's estate (unless the Plan Administrator establishes written rules that allow a Beneficiary to name another Beneficiary, in which case amounts remaining in the Participant's Account shall be paid to such Beneficiary if so designated through a Beneficiary Designation Form).
- (d) If the Plan Administrator, after reasonable inquiry, is unable within one year to determine whether or not any designated Beneficiary survived the event that entitled him or her to receive a distribution of any benefit under the Plan, the Plan Administrator shall conclusively presume that such Beneficiary died prior to the date he or she was entitled to a distribution.
- (e) If the Participant designates more than one Beneficiary (whether such individuals are primary Beneficiaries or contingent Beneficiaries), the following rules shall apply regarding distributions:
 - (i) If the Participant has designated one or more primary Beneficiaries and one or more contingent Beneficiaries, no contingent Beneficiary shall be entitled to any portion of a distribution if the Participant is survived by any person designated as a primary Beneficiary.
 - (ii) If the Participant has designated two primary Beneficiaries and only one of the primary Beneficiaries survives the Participant, the surviving primary Beneficiary shall be entitled to 100% of the Participant's Account upon the death of the Participant, regardless of whether any contingent Beneficiaries have been designated.
 - (iii) If the Participant designates three or more primary Beneficiaries, and any of the primary Beneficiaries predecease the Participant, then upon the death of the Participant:
 - (A) the surviving primary Beneficiaries shall share equally in the portion of the Account that would have been allocated to the deceased primary Beneficiary, then the Beneficiary Designation Form shall govern, and
 - (B) in all other cases, the deceased primary Beneficiary's share of the Participant's Account shall be allocated to the surviving primary Beneficiaries in a pro rata fashion based upon the allocations made to the surviving primary Beneficiaries. For example, if primary Beneficiaries A, B, and C have been allocated 60%, 20%, and 20% of the Participant's Account, respectively, and C predeceases the Participant, then A and B shall be entitled to 75% and 25% of the Account, respectively.

If all primary Beneficiaries predecease the Participant and contingent Beneficiaries have been designated, then the rules in paragraphs (ii) and (iii) above shall apply with respect to allocating the Participant's Account among the contingent Beneficiaries.

8.12 Incompetent or Lost Distributee.

- (a) If the Plan Administrator determines that a Participant or Beneficiary entitled to a distribution hereunder is unable to care for his or her affairs because of illness or accident or because he or she is a minor, then, unless a claim is made for the benefit by a duly appointed legal representative, the Plan Administrator may direct that such distribution be paid to such distributee's spouse, child, parent or other blood relative, or to a person with whom such distributee resides. Any such payment, when made, shall be a complete discharge of the liabilities of the Plan therefore.
- (b) In the event that the Plan Administrator, after reasonable and diligent effort, cannot locate any person to whom a payment or distribution is due under the Plan, and no other distributee has become entitled to such distribution pursuant to any provision of the Plan, the Participant's Account in respect of which such payment or distribution is to be made shall be forfeited six months after the date in which such payment or distribution first becomes due or such later date as the Plan Administrator prescribes (but in all events prior to the time such Account would otherwise escheat under any applicable State law); provided, however, that any Account so forfeited shall be reinstated, in accordance with subsection (e) of this Section, if such person subsequently makes a valid claim for such benefit.
- (c) The Plan Administrator shall be deemed to have made a reasonable and diligent effort to locate a person if it has sent notification describing the relative values of the optional forms of benefit available under the Plan (including any right to defer such distribution) and the risk of forfeiture of such benefit by certified or registered mail to the last known address of such person.
- (d) If a Participant or Beneficiary whose Account is forfeited pursuant to subsection (b) of this Section makes a valid claim for benefits, the Plan Administrator shall restore the Participant's Account to the same dollar amount as the dollar amount forfeited, unadjusted for any gains or losses occurring subsequent to the date of the forfeiture. Such amounts shall be restored from the amount of forfeitures that the Employer would have otherwise allocated to Participants. To the extent the amount of available forfeitures is insufficient to enable the Plan Administrator to make the required restoration, the Employer must contribute, without regard to any requirement or condition of Articles XIII through XVI the additional amount necessary to enable the Plan Administrator to make the required restoration.
- (e) Accounts restored under this Section 8.12 shall be distributed no later than 60 days after the close of the Plan Year in which the Account is restored (provided the Participant is not employed by the PepsiCo Organization at such time).

ARTICLE IX - INVESTMENT OF THE TRUST

9.1 Trust Agreement.

The assets of the Plan shall be held in the Trust by one or more Trustees selected by the Company and pursuant to the terms of a Trust Agreement. The Trust Agreement shall provide that:

- (a) Subject to Participants' Investment Elections and the terms of the Plan, the assets of the Trust shall be invested and reinvested in such investments as either the Trustee or investment managers appointed by the Investment Committee deem advisable from time to time; and
- (b) The Investment Committee has concurrent authority, exercisable at its sole discretion, to direct the Trustee as to the sale or purchase of particular assets.

9.2 Appointment of Investment Managers.

The Investment Committee shall have authority to appoint investment managers to manage all or a portion of the Trust. Any investment manager appointed by the Investment Committee shall be:

- (a) An investment adviser under the Investment Advisers Act of 1940;
- (b) A bank as defined in the Investment Advisors Act of 1940; or
- (c) An insurance company qualified to perform investment management services under the laws of more than one State, and must acknowledge in writing that it is a fiduciary with respect to the Plan.

9.3 Investment Manager Powers.

Subject to the Investment Elections made by Participants and to the terms of the Plan and the investment management agreement, an investment manager shall have the power to invest and reinvest the Trust assets (including the authority to acquire and dispose of Plan assets) for which it has been given discretionary authority, as it deems advisable.

9.4 Power to Direct Investments.

The Company retains no authority or responsibility over the management, acquisition or disposition of Plan assets except with respect to the Company's power to select, retain and replace Trustees, investment managers and the Investment Committee.

9.5 Exclusive Benefit Rule.

Except as otherwise provided in the Plan, no part of the corpus or income of the funds of the Plan shall be used for, or diverted to, purposes other than for the exclusive benefit of Participants and other persons entitled to benefits under the Plan. No person shall have any interest in or right to any part of the assets held under the Plan, or any right in, or to, any part of the assets held under the Plan, except to the extent expressly provided by the Plan.

ARTICLE X - PLAN ADMINISTRATION

10.1 Allocation of Responsibility Among Fiduciaries for Plan and Trust Administration.

The Fiduciaries shall have only those specific powers, duties, responsibilities, and obligations as are specifically given them under this Plan or the Trust Agreement. The Plan Administrator shall have the sole responsibility for the administration of the Plan, which responsibility is specifically described in this Plan and the Trust Agreement, except where an agent is appointed to perform administrative duties as specifically agreed to by the Plan Administrator and the agent. Subject to Article IX, the Trustee shall have the sole responsibility for the administration of the Trust and the management of the assets held under the Trust as specifically provided in the Trust Agreement, except where an investment manager has been appointed or as provided otherwise in the Trust Agreement. Each Fiduciary warrants that any direction given, information furnished, or action taken by it shall be in accordance with the provisions of the Plan or the Trust Agreement, as the case may be, authorizing or providing for such direction, information or action. Furthermore, each Fiduciary may rely upon any direction, information or action of another Fiduciary as being proper under this Plan or the Trust, and is not required under this Plan or the Trust Agreement to inquire into the propriety of any direction, information or action. It is intended under this Plan and the Trust Agreement that each Fiduciary shall be responsible for the proper exercise of its own powers, duties, responsibilities and obligations under this Plan and the Trust Agreement and shall not be responsible for any act or failure to act of another Fiduciary. No Fiduciary guarantees the Trust in any manner against investment loss or depreciation in asset value.

10.2 Administration.

The Plan shall be administered by the Plan Administrator which may appoint or employ individuals to assist in the administration of the Plan and which may appoint or employ any other agents it deems advisable, including legal counsel, actuaries and auditors to serve at the Plan Administrator's direction. All usual and reasonable expenses of maintaining, operating and administering the Plan and the Trust, including the expenses of the Plan Administrator and the Trustee (and their agents), shall be paid from the Trust (whether directly or by reimbursement to the Company), except to the extent the Company or the Employer pays such expenses and a final decision is made not to request reimbursement from the Trust.

10.3 Claims Procedure.

- (a) Discretionary Authority. The Plan Administrator, or a party designated by the Plan Administrator, shall have the exclusive discretionary authority to construe and to interpret the Plan, to decide all questions of eligibility for benefits and to determine the amount of such benefits, and its decisions on such matters are final and conclusive. As a result, benefits under this Plan will be paid only if the Plan Administrator decides in its discretion that the Participant (or other claimant) is entitled to them. The Plan Administrator's discretionary authority is intended to be absolute, and in any case where the extent of this discretion is in question, the Plan Administrator is to be accorded the maximum discretion possible. Any exercise of this discretionary authority shall be reviewed by a court under the arbitrary and capricious standard (i.e., the abuse of

discretion standard).

- (b) Procedures for Claims Filed on or after January 1, 2002. If, pursuant to the discretionary authority provided for above, an assertion of any right to a benefit that is filed on or after January 1, 2002 by or on behalf of a Participant or Beneficiary is wholly or partially denied, the Plan Administrator, or a party designated by the Plan Administrator, will provide such claimant the claims review process described in this Subsection. The Plan Administrator has the discretionary right to modify the claims process described in this Section in any manner so long as the claims review process, as modified, includes the steps described below: Within a 90-day response period following the receipt of the claim by the Plan Administrator, the Plan Administrator will provide a comprehensible written notice setting forth:
- (i) The specific reason or reasons for the denial;
 - (ii) Specific reference to pertinent Plan provisions on which the denial is based;
 - (iii) A description of any additional material or information necessary for the claimant to submit to perfect the claim and an explanation of why such material or information is necessary; and
 - (iv) A description of the claims review process (including the time limits applicable to such process and a statement of the claimant's right to bring a civil action under ERISA following a further denial on review).

If the Plan Administrator determines that special circumstances require an extension of time for processing the claim, it may extend the response period from 90 to 180 days. If this occurs, written notice of the extension will be furnished to the claimant before the end of the initial 90-day period, indicating the special circumstances requiring the extension and the date by which the Administrator expects to make the final decision. Further review of a claim is available upon written request by the claimant to the Plan Administrator within 60 days after receipt by the claimant of written notice of the denial of the claim. Upon review, the Plan Administrator shall provide the claimant a full and fair review of the claim, including the opportunity to submit to the Plan Administrator written comments, documents, records and other information relevant to the claim and the Plan Administrator's review shall take into account such comments, documents, records and information regardless of whether it was submitted or considered at the initial determination. The decision on review shall be made within 60 days after receipt of the request for review, unless circumstances warrant an extension of time not to exceed an additional 60 days. If this occurs, written notice of the extension will be furnished to the claimant before the end of the initial 60-day period, indicating the special circumstances requiring the extension and the date by which the Plan Administrator expects to make the final decision. The final decision shall be in writing and drafted in a manner calculated to be understood by the claimant, and shall include the specific reasons for the decision with references to the specific Plan provisions on which the decision is based.

- (c) Procedures for Claims Filed Before January 1, 2002. For claims filed before January 1, 2002, the procedures for filing claims with the Plan shall be as described in subsection (b) above, except that the following special rules shall apply:
- (i) The written notice sent to the claimant shall not be required to include a statement of the claimant's right to bring a civil action under ERISA following a further denial on review.
 - (ii) If a written notice is not sent by the Plan Administrator within the applicable 90- or 60-day period (or 180- or 120-day period, if extended) denying a claim, the claim will be considered to be deemed denied at the end of such period.
 - (iii) Upon further review of a claim initially denied, the Plan Administrator is not required to consider comments, documents, records or other information submitted by the claimant in support of the claimant's claim, if such comments, documents, records or other information was not submitted or considered at the initial determination of the claim.
- (d) Review in Court. Any claim referenced in this Section that is reviewed by a court, arbitrator, or any other tribunal shall be reviewed solely on the basis of the record before the Plan Administrator. In addition, any such review shall be conditioned on the claimants having fully exhausted all rights under this Section.

10.4 Records and Reports.

The Plan Administrator shall exercise such authority and responsibility as it deems appropriate in order to comply with ERISA and government regulations issued thereunder relating to records of Participants' service and benefits, notifications to Participants; reports to, or registration with, the Internal Revenue Service; reports to the Department of Labor; and such other documents and reports as may be required by ERISA.

10.5 Administrative Powers and Duties.

The Plan Administrator shall have such powers and duties as may be necessary or desirable to discharge its functions hereunder, including:

- (a) To exercise its discretionary authority to construe and interpret the Plan, decide all questions of eligibility and determine the amount, manner and time of payment of any benefits hereunder;
- (b) To prescribe procedures to be followed by Participants or Beneficiaries filing applications for benefits;
- (c) To prepare and distribute, in such manner as the Plan Administrator determines to be appropriate, information explaining the Plan;
- (d) To receive from employees and agents and from Participants such information as shall be necessary for the proper administration of the Plan;
- (e) To receive, review and keep on file (as it deems convenient or proper) reports of the financial condition, and of the receipts and disbursements, of the Trust from the Trustee;
- (f) To appoint or employ individuals or other parties to assist in the administration of the Plan and any other agents it deems advisable, including accountants, actuaries and legal counsel (which may be legal counsel for the Company); and
- (g) To delegate to other persons or entities, or to designate or employ persons to carry out any of the Plan Administrator's fiduciary duties or

responsibilities or other functions under the Plan.

10.6 Rules and Decisions.

The Plan Administrator may adopt such rules and procedures as it deems necessary, desirable, or appropriate. To the extent practicable and as of any time, all rules and decisions of the Plan Administrator shall be uniformly and consistently applied to Participants in the same circumstances. When making a determination or calculation, the Plan Administrator shall be entitled to rely upon information furnished by a Participant or beneficiary, the legal counsel of the Plan Administrator, or the Trustee.

10.7 Procedures.

The Plan Administrator shall keep all necessary records and forward all necessary communications to the Trustee. The Plan Administrator may adopt such regulations as it deems desirable for the administration of the Plan.

10.8 Authorization of Benefit Distributions.

The Plan Administrator shall issue directions to the Trustee concerning all benefits which are to be paid from the Trust pursuant to the provisions of the Plan, and shall warrant that all such directions are in accordance with this Plan.

10.9 Application and Forms for Distributions.

The Plan Administrator may require a Participant to complete and file with the Plan Administrator an application for a distribution and all other forms (or other methods for receiving information) approved by the Plan Administrator, and to furnish all pertinent information requested by the Plan Administrator. The Plan Administrator may rely upon all such information so furnished it, including the Participant's current mailing address, age and marital status.

ARTICLE XI - AMENDMENT AND TERMINATION

11.1 Amendment of the Plan.

The Company shall have the right in its discretion at any time by instrument in writing, duly executed, to modify, alter or amend this Plan in whole or in part. However, except as permissible under the Code and ERISA, no amendment shall:

- (a) Reduce the amounts in any Participant's Account because of forfeiture or reduce the vested right or interest to which any Participant or Beneficiary is then entitled under this Plan;
- (b) Eliminate an optional form of benefit with respect to a Participant's Account as of the date of the amendment;
- (c) Cause or authorize any part of the Trust Fund to revert or be refunded to the Employer, or
- (d) Cause any assets of the Trust to be used for, or diverted to, purposes other than for the exclusive benefit of Participants and their Beneficiaries (other than such part as is required to pay taxes and expenses of administration).

To the extent permitted under the Code, the Company shall have the right to amend the Plan at any time, retroactively or otherwise, in such respects and to such extent as may be necessary to qualify it under existing and applicable laws and regulations in order to make available to the Employers the tax benefits associated with qualified plans, including the full deduction for tax purposes of the Employer contributions made hereunder. A participating Employer shall not have the right to amend the Plan. Notwithstanding any provision herein to the contrary, the Company may by such amendment decrease or otherwise affect the rights of Participants hereunder if, and to the extent, necessary to accomplish such purpose.

11.2 Right to Terminate the Plan or Discontinue Contributions.

The Company reserves the right to terminate the Plan or completely discontinue contributions under the Plan for any reason, at any time. Action taken by the Company to terminate the Plan or discontinue contributions shall be in writing and shall be effective as of the date set forth in such writing.

11.3 Effect of Termination or Discontinuance of Contributions.

As of the date of a complete termination of the Plan or the complete discontinuance of contributions to the Plan, each Participant who is then an Employee shall become 100% vested in his or her Account. Upon termination, all Accounts shall be distributed to or for the benefit of the Participant or continued in trust for his or her benefit, as the Plan Administrator shall direct. After distribution of all Accounts under the Plan, any amounts remaining in the suspense account established under Section 15.2(b) shall revert to the Employer, as permitted by the Code.

11.4 Effect of a Partial Termination.

As of the date of a partial termination, each affected Participant who is then an Employee shall become 100% vested in his or her Account and the Accounts of Participants affected by the partial termination shall be distributed to or for the benefit of such Participants or continued in trust for their benefit, as the Plan Administrator shall direct.

11.5 Plan Merger.

The Company may not merge or consolidate the Plan with, or transfer any assets or liabilities to, any other plan, unless each Participant would (if the Plan then terminated) receive a benefit immediately after the merger, consolidation or transfer, which is equal to or greater than the benefit he or she would have been entitled to receive immediately before the merger, consolidation or transfer if the Plan had then terminated.

11.6 Additional Participating Employers.

With the consent of the Plan Sponsor, any other corporation may become a participating Employer under the Plan for the benefit of its Eligible

Employees, with such changes and variations in Plan terms as the Plan Sponsor approves. Any such inclusion shall be contingent upon the Internal Revenue Service not making a determination that it adversely affects the qualified status of the Plan and Trust. A corporation that becomes a participating Employer under the Plan shall compile and submit all information required by the Plan Sponsor with reference to its Eligible Employees.

11.7 Withdrawal of a Participating Employer.

A participating Employer may withdraw from the Plan upon six month's prior written notice to the Plan Administrator (unless the Plan Administrator approves a shorter notice period). If a participating Employer discontinues or suspends contributions to the Plan upon behalf of its employees or if a participating Employer shall become insolvent or bankrupt, or be dissolved, such participating Employer shall be deemed to have withdrawn from the Plan (unless otherwise provided by the Plan Sponsor). If a participating Employer ceases to be a member of the PepsiCo Organization, such participating Employer shall only continue to be a participating Employer to the extent expressly permitted by the Plan Sponsor.

ARTICLE XII - MISCELLANEOUS PROVISIONS

12.1 Action by the Company.

Any action by the Company, including any amendment authorized to be made under Section 11.1, shall be made in accordance with procedures authorized by the Company's Board of Directors from time to time. In addition, any person or persons authorized by the Board may take action on behalf of the Company. Any action taken by any such person or persons shall be effective provided it is executed in accordance with the authorization of the Board.

12.2 No Right to Be Retained in Employment.

Nothing contained in this Plan shall give any Participant or Employee the right to be retained in the employment of the Employer or affect the right of any Employer to dismiss any Participant or Employee.

12.3 Non-Alienation of Benefits.

- (a) In General. Except as provided in subsections (b) and (c) below, and to the extent permitted by law, the right of any Participant or Beneficiary to any benefit or to any payment hereunder shall not be subject in any manner to anticipation, assignment, alienation, attachment, sale, transfer, pledge, encumbrance, charge, garnishment, execution, levy or other legal, equitable, or other process of any kind, either voluntary or involuntary, and any attempt to anticipate, assign, alienate, attach, sell, transfer, pledge, encumber, charge, garnish, execute, levy or otherwise dispose of any right to a benefit or payment hereunder shall be void. The Trust shall not in any manner be liable for, or subject to, the debts, contracts, liabilities, engagements or torts of any person entitled to benefits hereunder.
- (b) Qualified Domestic Relations Orders. Notwithstanding subsection (a) above, payment of Plan benefits shall be made in accordance with a "qualified domestic relations order" that meets the requirements of Code § 414(p) and ERISA § 206(d), under the procedures developed in accordance with Section 8.10. Neither the Plan, the Company, an Employer, the Plan Administrator nor the Trustee shall be liable in any manner to any person, including any Participant or Beneficiary, for complying with a domestic relations order that is considered a qualified domestic relations order in accordance with Code §414(p) and ERISA §206(d).
- (c) Crimes and Fiduciary Violations. The nonalienation provisions set forth in subsection (a) above shall not apply in the case of a Participant's liability to the Plan due to:
 - (i) The Participant's conviction of a crime involving the Plan;
 - (ii) A judgment, consent order or decree entered by a court in an action for violation of fiduciary standards; or
 - (iii) A settlement agreement involving the Department of Labor or Pension Benefits Guaranty Corporation in connection with a violation of fiduciary standards.

12.4 Requirement to Provide Information to Plan Administrator.

Prior to the time any amount shall be distributed under the Plan, a Participant or other person entitled to benefits must file with the Plan Administrator such information as the Plan Administrator shall require to establish his or her rights and benefits under the Plan

12.5 Source of Benefit Payments.

Benefits provided under the Plan shall be paid or provided for solely from the Trust, and neither the Company, an Employer, the Plan Administrator, the Trustee, or any investment manager shall assume any liability therefor.

12.6 Construction.

The terms of this Plan shall be construed in accordance with this Section.

- (a) References: Singular references may include the plural, and plural references may include the singular, unless the context clearly indicates to the contrary.
- (b) Compounds of the Word "Here": The words "herein", "hereof", "hereunder" and other similar compounds of the word "here" shall mean and refer to the entire Plan, not to any particular provision or section.
- (c) Examples: Whenever an example is provided or the text uses the term "including" followed by a specific item or items, or there is a passage having similar effect, such passages of the Plan shall be construed as if the phrase "without limitation" followed such example or term (or otherwise applied to such passage in a manner that avoids limits on its breadth of application).
- (d) Effect of Specific References: Specific references in the Plan to the Plan Administrator's discretion shall create no inference that the Plan

Administrator's discretion in any other respect, or in connection with any other provisions, is less complete or broad.

- (e) **Subdivisions of the Plan Document:** This Plan document is divided and subdivided using the following progression: articles, sections, subsections, paragraphs and subparagraphs. Articles are designated by capital roman numerals. Sections are designated by Arabic numerals containing a decimal point. Subsections are designated by lower-case letters in parentheses. Paragraphs are designated by lower-case roman numerals. Subparagraphs are designated by upper-case letters in parentheses. Any reference in a section to a subsection (with no accompanying section reference) shall be read as a reference to the subsection with the specified designation contained in that same section. A similar reading shall apply with respect to paragraph references within a subsection and subparagraph references within a paragraph.
- (f) **Invalid Provisions:** If any provision of this Plan is, or is hereafter declared to be void, voidable, invalid or otherwise unlawful, the remainder of the Plan shall not be affected thereby.
- (g) **Interpreting Article XI:** In all circumstances, the provisions of Article XI shall be interpreted in the manner which imposes the least limitation on the Company's claimed right of amendment. In this regard, it is specifically intended that any ambiguities in the Plan are to be resolved in the manner which minimizes the limitation on any right of amendment that is claimed directly or indirectly against one or more Employees or Participants. Notwithstanding any other provision of the Plan, it is expressly permissible for the Company to clarify the terms of this document, even retroactively, by an amendment accomplishing a good faith correction of any typographical error or inadvertent scrivener's error.

12.7 Governing Law.

The Plan is intended to qualify under Code §§ 401(a) and 401(k) and to comply with ERISA and shall be construed and interpreted in a manner consistent with the requirements of these laws. The Plan and the rights of all persons under the Plan shall be further construed and administered in accordance with the laws of the State of New York, in the event that ERISA does not preempt state law in a particular circumstance.

ARTICLE XIII - LIMITATION ON PRE-TAX CONTRIBUTIONS

13.1 Code §402(g) Limitation on Pre-tax Contributions.

An Employee's Pre-tax Contributions plus elective deferrals made under any other Plan of the Employer for a calendar year may not exceed:

- (a) As of the Effective Date, \$10,500;
- (b) Subject to (c) below, for Plan Years beginning on or after January 1, 2002, \$11,000; and
- (c) Such higher amount as may permissibly apply for a Plan Year pursuant to Code §402(g);

provided, however, for Plan Years beginning on or after January 1, 2002, an Employee's Pre-Tax Contributions may include such higher dollar amounts to the extent permitted under Section 3.2(c) and Code § 414(v).

13.2 Treatment of Excess Deferrals.

- (a) If, during the Plan Year, the Plan Administrator determines that continued contribution of Pre-tax Contributions for the Plan Year on behalf of an Employee would exceed the Code § 402(g) limitation, the Employer shall not make any additional Pre-tax Contributions with respect to such Employee for the remainder of that Plan Year.
- (b) If, during the Plan Year, the Plan Administrator determines that Pre-tax Contributions made on behalf of an Employee exceed the Code § 402(g) limitation, the Plan Administrator shall distribute the amount of such Excess Deferral, adjusted for allocable income and losses, no later than the April 15th following the Plan Year in which such Excess Deferrals were made. If the amount of such Excess Deferrals are not distributed within the time period provided in the prior sentence, the amount of the Excess Deferrals shall be treated as Annual Additions under Section 15.1(a).
- (c) The Plan Administrator shall reduce the amount of Excess Deferrals for a Plan Year distributable to the Employee by the amount of Excess Contributions if any, previously distributed to the Employee with respect to the Plan Year for which such Excess Deferrals and Excess Contributions were made.
- (d) Excess Deferrals shall be adjusted for any income or loss for the taxable year to which they relate, using either the method in Treas. Reg. § 1.402(g)-1(e)(5)(iii) or any other reasonable method for computing the income or loss allocable to Excess Deferrals; provided such other reasonable method is used consistently for all Participants and for all corrective distributions under the Plan for the Plan Year, and is used by the Plan for allocating income or loss to Participants' accounts. Income or loss allocable to the period between the end of the taxable year and the date of distribution shall be disregarded in determining income or loss.

13.3 Coordination With Other Arrangements In Which Salary Is Deferred.

If an Employee participates in another plan under which he or she makes elective deferrals pursuant to a Code § 401(k) arrangement, elective deferrals under a simplified employee pension, or salary reduction contributions to a tax-sheltered annuity, he or she may submit a request to the Plan Administrator through the Participant Response System for Excess Deferrals made to this Plan with respect to the calendar year. Any such claim must be submitted by the Employee no later than the March 1st following the close of the particular calendar year in which such elective deferrals were made and must specify the amount of the Employee's Pre-tax Contributions under this Plan which are Excess Deferrals. If the Plan Administrator receives a timely claim, it shall distribute the Excess Deferrals the Employee has assigned to this Plan (as adjusted for allocable income or loss), in accordance with Section 13.2.

ARTICLE XIV - NONDISCRIMINATION RULES

14.1 Definitions Applicable to the Nondiscrimination Rules.

For purposes of this Article XIV, the following terms when capitalized and used in this Article XIV shall have the meaning ascribed to them in this

Section 14.1.

- (a) “Actual Deferral Percentage” means the ratio (expressed as a percentage) of Pre-tax Contributions made on behalf of an Eligible Employee for the Plan Year to the Eligible Employee’s Compensation for the Plan Year. A Non-highly Compensated Employee’s Actual Deferral Percentage does not include elective deferrals made to this Plan or to any other Plan maintained by the Employer, to the extent such Pre-tax Contributions exceed the limitation on Pre-tax Contributions set forth in Article XIII. However, a Highly Compensated Employee’s Actual Deferral Percentage does include elective deferrals made to this Plan or to any other Plan maintained by the Employer, to the extent such Pre-tax Contributions exceed the limitation on Pre-tax Contributions set forth in Article XIII.
- (b) “Average Actual Deferral Percentage” means, for any group of Eligible Employees who are Participants or eligible to be Participants, the average (expressed as a percentage) of the Actual Deferral Percentages for each of the Eligible Employees in that group, including those for whom no Pre-tax Contributions were made.

If the Plan Administrator elects to: (i) calculate the Average Actual Deferral Percentage for Employees who have not met the minimum age and service requirements of Code § 410(a)(1)(A) separately for coverage pursuant to Code § 410(b)(4)(B), and (ii) exclude from the Average Actual Deferral Percentage calculation all Non-highly Compensated Employees who have not met such minimum age and service requirements pursuant to Code § 401(k)(3)(F), the Plan is not required to use the same method for crediting service (e.g., elapsed time or actual counting of hours) for both of these tests.

14.2 Actual Deferral Percentage Test.

- (a) With respect to each Plan Year, the Average Actual Deferral Percentage for Eligible Employees who are Participants or eligible to be Participants must satisfy one of the following tests:
 - (i) The Average Actual Deferral Percentage for the Plan Year for Highly Compensated Employees who are Participants or eligible to be Participants for the Plan Year shall not exceed the Average Actual Deferral Percentage for the preceding Plan Year for Non-highly Compensated Employees who are Participants or eligible to be Participants for the preceding Plan Year multiplied by 1.25; or
 - (ii) The Average Actual Deferral Percentage for the Plan Year for Highly Compensated Employees who are Participants or eligible to be Participants for the Plan Year shall not exceed the Average Actual Deferral Percentage for the preceding Plan Year for Non-highly Compensated Employees who are Participants or eligible to be Participants for the preceding Plan Year multiplied by two; provided that the Average Actual Deferral Percentage for such Highly Compensated Employees does not exceed the Average Actual Deferral Percentage for such Non-highly Compensated Employees by more than two percentage points.
- (b) The Plan Administrator may elect to calculate the Average Actual Deferral Percentage in subsection (a) pursuant to Code § 401(k)(3)(F) by excluding the Non-highly Compensated Employees who have not met the minimum age and service requirements of Code section 410(a)(1)(A).
- (c) The portion of the Plan that covers collectively bargained Employees shall be tested separately under subsection (a) from the portion of the Plan that covers other Employees, except that the Plan Administrator may elect to test collectively bargained Employees – (1) separately by each collective bargaining unit, (2) by aggregating collective bargaining units into two or more groups, on a basis that is reasonable and reasonably consistent from Plan Year to Plan Year, or (3) by a combination of these methods.

Notwithstanding the above, (A) for the 1998 Plan Year, the Employer elected to use the Average Actual Deferral Percentage for Non-highly Compensated Employees for the 1998 Plan Year rather than the preceding Plan Year, (B) for the 1999 Plan Year, the Employer elected to use the Average Actual Deferral Percentage for Non-highly Compensated Employees for the 1999 Plan Year rather than the preceding Plan Year, and (C) for any Plan Year subsequent to the 2001 Plan Year, the Employer may elect to use the Average Actual Deferral Percentage for Non-highly Compensated Employees for the Plan Year being tested rather than the preceding Plan Year provided such election must be evidenced by a Plan amendment and once made may not be changed except as provided by the Secretary of the Treasury.

14.3 More Than One Employer-Sponsored Plan Subject to the ADP Test.

For purposes of this Article XIV, the Actual Deferral Percentage for any Highly Compensated Employee who is a participant under two or more arrangements described in Code § 401(k) sponsored by any employer within the PepsiCo Organization shall be determined as if all such arrangements (other than arrangements that may not be aggregated under applicable regulations) were one Code § 401(k) arrangement. If the Code § 401(k) arrangements in which the Highly Compensated Employee participates have different plan years, the aggregate Actual Deferral Percentage shall be determined by counting the deferrals made to such arrangements in the plan years ending in the same calendar year.

14.4 Recharacterization of Pre-tax Contributions.

If Excess Contributions have been made on behalf of a Highly Compensated Employee for the Plan Year, the Plan Administrator may recharacterize the Excess Contributions as After-tax Contributions (or voluntary contributions under another qualified plan if such plan has the same plan year), provided such recharacterization occurs within 2-1/2 months of the Plan Year being tested. All such recharacterized Contributions shall be subject to the same requirements and limitations that apply to Pre-tax Contributions hereunder, in accordance with the rules set forth in Treas. Reg. § 1.401(k)-1(f)(3)(ii), including all distribution limitations, vesting requirements, funding requirements, contribution limitations and top-heavy rules. The Plan Administrator may not include Pre-tax Contributions (or other elective deferrals) in the Actual Contribution Percentage test, unless the Plan which includes the Pre-tax Contributions (or other elective deferrals) satisfies the Actual Deferral Percentage test both with and without the recharacterized Excess Deferrals included in the Actual Contribution Percentage test.

14.5 Treatment of Excess Contributions.

- (a) Excess Contributions (adjusted for allocable income or loss) which are not recharacterized in accordance with Section 14.4 shall be distributed to the appropriate Highly Compensated Employee no later than 12 months after the close of the Plan Year in which such Excess Contribution arose. To the extent deemed administratively possible and otherwise advisable by the Plan Administrator, Excess Contributions shall be distributed within 2-1/2 months after the close of the Plan Year in which such Excess Contributions arose, so as to avoid the imposition of an excise tax.
- (b) Excess Contributions shall be adjusted for any income or loss for the taxable year to which they relate, using either the method in Treas. Reg. §

1.401(k)-1(f)(4)(ii)(C) or any other reasonable method for computing the income or loss allocable to Excess Contributions; provided such other reasonable method is used consistently for all Participants and for all corrective distributions under the Plan for the Plan Year, and is used by the Plan for allocating income or loss to Participants' accounts. Income or loss allocable to the period between the end of the taxable year and the date of distribution shall be disregarded in determining income or loss.

- (c) In calculating the amount of Excess Contributions to be distributed, such amount shall be determined by calculating the amount of Pre-tax Contributions that would have to be distributed in order for the Plan to pass the Actual Deferral Percentage test if, hypothetically, Pre-tax Contributions were distributed to Highly Compensated Employees in order of the Actual Deferral Percentages beginning with the highest of such percentages. However, after such amount has been determined, Excess Contributions shall in fact be distributed to Highly Compensated Employees on the basis of the amount of Pre-tax Contributions by, or on behalf of, each of such Highly Compensated Employee in order of the amount of Pre-tax Contributions for each such Highly Compensated Employee, beginning with the highest of such amounts.

14.6 QNECs.

The Plan Administrator may determine the Actual Deferral Percentages of Eligible Employees by taking into account QNECs and may determine the Actual Contribution Percentages of Eligible Employees by taking into account QNECs (other than QNECs used in the Actual Deferral Percentage test) made to this Plan or to any other qualified Plan maintained by the Employer provided that each of the following requirements are met:

- (a) The amount of Nonelective Contributions, including those QNECs treated as Pre-tax Contributions for purposes of the Actual Deferral Percentage Test, satisfies Code § 401(a)(4).
- (b) The amount of Nonelective Contributions, including those QNECs treated as Pre-tax Contributions for purposes of the Actual Deferral Percentage Test and those QNECs treated as Matching Contributions for purposes of the Actual Contribution Test, satisfies Code § 401(a)(4).
- (c) The QNECs are (i) allocated to the QNECs Account of Eligible Employees who are Participants as of a date within the Plan Year; (ii) not contingent upon the Eligible Employee's continued participation in the Plan subsequent to the date of the allocation; and (iii) made to the Trust no later than the 12 month period immediately following the Plan Year to which such contribution relates.
- (d) The Plan Administrator may not include in the Actual Deferral Percentage test any QNECs under another qualified plan unless that plan has the same plan year as this Plan.
- (e) If, pursuant to this Section, the Plan Administrator has elected to include QNECs in calculating the Average Actual Deferral Percentage, the Plan Administrator shall first treat Excess Contributions as attributable proportionately to Pre-tax Contributions. If the total amount of a Highly Compensated Employee's Excess Contributions for the Plan Year exceeds the Employee's Pre-tax Contributions, if any, for the Plan Year, the Plan Administrator shall next treat the remaining portion of his Excess Contributions as attributable to QNECs, if any.
- (f) The Plan Administrator shall reduce the amount of Excess Contributions for a Plan Year distributable to a Highly Compensated Employee by the amount of Excess Deferrals if any, previously distributed to that Employee for the Employee's taxable year ending in that Plan Year.

14.7 Required Plan Aggregation for Purposes of the ADP Test.

If the Employer treats two or more plans as a unit for coverage or nondiscrimination purposes, the Employer must combine the Code § 401(k) arrangements for purposes of determining whether each such arrangement satisfies the Actual Deferral Percentage test and must combine the arrangements under which matching contributions or Employee contributions are made; provided, however, that aggregation shall not be required with respect to arrangements within plans with different plan years; and provided, further, that an employee stock ownership plan (or the employee stock ownership plan portion of a plan) shall not be aggregated with a non-employee stock ownership plan (or non-employee stock ownership plan portion of a plan).

14.8 Required Plan Disaggregation for Purposes of the ADP Test.

If the Employer operates qualified separate lines of business under Code § 414(r), then to the extent required by law the Employer will disaggregate the Code § 401(k) arrangements for each Separate Line of Business for purposes of determining whether each such arrangement satisfies the Actual Deferral Percentage Test and will disaggregate the arrangements under which employee contributions are made with respect to each such Separate Line of Business.

ARTICLE XV - CODE § 415 LIMITATION

15.1 Definitions Applicable to the Code §415 Limitation.

For purposes of this Article XV, the following terms when capitalized and used in this Article XV shall have the meaning ascribed to them in this Section 15.1.

- (a) "Annual Additions" means the sum credited to a Participant for any Limitation Year of (i) Employer contributions, (ii) Employee contributions, (iii) forfeitures, (iv) amounts allocated to an individual medical account (as defined in Code § 415(l)(2)), which is part of a pension or annuity plan maintained by any 415 Affiliate and (v) amounts derived from contributions that are attributable to post-retirement medical benefits allocated to the separate account of a key employee (as defined in Code § 419A(d)(3)) under a welfare benefit fund (as defined in Code § 419(e)) maintained by any 415 Affiliate. The term Annual Additions shall not include Rollover Contributions made to the Plan or amounts restored or repaid to the Plan in accordance with Code §§ 411(a)(7)(B) and (C) and Article V of the Plan. Except to the extent provided in the Code and Treasury regulations, Annual Additions include Excess Contributions regardless of whether the Plan distributes or forfeits such excess amounts. Excess Deferrals are not Annual Additions unless distributed after the April 15th following the Plan Year in which such Excess Deferrals were made.
- (b) "Defined Contribution Plan" means any plan of the type defined in Code §414(i) maintained by any 415 Affiliate which is described in Code §415(k)(1).
- (c) "415 Affiliate" means a member of the PepsiCo Organization, as defined in Section 1.45; provided, however, that for purposes of determining

whether a corporation is a member of a “controlled group of corporations” (within the meaning of Code § 414(b) of which the Company is also a member) the phrase “more than 50 percent” shall be substituted for the phrase “at least 80 percent” wherever the latter phrase appears in Code § 1563(a)(1).

- (d) “415 Compensation” means Compensation, including (to the extent not otherwise included) elective contributions that are made by an Employer that are not includible in gross income under Code §§ 125, 402(e)(3) and 132(f)(4).
- (e) “Limitation Year” means the Plan Year.

15.2 Code §415 Limitation on Annual Additions.

- (a) Notwithstanding any other provision of the Plan to the contrary with respect to Plan Years beginning before January 1, 2002 and except to the extent permitted under Section 3.2(c) and Code § 414(v) with respect to Plan Years beginning on or after January 1, 2002, Annual Additions credited under the Plan and all other Defined Contribution Plans maintained by any 415 Affiliate with respect to each Participant for any Limitation Year shall not exceed the lesser of:
 - (i) (A) As of the Effective Date, \$30,000; (B) as of the Limitation Year beginning on or after January 1, 2001, \$35,000; (C) as of the Limitation Year beginning on or after January 1, 2002, \$40,000; and (D) notwithstanding the preceding, such higher amount as may be determined from time to time and announced by the Secretary of the Treasury in accordance with Code § 415(d), or
 - (ii) (A) As of the Effective Date, 25% of the Participant’s 415 Compensation for such Limitation Year; and (B) as of the Limitation Year beginning on or after January 1, 2002, 100% of the Participant’s 415 Compensation for such Limitation Year.
- (b) If the Plan Administrator determines during a Plan Year that a Participant will likely exceed the limit imposed by Section 15.2(a) (assuming that a Participant’s Contribution Election remains in effect for the remainder of the Limitation Year, and based on the Plan Administrator’s estimate of a Participant’s 415 Compensation for the Limitation Year), the Plan Administrator may reduce or eliminate the Participant’s unmatched Pre-tax Contributions. If an allocation of Employer contributions would result in an Excess Annual Addition to the Participant’s Account (other than an Excess Annual Addition which results from the application of the nondiscrimination rules under Article XIV), the Plan Administrator may reallocate the Excess Annual Addition to the remaining Participants who are eligible for an allocation of Employer contributions for the Plan Year in which the Limitation Year ends. The Plan Administrator shall reallocate the Excess Annual Additions pursuant to the allocation method under the Plan as if the Participant whose Account otherwise would receive such Excess Annual Addition were not eligible for an allocation of Employer contributions. As soon as administratively feasible after the end of the Plan Year, the Plan Administrator shall determine the actual limit which should have applied to the Participant under Section 15.2(a) based on the Participant’s actual 415 Compensation for such Limitation Year.

If after the end of a Plan Year, the Plan Administrator determines that the Annual Additions credited under the Plan with respect to a Participant for any Limitation Year exceed the limitations of Section 15.2(a) as a result of (i) the allocation of forfeitures, (ii) a reasonable error in estimating the Participant’s 415 Compensation for the Limitation Year, (iii) a reasonable error in determining the amount of Pre-tax Contributions that the Participant may contribute or (iv) any other circumstance permitted pursuant to the regulations and rulings promulgated under Code § 415, then the amount of contributions credited to the Participant’s Accounts in that Plan Year shall be adjusted to the extent necessary to satisfy that limitation in accordance with the following order of priority:

- (i) The Participant’s Pre-tax Contributions shall be reduced to the extent necessary. The amount of the reduction shall be returned to the Participant, together with any earnings on the contributions to be returned.
- (ii) The Participant’s Employer contributions shall be forfeited and used to reduce Employer contributions for the Participant for the next Limitation Year (and succeeding Limitation Years, as necessary) if the Participant is covered by the Plan at the end of the Limitation Year. If the Participant is not covered by the Plan as of the end of the Limitation Year, then the excess Annual Additions shall be held unallocated in a suspense account for the Limitation Year and allocated and reallocated in the next Limitation Year to all of the remaining Participants entitled to allocation of Contributions, but only to the extent that such allocation or reallocation would not cause the Annual Additions to such Participants to violate the limitations of Code § 415 for such Limitation Year. If a suspense account is in existence at any time during a Limitation Year, all amounts in the suspense account must be allocated or reallocated before any Employer contributions or Employee contributions which would constitute Annual Additions may be made to the Plan for the Limitation Year (and succeeding Limitation Years, as necessary) in accordance with the rules set forth in Treas. Reg. § 1.415-6(b)(6)(i). If a suspense account is in effect, it shall not share in investment gains or losses.
- (c) If a Participant also participates in any other Defined Contribution Plan which is subject to the limitation set forth in Section 15.2(a) above and, as a result, such limitation would be exceeded with respect to the Participant in any Limitation Year, any reduction or other permissible method necessary to ensure compliance with such limitation first shall be made under this Plan in accordance with the terms hereof. If after such correction a further reduction is necessary to ensure that the limitation set forth in Section 15.2(a) is not exceeded, Annual Additions credited under such other plan or plans with respect to the Participant shall be reduced in accordance with the provisions of such plan or plans.

15.3 Applicable Regulations.

Notwithstanding anything contained in this Article XV to the contrary, the Plan Administrator, in its sole discretion, may determine the amounts required to be taken into account under Article XV by such alternative methods as shall be permitted under applicable regulations or rulings.

ARTICLE XVI - TOP HEAVY PROVISIONS

16.1 Definitions Applicable to the Top Heavy Provisions.

For purposes of this Article XVI, the following terms when capitalized and used in this Article XVI shall have the meaning ascribed to them in this Section 16.1.

- (a) “Aggregation Group” means in the case of a Plan that is not part of either a Required Aggregation Group or a Permissive Aggregation Group, the Employer. In the case of a Plan that is part of a Required Aggregation Group but not part of a Permissive Aggregation Group, the Required

Aggregation Group. In the case of a Plan that is part of a Required Aggregation Group and part of Permissive Aggregation Group, either the Required Aggregation Group or the Permissive Aggregation Group, as determined by the Plan Administrator.

- (b) “Determination Date” means, with respect to a Plan Year, the last day of the preceding Plan Year or, in the case of the first Plan Year, the last day of the Plan Year.
- (c) “Key Employee” means either one of the following:
- (i) For Plan Years beginning before January 1, 2002, “Key Employee” means, as of any Determination Date, any Employee or former Employee who for the Plan Year in the Determination Period or any of the four preceding Plan Years:
 - (A) Has Compensation in excess of 50% of the defined benefit plan dollar amount prescribed in Code § 415(b)(1)(A), as adjusted for cost of living in accordance with Code § 415(d), and is an officer of the Employer;
 - (B) Has Compensation in excess of the defined contribution plan dollar amount prescribed in Code § 415(c)(1)(A), as adjusted for cost of living in accordance with Code § 415(d), and is one of the Employees owning (or deemed to own within the meaning of Code § 318) the ten largest interests in the Employer;
 - (C) Is a Five-percent Owner of the Employer; or
 - (D) Is a One-percent Owner of the Employer and has Compensation of more than \$150,000.

The number of officers taken into account under clause (A) shall not exceed the greater of 3 or 10% of the total number of Employees (after application of the Code § 414(q) exclusions), and in any event shall not exceed 50 officers.

- (ii) For Plan Years beginning on or after January 1, 2002, “Key Employee” means, as of any Determination Date, any Employee or former Employee (including any deceased Employee) who at any time during the Plan Year that includes the Determination Date was:
 - (A) an officer of the Employer having annual Compensation greater than \$130,000 (as adjusted under Code § 416(i)(1) for Plan Years beginning after December 31, 2002);
 - (B) a Five-percent Owner of the Employer; or
 - (C) a One-percent Owner of the Employer having annual Compensation of more than \$150,000.

For purposes of this subsection (c), the term “Key Employee” shall also include the Beneficiary of a Key Employee. The Plan Administrator shall determine who is a Key Employee in accordance with Code § 416(i)(1) and the applicable regulations and other guidance of general applicability issued thereunder.

- (d) “Non-Key Employee” means an Employee who is not a Key Employee.
- (e) “One-percent Owner” means with respect to a corporation, any person who owns (or is considered as owning within the meaning of Code § 318) more than 1% of the outstanding stock of the corporation, or stock possessing more than 1% of the total voting power of the corporation.
- (f) “Participant” includes an Eligible Employee of the Plan who does not participate in the Plan.
- (g) “Permissive Aggregation Group” means each plan in the Required Aggregation Group and any other qualified plan or plans maintained by an employer within the PepsiCo Organization if such group of plans, when considered together, would meet the requirements of Code §§ 401(a)(4) and 410.
- (h) “Required Aggregation Group” means, with respect to a Plan Year for which a determination is being made, (i) this Plan, (ii) each other qualified plan of an employer within the PepsiCo Organization in which at least one Key Employee is a participant, and (iii) any other qualified plan of an employer within the PepsiCo Organization which enables any plan described in subparagraphs (i) and (ii) above to meet the requirements of Code §§ 401(a)(4) or 410.
- (i) “Top Heavy Plan” means the Plan, if any of the following conditions exists:
 - (i) The Top Heavy Ratio for the Plan exceeds 60% and the Plan is not part of any Required Aggregation Group or Permissive Aggregation Group;
 - (ii) If the Plan is a part of a Required Aggregation Group but is not part of a Permissive Aggregation Group, the Top Heavy Ratio for the Required Aggregation Group exceeds 60%;
 - (iii) If the Plan is a part of a Required Aggregation Group and part of a Permissive Aggregation Group, the Top Heavy Ratio for the Permissive Aggregation Group exceeds 60%.
- (j) “Top Heavy Ratio” means, with respect to the plans taken into consideration, a fraction, the numerator of which is the present value of the accrued benefits for all Key Employees under the Defined Benefit Plans of the Aggregation Group as of the Determination Date for each plan plus the sum of account balances for all Key Employees under the Defined Contribution Plans of the Aggregation Group, in each case as of the respective Determination Date (including any part of any accrued benefit or account balance distributed in the five-year period ending on the Determination Date), and the denominator of which is the sum of the present value of all accrued benefits for all Non-Key Employees under the Defined Benefit Plans of the Aggregation Group plus the sum of all account balances of all Non-Key Employees under Defined Contribution

Plans of the Aggregation Group, in each case as of the respective Determination Date for each plan (including any part of any accrued benefit or account balance distributed in the five-year period ending on the Determination Date), all determined in accordance with Code § 416.

For purposes of this subsection (j):

The accrued benefit and account balances of Key Employees under plans that terminated within the 5 year period ending on the Determination Date (including amounts which were distributed during such period) are taken into account for purposes of determining the Top Heavy Ratio.

The account balances and accrued benefits of a Participant (1) who is not a Key Employee but who was a Key Employee in a prior year, or (2) who has not been credited with at least one Hour of Service at any time during the five-year period ending on the Determination Date, shall be disregarded.

Generally, the Plan Administrator shall calculate the present value of accrued benefits under Defined Benefit Plans or simplified employee pension plans included within the group in accordance with the terms of those plans and Code § 416. If a Participant in a defined benefit plan is a Non-Key Employee, however, the Plan Administrator shall determine such Non-Key Employee's accrued benefit under the accrual method, if any, which is applicable uniformly to all Defined Benefit Plans or, if there is no uniform method, in accordance with the slowest accrual rate permitted under the fractional rule accrual method described in Code § 411(b)(1)(C).

To calculate the present value of benefits under a Defined Benefit Plan, the Plan Administrator shall use the interest and mortality assumptions prescribed by the Defined Benefit Plans to value benefits for top heavy purposes.

If an aggregated plan does not have a valuation date coinciding with the Determination Date, the Plan Administrator shall value the accrued benefit or account balance under such aggregated plan as of the most recent valuation date falling within the twelve-month period ending on the Determination Date, except as Code § 416 and applicable Treasury regulations require for the first and second plan year of a Defined Benefit Plan.

The Plan Administrator shall calculate the value of account balances and accrued benefits with reference to the Determination Dates for the respective aggregated plans that fall within the same calendar year.

The remainder of this subsection (j) shall supercede and take precedence over any of the preceding provisions of this subsection that conflict with the following rules, which shall apply for Plan Years beginning on or after January 1, 2002:

The present values of accrued benefits and the amounts of account balances of an Employee as of the Determination Date shall be increased by the distributions made with respect to the Employee under the Plan or any plan aggregated with the Plan under Code § 416(g)(2) during the one-year period ending on the Determination Date. The preceding sentence shall also apply to distributions under a terminated plan which, had it not been terminated, would have been aggregated with the Plan under Code § 416(g)(2)(A)(i). In the case of a distribution made for a reason other than Separation from Service, death and Disability, this provision shall be applied by substituting "five-year period" for "one-year period." In addition, the accrued benefits and accounts of any individual who has not performed services for the Employer during the one-year period ending on the Determination Date shall not be taken into account.

16.2 Application of Article XVI.

If the Plan is determined to be a Top Heavy Plan as of any Determination Date, then it shall be subject to the rules set forth in the balance of this Article XVI, beginning with the first Plan Year commencing after such Determination Date.

16.3 Minimum Vesting.

- (a) If the Plan is determined to be a Top Heavy Plan for a Plan Year, then with respect to each Participant who completes an Hour of Service during such Plan Year, such Participant's vested interest in his Account, determined at any time that the Plan continues to be a Top Heavy Plan, shall be no less than as determined under the following table:

<u>Years of Vesting Service</u>	<u>Vested Percentage</u>
Less than 3	0%
3 years or more	100%

- (b) If the Plan subsequently is determined to no longer be a Top Heavy Plan, then the above minimum vesting schedule shall not apply to any portion of a Participant's Account which is accrued on or after the first day of the first Plan Year in which the Plan is no longer a Top Heavy Plan, provided that any Participant with three or more Years of Vesting Service as of the first date on which the Plan is no longer a Top Heavy Plan may elect to continue to be vested in accordance with the above minimum vesting schedule during the period that the Plan is not a Top Heavy Plan.

16.4 Minimum Contributions.

- (a) Subject to subsection (b) of this Section, if the Plan is determined to be a Top Heavy Plan for a Plan Year, minimum Employer contributions (including forfeitures but excluding any Pre-Tax Contributions and any Employer Matching Contributions necessary to satisfy the nondiscrimination requirements of Code § 401(k) or of Code § 401(m)) shall be made on behalf of each Participant who has not Separated from Service as of the end of the Plan Year and who is not a Key Employee, of not less than the lesser of the following percentage of the Key Employee's 415 Compensation for the Plan Year, as defined in Section 15.1(g):

- (i) 3%, or
- (ii) the highest percentage of Employer contributions (including forfeitures and amounts contributed pursuant to a salary reduction agreement) made under the Plan for the Plan Year on behalf of a Key Employee.

However, if a Defined Benefit Plan which benefits a Key Employee depends on this Plan to satisfy the nondiscrimination rules of Code § 401(a)(4) or the coverage rules of Code § 410 (or another plan benefiting the Key Employee so depends on such defined benefit plan), the allocation is 3% of the

Non-Key Employee's Compensation for the Plan Year regardless of the contribution rate for the Key Employees

- (b) If, for a Plan Year, there are no allocations of Employer contributions, forfeitures or Pre-tax Contributions for any Key Employee to the Plan, no minimum allocation shall be required with respect to the Plan Year, except as otherwise may be required because of another plan in the Aggregation Group.
- (c) The minimum allocation required under this Section 16.4 shall be made after Employer contributions and forfeitures are made.
- (d) Notwithstanding subsection (a) above, for a Plan Year, a Participant covered under this Plan, which is determined to be Top Heavy, and a Top Heavy defined benefit plan, shall receive the defined benefit minimum from the Top Heavy defined benefit plan.

Notwithstanding subsection (a) above, for a Plan Year, a Participant covered under this Plan, which is determined to be Top Heavy, and another Top Heavy defined contribution plan, shall receive the defined contribution minimum from the other Top Heavy defined contribution plan.

APPENDIX

Foreword

This Appendix sets forth additional provisions applicable to individuals specified in the Articles of this Appendix. The provisions of this Appendix govern over the provisions of the Plan that may conflict or be inconsistent with the provisions of the Appendix.

ARTICLE A – MERGER OF SAVEUP PLAN

A.1 Scope:

This article supplements the main portion of the Plan document with respect to the rights and benefits of Participants relating to issues arising from the merger of the SaveUp Plan with and into the PepsiCo 401(k) Plan.

A.2 Transfer of Accounts and Elections:

- (a) Participants' account balances under the SaveUp Plan (including any loan notes outstanding) will be transferred to this Plan on or as soon as practicable following the Effective Date and shall be credited to the applicable Accounts of such Participants under this Plan.
- (b) Except as provided in Section A.3 below, all employee elections in effect under the SaveUp Plan and the Pre-Merger Plan immediately prior to the Effective Date, including, but not limited to, contribution rate elections, investment elections, beneficiary designations and distribution elections, shall remain in effect under this Plan, until changed by the Participant in accordance with the terms of this Plan.
- (c) To the extent required by law, and subject to the Plan's break in service provisions, an Employee shall be credited with the period of service recognized under the SaveUp Plan as of the Effective Date for purposes of determining an Employee's eligibility to participate and vesting.

A.3 Conversion of Pre-tax Contribution Elections:

Participants in the SaveUp Plan who had elections to make pre-tax contributions in effect immediately prior to the Effective Date in dollars or in a percentage of pay other than in whole percentage points shall generally have their election amounts rounded to the nearest whole percentage point (*i.e.*, elections that when converted to a percentage of Salary end in .01 to .49 generally round down, and elections that when converted to a percentage of Salary end in .50 to .99 round up), effective as of a date specified by the Plan Administrator. However, elections that when converted to a percentage of Salary fall between 0.01% and 0.50% of Salary shall be rounded to 0.50% of Salary. In this latter case, any subsequent changes to the Contribution Election made by the Participant must result in an Election expressed in whole percentage points.

A.4 Blackout Periods:

For purposes of this Section A.4, the term "Blackout Period" shall mean periods of time between late March and early May 2000 when certain Participants shall be restricted from making certain changes to their Plan elections and/or prohibited from withdrawing and transferring amounts in the Plan. In connection with the merger of the Plan and the SaveUp Plan, there will be three Blackout Periods. While Participants will be restricted from engaging in certain transactions during the Blackout Periods, amounts in Participants' Accounts in the Plan will remain invested in the funds elected prior to the Blackout Periods (except for investments in funds that are being eliminated) and will remain subject to market fluctuations during the Blackout Periods. Investments in these funds will be transferred to new funds beginning in early May 2000 in accordance with guidelines adopted by the Plan Administrator. The scope and duration of the Blackout Periods for different employee groups is explained below.

- (a) For Tropicana Employees, a Blackout Period with respect to the PepsiCo Common Stock Fund will begin at 4:00 p.m. Eastern Time on March 27, 2000 and continue through 8:30 a.m. Eastern Time on April 4, 2000. During this Blackout Period, Participants may continue to make Pre-tax Contributions to the PepsiCo Common Stock Fund in accordance with a Contribution Election in place prior to the Blackout Period. However, the amount or percentage of the Pre-tax Contribution allocated to the PepsiCo Common Stock Fund may not be changed, amounts may not be transferred from the PepsiCo Common Stock Fund to a different fund, and amounts in the PepsiCo Common Stock Fund may not be withdrawn or borrowed.
- (b) For Tropicana Employees, a Blackout Period will begin at 4:00 p.m. Eastern Time on April 27, 2000 and continue through 8:30 a.m. Eastern Time on May 2, 2000. During this Blackout Period, Participants may continue to make Pre-tax Contributions to the Plan in accordance with a

Contribution Election in place prior to the Blackout Period. However, the amount or percentage of the Pre-tax Contribution may not be changed, amounts may not be transferred between funds, and amounts in the Plan may not be withdrawn or borrowed. During this period, the investment funds previously offered under the Plan (except the PepsiCo Common Stock Fund) will no longer be offered. Accordingly, amounts invested in the Plan will be shifted to the new investment funds in accordance with guidelines determined by the Plan Administrator.

- (c) For Snack and Soft Drink Employees that were Participants in the SaveUp Plan on March 29, 2000, or have accounts in the SaveUp Plan, a Blackout Period will begin at 3:00 p.m. Eastern Time on March 29, 2000 and continue through 8:30 a.m. Eastern time on May 5, 2000. During this Blackout Period, Participants may make Pre-tax Contributions to the Plan in accordance with a Contribution Election in place prior to this Blackout Period. However, the amount or percentage of the Pre-tax Contribution may not be changed, amounts may not be transferred between funds, and amounts in the Plan may not be withdrawn or borrowed.

A.5 Tricon Common Stock Fund:

As of the Effective Date, the Plan Administrator shall establish a temporary investment option under the Plan, the Tricon Common Stock Fund. No Pre-tax Contributions may be directed for investment into the Tricon Common Stock Fund. Participant shall have any rights as a shareholder of Tricon common stock on account of an interest in the Tricon Common Stock Account that are comparable to those granted with respect to PepsiCo Common Stock under the PepsiCo Common Stock Fund.

- (a) Valuation, Distributions and Loans: A Participant's interest in the Tricon Common Stock Account is valued as of a Valuation Date in a manner comparable to how the PepsiCo Common Stock Fund is valued. In-kind distributions or withdrawals and loans are permitted from the Tricon Common Stock Fund to the same extent as they are permitted from the PepsiCo Common Stock Fund.
- (b) Investment Reallocations: A Participant Account Holder may reallocate amounts standing to his credit under the Tricon Common Stock Fund to other investment options under the Plan that are available for this purpose. No Participant may reallocate amounts into the Tricon Common Stock Fund.
- (c) Termination of the Tricon Common Stock Account: Effective as of the end of the day on October 31, 2000 (or such later date as the Plan Administrator shall specify), the Tricon Common Stock Fund shall cease to be available under the Plan. Any amount under the Plan still standing to the credit of a Participant on such date shall automatically be reallocated to the investment option designated for this purpose by the Plan Administrator unless the Participant selects a different replacement option in accordance with such requirements as the Plan Administrator may apply.

A.6 Valuation of the LaSalle Income Plus Fund:

Notwithstanding Section 3.9, for the period that the LaSalle Income Plus Fund is available under the Plan, valuation shall occur in accordance with the procedures of the recordkeeper for such fund.

A.7 Nondiscrimination Rules:

- (a) Definitions: For purposes of this Section A.7, the following terms when capitalized and used in this Section A.7 shall have the meaning ascribed to them in this subsection (a).
- (i) “Actual Contribution Percentage” means the ratio (expressed as a percentage), of the sum of the After-tax Contributions made by a Participant and the Matching Contributions made on behalf of an Eligible Employee for the Plan Year to the Eligible Employee's Compensation for the Plan Year.
- (ii) “Average Actual Contribution Percentage” means, for any group of Eligible Employees who are Participants or eligible to be Participants, the average (expressed as a percentage) of the Actual Contribution Percentages for each of the Eligible Employees in that group, including those who made no After-tax Contributions and for whom no Matching Contributions were made.

For purposes of the Actual Contribution Percentage test, Employees who have not attained age 21 and completed one year of service before the end of the Plan Year shall be disregarded.

- (b) Actual Contribution Percentage Test With respect to each Plan Year, the Average Actual Contribution Percentage for Eligible Employees who are Participants or eligible to be Participants must satisfy one of the following tests:
- (i) The Average Actual Contribution Percentage for the Plan Year for Highly Compensated Employees who are Participants or eligible to be Participants for the Plan Year shall not exceed the Average Actual Contribution Percentage for the preceding Plan Year for Non-highly Compensated Employees who are Participants or eligible to be Participants for the preceding Plan Year multiplied by 1.25; or
- (ii) The Average Actual Contribution Percentage for the Plan Year for Highly Compensated Employees who are Participants or eligible to be Participants for the Plan Year shall not exceed the Average Actual Contribution Percentage for the preceding Plan Year for Non-highly Compensated Employees who are Participants or eligible to be Participants for the preceding Plan Year multiplied by 2; provided that the Average Actual Contribution Percentage for such Highly Compensated Employees does not exceed the Average Actual Deferral Percentage for such Non-highly Compensated Employees by more than two percentage points.
- (c) More Than One Plan Subject to the Actual Contribution Test: For purposes of this Section A.7, the Actual Contribution Percentage for any Highly Compensated Employee who is a participant under two or more arrangements sponsored by any employer within the PepsiCo Organization to which matching contributions (other than qualified matching contributions) or Employee contributions are made shall be determined as if all such arrangements (other than arrangements that may not be aggregated under applicable regulations) were one such arrangement. If the arrangements in which such Highly Compensated Employee participates have different plan years, the aggregate Actual Contribution Percentage shall be determined by counting the matching contributions and Employee contributions made to such arrangements in the plan years ending in the same calendar year.
- (d) Required Plan Aggregation for Purposes of the Actual Deferral Percentage and Actual Contribution Tests: If the Employer treats two or more plans as a unit for coverage or nondiscrimination purposes, the Employer must combine the Code § 401(k) arrangements for purposes of

determining whether each such arrangement satisfies the Actual Deferral Percentage test and must combine the arrangements under which matching contributions or Employee contributions are made; provided, however, that aggregation shall not be required with respect to arrangements within plans with different plan years; and provided, further, that an employee stock ownership plan (or the employee stock ownership plan portion of a plan) shall not be aggregated with a non-employee stock ownership plan (or non-employee stock ownership plan portion of a plan).

- (e) Required Plan Disaggregation for Purposes of the Actual Contribution Test: If the Employer operates qualified separate lines of business under Code § 414(r), then to the extent required by law the Employer will disaggregate the Code § 401(k) arrangements for each Separate Line of Business for purposes of determining whether each such arrangement satisfies the Actual Deferral Percentage Test and will disaggregate the arrangements under which matching contributions or employee contributions are made with respect to each such Separate Line of Business.
- (f) Treatment of Excess Aggregate Contributions:
- (i) Excess Aggregate Contributions plus any income and minus any loss allocable thereto, which are not recharacterized in accordance with Section 14.4 shall be distributed to the appropriate Highly Compensated Employee no later than 12 months after the close of the Plan Year in which such Excess Aggregate Contribution arose. To the extent administratively possible, Excess Aggregate Contributions shall be distributed within 2-1/2 months after the close of the Plan Year in which such Excess Contributions arose, so as to avoid an excise tax.
 - (ii) The income (or loss) allocable to Excess Aggregate Contributions shall be determined by using a uniform and nondiscriminatory method which reasonably reflects the manner used by the Plan to allocate income to Participants' Accounts.
 - (iii) The Plan Administrator shall treat a Highly Compensated Employee's allocable share of Excess Aggregate Contributions in the following priority: (1) First, as After-tax Contributions; (2) Then, as Matching Contributions allocable to Excess Contributions determined under the Actual Deferral Percentage test; (3) Then, on a pro rata basis, as Matching Contributions and as the Pre-tax Contributions relating to those Matching Contributions which the Plan Administrator has included in the Actual Contribution Percentage test, if any; and (4) Last, as QNECs used in the Actual Contribution Percentage test.
 - (iv) To the extent the Highly Compensated Employee's Excess Aggregate Contributions are attributable to Matching Contributions, with respect to which the Highly Compensated Employee is not 100% vested, the Plan Administrator shall distribute only the vested portion and forfeit the nonvested portion. The vested portion of the Highly Compensated Employee's Excess Aggregate Contributions attributable to Matching Contributions is the total amount of such Excess Aggregate Contributions (as adjusted for allocable income or loss) multiplied by his or vested percentage (determined as of the last day of the Plan Year for which the Matching Contributions were made). The Plan shall allocate forfeited Excess Aggregate Contributions to reduce Employer Matching Contributions for the Plan Year in which such forfeiture occurs.
- (g) Multiple Use Limitation: If both the Average Actual Deferral Percentage of Highly Compensated Employees exceeds 125% of the Average Actual Deferral Percentage of Non-highly Compensated Employees pursuant to Section 14.2 and the Average Actual Contribution Percentage of Highly Compensated Employees exceeds 125% of the Average Actual Contribution Percentage of Non-highly Compensated Employees pursuant to subsection (b) of this Section A.7, then the sum of the Average Actual Deferral Percentage and the Average Actual Contribution Percentage shall not exceed the greater of:
- (i) The sum of (i) 125% of the greater of the Average Actual Deferral Percentage or the Average Actual Contribution Percentage for all Non-highly Compensated Employees who are Participants or eligible to be Participants, and (ii) the lesser of 200% of, or two percentage points plus, the lesser of the Average Actual Deferral Percentage or the Average Actual Contribution Percentage of the Non-highly Compensated Employees who are Participants or eligible to be Participants; or
 - (ii) The sum of (i) 125% of the lesser of the Average Actual Deferral Percentage or the Average Contribution Percentage for all Non-highly Compensated Employees who are Participants or eligible to be Participants, and (ii) the lesser of 200% of, or two percentage points plus, the greater of the Average Actual Deferral Percentage or the Average Actual Contribution Percentage for such Non-highly Compensated Employees.

For purposes of this subsection (g), the Average Actual Deferral Percentage and Average Actual Contribution Percentage for a Plan Year shall be the percentages determined under Section 14.2 or A.7(b), as applicable, for such year.

If, after applying the multiple use limitation of this Section, the Plan Administrator determines the Plan has failed to satisfy the multiple use limitation, the Plan Administrator shall correct the failure by distributing the excess amount as Excess Aggregate Contributions under Section 14.5. The Plan Administrator shall reduce the Actual Contribution Percentages for only those Highly Compensated Employees who are eligible to make both Pre-tax Contributions and After-tax Contributions.

ARTICLE B – SPINOFF OF HOURLY PLAN

B.1 Scope.

This article supplements the main portion of the Plan document in connection with the Spinoff of the Hourly Plan.

B.2 Transfer of Participation, Accounts and Elections.

- (a) All Participants who are classified as current or former Hourly Employees (determined immediately prior to the Spinoff Time) shall have their participation and Plan interest transferred to the Hourly Plan as of the Spinoff Time. For this purpose, it is intended that a Participant shall be considered a former Hourly Employee if the Plan Administrator determines (based on the available records) that he or she was classified as an Hourly Employee when last employed by an Employer prior to the Spinoff Time. A Beneficiary's interest in this Plan that is derived from an individual described in the two preceding sentences shall also be transferred, and any reference to a Participant or Participant's interest in this Article B shall also refer to any Beneficiary and Beneficiary's interest related thereto. A Participant whose participation and Plan interest is transferred pursuant to this subsection may be referred to as a "Transferred Hourly Employee."

- (b) All elections of Transferred Hourly Employees in effect under this Plan immediately prior to the Spinoff Time, including contribution rate elections, investment elections, beneficiary designations and distribution elections, shall be transferred to the Hourly Plan as of the Spinoff Time. Such elections shall remain in effect under the Hourly Plan, until changed in accordance with the terms of the Hourly Plan.
- (c) Effective as of the Spinoff Time, each Transferred Hourly Employee's Account under this Plan (including all interests in Investment Funds and any outstanding loans) shall be transferred to the Hourly Plan and shall become the Hourly Employee's initial account balance under the Hourly Plan. The actual transfer shall occur as soon as practicable following the Spinoff Time. In the case of any loan, the promissory note and documentation related to the loan shall be transferred to the Hourly Plan, and the Hourly Plan shall succeed to all of the rights that this Plan had with respect to such loan immediately prior to the Spinoff Time. In addition, the loan shall continue on the same payment terms as if no transfer had occurred.
- (d) To the extent required by law, a Transferred Hourly Employee's Period of Service under this Plan shall be transferred to the Hourly Plan and shall be recognized and taken into account under the Hourly Plan as of the Spinoff Time for all purposes (including eligibility and vesting) as service under the Hourly Plan.
- (e) The rights and benefits of Transferred Hourly Employees and their Beneficiaries (and of those claiming through or on behalf of such individuals) on and after the Spinoff Time shall be governed exclusively by the terms of the Hourly Plan. Following the Spinoff, such individuals shall look solely to the Hourly Plan for any benefits or rights that are claimed to derive from this Plan.

B.3 Blackout Periods.

To effectuate the transfer of the Hourly Employees into the Hourly Plan, the Plan Administrator shall declare certain "Blackout Periods" during which certain Participants shall be restricted from making certain changes to their Plan elections and/or prohibited from withdrawing and transferring amounts in the Plan to the extent specified by the Plan Administrator. While a Participant is restricted from engaging in certain transactions during the Blackout Periods, amounts in Participants' Accounts will remain invested in the Funds elected prior to the Blackout Period (except for any exceptions as disclosed by the Plan Administrator) and will remain subject to market fluctuations during the Blackout Periods. The scope and duration of the Blackout Periods are entirely subject to the discretion of the Plan Administrator and may be different for various groups of Participants and/or various Funds, all as determined by the Plan Administrator.

ARTICLE C – MERGER OF QUAKER PLAN

C.1 Scope.

This article supplements the main portion of the Plan document in connection with the merger of the Quaker Plan with and into this Plan.

C.2 Definitions.

When used in this Article C, the following phrases shall have the meanings set forth below. Except as otherwise provided in this Article C, all terms that are defined in Article I shall have the meaning assigned to them in Article I.

- (a) "Merger Time" means immediately after the occurrence of the Spinoff on January 1, 2002.
- (b) "Transferred Quaker Participant" shall have the meaning given to it in Section C.3(a) below.
- (c) "Quaker Plan" means The Quaker 401(k) Plan for Salaried Employees.

C.3 Transfer of Participation, Accounts and Elections.

- (a) All participants in the Quaker Plan as of immediately prior to the Merger Time shall have their participation and Plan interest transferred to this Plan as of the Merger Time. A Beneficiary's interest in this Plan that is derived from an individual described in the preceding sentence shall also be transferred, and any reference to a Participant or Participant's interest in this Article C shall also refer to any Beneficiary and Beneficiary's interest related thereto. A Participant whose participation and plan interest is transferred pursuant to this subsection may be referred to as a "Transferred Quaker Participant."
- (b) Except as provided in Section C.5, all elections of Transferred Quaker Participants in effect under the Quaker Plan immediately prior to the Merger Time, including, contribution rate elections, investment elections, beneficiary designations and distribution elections, shall be transferred to this Plan as of the Merger Time. Such elections shall remain in effect under this Plan, until changed in accordance with the terms of this Plan. In the case of investment elections, such elections shall be transferred to this Plan in accordance with the fund to fund mapping announced by the Plan Administrator (under which investments in each fund under the Quaker Plan shall be moved to a pre-identified, corresponding fund under this Plan).
- (c) Effective as of the Merger Time, each Transferred Quaker Participant's account in the Quaker Plan (including any outstanding loans) shall be transferred to this Plan and shall become such participant's initial Account balance under this Plan. The actual transfer shall occur as soon as practicable following the Merger Time. In the case of any loan, the promissory note and documentation related to the loan shall be transferred to this Plan, and this Plan shall succeed to all of the rights that the Quaker Plan had with respect to such loan immediately prior to the Merger Time. In addition, the loan shall continue on the same payment terms as if no transfer had occurred.
- (d) To the extent required by law, a Transferred Quaker Participant's period of service under the Quaker Plan shall be transferred to this Plan and shall be recognized and taken into account under this Plan as of the Merger Time for all purposes (including eligibility and vesting) as service under this Plan.
- (e) The rights and benefits of Transferred Quaker Participants and their beneficiaries (and of those claiming through or on behalf of such individuals) before the Merger Time shall be governed exclusively by the terms of the Quaker Plan.

C.4 Blackout Periods.

To effectuate the merger of the Quaker Plan with and into this Plan, the Plan Administrator shall declare certain “Blackout Periods” during which Quaker Plan participants shall be restricted from making certain changes to their elections and/or prohibited from transferring, withdrawing and receiving distributions of amounts to the extent specified by the Plan Administrator. While these restrictions continue during the Blackout Periods, amounts in Transferred Quaker Participants’ accounts shall remain invested in accordance with the investment elections in effect at the start of the blackout period (but giving effect to the fund to fund mapping announced by the Plan Administrator) and shall remain subject to market fluctuations during the Blackout Periods. The scope and duration of the Blackout Periods are entirely subject to the discretion of the Plan Administrator and may be different for various groups of participants and/or various investment funds, all as determined by the Plan Administrator.

C.5 Conversion of HCE Elections.

Transferred Quaker Participants who are considered Highly Compensated Employees and who had elections to make Pre-tax Contributions greater than seven percentage points in effect immediately prior to the Merger Time shall have their Contribution Elections under this Plan reduced to seven percentage points effective as of a date specified by the Plan Administrator. Any subsequent changes to their Contribution Elections shall not exceed the limit specified in Section 3.2(a).

C.6 Participation of Part-Time Employees.

Prior to the establishment of a system of classification that will identify those Quaker Employees who are Part-Time Employees, all Quaker Employees shall be eligible to participate in this Plan under the rules in Section 2.1(a)(i) (without regard to their status as Full-Time Employees). Once the Plan Administrator has determined that a system of classification has been established, all Quaker Employees classified thereafter as Part-Time Employees under such system shall be eligible to participate in this Plan under the regular Plan rules for Part-Time Employees in Section 2.1(a)(ii); provided, however, that this shall not adversely affect the participation of any Quaker Employees who commenced Plan participation under the rules provided in the first sentence of this section prior to the establishment of the classification system.

C.7 Investment Election Increments.

Investment elections of Transferred Quaker Participants for new money coming into the Plan shall be transferred to this Plan pursuant to Section C.3(b) above in the 1% increments that were in effect under the Quaker Plan immediately before the Merger Time. However, any revised investment elections applied under this Plan from and after the Merger Time shall only be made in increments of 5% as provided by Section 4.2.

C.8 ESOP Preferred Stock Fund.

- (a) Establishment. As of the Merger Time, the Plan Administrator shall establish a temporary investment option under this Plan, which shall be referred to as the PepsiCo ESOP Preferred Stock Fund (the “Preferred Stock Fund”). The Preferred Stock Fund is designed to own primarily convertible preferred stock issued by the Company, and it holds assets that were in PepsiCo ESOP preferred stock account balances under the Quaker Plan immediately prior to the Merger Time. The Preferred Stock Fund shall be a frozen fund and therefore Pre-tax Contributions, Rollover Contributions and all other contributions, transfers and loan repayments may not be directed for investment into the Preferred Stock Fund. However, amounts standing to the credit of a Participant in the Preferred Stock Fund may be transferred out of the Preferred Stock Fund in accordance with the Plan’s normal rules for investment transfers. The assets of the Preferred Stock Fund shall continue to be a stock bonus plan under Code § 401(a), which is intended to qualify as an employee stock ownership plan under Code § 4975(e)(7), and after the Merger Time shall be considered to be part of the employee stock ownership plan established pursuant to Section 4.5(b) under the PepsiCo Common Stock Fund.
- (b) Valuation, Distributions and Loans. A Participant’s interest in the Preferred Stock Fund shall be valued in a manner comparable to how the PepsiCo Common Stock Fund is valued. Withdrawals, distributions and loans are permitted from the Preferred Stock Fund to the same extent as they are permitted from the PepsiCo Common Stock Fund. In-kind distributions will be made from the Preferred Stock Fund by converting the Participant’s interest in the Preferred Stock Fund into that of whole shares of PepsiCo common stock pursuant to the rules and procedures prescribed for this purpose by the Plan Administrator.
- (c) General Rules. The Preferred Stock Fund shall be governed by the following paragraphs:
- (i) Investments in the Preferred Stock Fund will be denominated as “units.” The value of a unit will fluctuate in response to various factors, including the price of and dividends paid on PepsiCo convertible preferred stock, earnings and losses on other investments in the Preferred Stock Fund and Preferred Stock Fund expenses.
 - (ii) Shares of convertible preferred stock held in the Preferred Stock Fund and dividends and other distributions on such stock are not specifically allocated to Participant Accounts. Each Participant’s interest in the Preferred Stock Fund will be based on the proportion of his investment in the such fund to the total investment in such fund of all Participants.
 - (iii) All cash dividends on shares of convertible preferred stock in the Preferred Stock Fund that a Participant does not elect to have paid outside the Plan pursuant to subsection (d) below are paid to the Preferred Stock Fund and are used to purchase additional units in the Preferred Stock Fund. Any convertible preferred stock received by the Trustee as a stock split or dividend, or as a result of a reorganization or other recapitalization with respect to the convertible preferred stock in the Preferred Stock Fund, will be unitized and added to such fund. Any other property (other than shares of convertible preferred stock) received by the Trustee with respect to the convertible preferred stock may be sold by the Trustee and the proceeds added to the Preferred Stock Fund. In the event of a significant distribution of such other property, the Plan Administrator may implement special arrangements for the holding or disposition of such other property by the Plan. Any rights to subscribe to additional shares of convertible preferred stock shall be sold by the Trustee and the proceeds credited to the Preferred Stock Fund.
 - (iv) Participants who have an interest in the Preferred Stock Fund may direct the Trustee how to vote (or tender, if applicable) convertible preferred stock, voting together with the holders of PepsiCo common stock as one class. The Trustee will first determine each Participant’s proportional share of the convertible preferred stock in the Preferred Stock Fund (based on the number of units allocated to the Participant’s Accounts) and second will determine each Participant’s number of votes by converting the convertible preferred stock into PepsiCo common stock pursuant to the rules and procedures of the Plan Administrator. Thereafter, the Trustee will solicit the Participant’s voting instructions. The Trustee shall vote (and/or tender) this stock according to the Participant’s directions. The Trustee

shall not vote stock in the Preferred Stock Fund for which it does not receive directions.

(d) Dividend Election.

- (i) 2001 Dividends. The Plan Administrator shall prescribe rules and procedures that allow each Participant with an interest in the Preferred Stock Fund to elect within 90 days following the close of the 2001 Plan Year to have any dividends paid to the Preferred Stock Fund in 2001 (but otherwise not deductible for federal income tax purposes) to have such dividends allocated to him or her paid directly to the electing Participant rather than reinvesting such dividends in the Preferred Stock Fund. Such rules and procedures that are prescribed by the Plan Administrator shall be in accordance with the requirements that must be satisfied in order for a federal income tax deduction to be allowed under Code § 404(k) with respect to such dividends, and shall be similar to those prescribed under Section 4.5(d).
- (ii) Dividends on or after January 1, 2002. The Plan Administrator shall prescribe rules and procedures that allow each Participant with an interest in the Preferred Stock Fund to elect to have any dividends paid to the Preferred Stock Fund from and after January 1, 2002 to have such dividends allocated to him or her paid directly to the electing Participant rather than reinvesting such dividends in the Preferred Stock Fund. Such rules and procedures shall be similar to those prescribed under Section 4.5(d).

C.9 Loans.

- (a) Number of Loans. Notwithstanding the limitations of Section 7.1, a Transferred Quaker Participant who has three outstanding loans transferred to this Plan pursuant to Section C.3 above (each a "Transferred Loan") may continue to have three outstanding loans while these same loans continue in effect under the terms applicable immediately before the Merger Time. From and after the Merger Time, such loans may not be refinanced, and once one Transferred Loan is paid off, the Transferred Quaker Participant shall be subject to the normal limit on the number of Plan loans specified in Section 7.1.
- (b) Maintenance Fees. With respect to any Transferred Loans, Transferred Quaker Participants shall not be required to pay any maintenance fees that would otherwise be imposed on the Transferred Loans by the Plan. Any Transferred Quaker Participant who after the Merger Time originates a new loan under this Plan shall be required to pay any origination and maintenance fee otherwise imposed on loans generally under this Plan.
- (c) Coupon Payments. Transferred Quaker Participants who as of the Merger Time are making repayments through coupons for a Transferred Loan may continue to use such coupons to make loan repayments. Any new loans originated from and after the Merger Time may only be repaid through coupon payments to the extent such repayment method is allowed under rules established from time to time by the Plan Administrator.

C.10 In-Service Withdrawals After Attaining Age 59-1/2.

Without regard to the annual numerical limits on withdrawals in Section 6.7(e), Transferred Quaker Participants may elect to withdraw all or a portion of their Account under this Plan after attaining age 59-1/2 in accordance with the provisions of Section 6.5

C.11 Partial Distributions.

Transferred Quaker Participants who incur a Disability or who have attained their Retirement shall not be subject to Section 8.2(b)'s annual numerical limit on taking partial distributions from the Plan. Prior to January 1, 2003, other Transferred Quaker Participants who have a Separation from Service shall be permitted to receive one or more partial distributions of their Account without regard to Section 8.2(b)'s annual numerical limit on partial distributions. Effective January 1, 2003, such other Transferred Quaker Participants shall be subject to the Plan's normal rules regarding distributions.

C.12 Installments Payments for Certain Participants.

Prior to January 1, 2003, Transferred Quaker Participants who have a Separation from Service shall be eligible to receive installment payments in accordance with the provisions of Section 8.2(a) without regard to whether they have attained their Retirement or incurred a Disability. Effective January 1, 2003, such Transferred Quaker Participants shall be subject to the Plan's normal rules regarding distributions.

C.13 QJSA Distribution Options Relating to Certain Participants.

This Section shall apply to those Transferred Quaker Participants whom a portion of their Account was transferred (the "Prior Merged Plan Participants") from any one of the following Plans: the Stokely-Van Camp Inc. Revised Profit-Sharing Plan for Salaried Employees, the Gaines Foods, Inc. Thrift-Investment Plan for Salaried Employees, the Richardson Foods Section 401(k) Savings/Retirement Plan (the "Richardson Plan"), the R.W. Snyder Company Salaried Employees' 401(k) Plan (the "Snyder Plan"), and the Golden Grain Company Profit Sharing Plan (the "Golden Grain Plan") (collectively, the "Prior Merged Plans"). This Section only applies to Prior Merged Plan Participants who elect a distribution that has a scheduled commencement date prior to January 1, 2003. Effective January 1, 2003, Prior Merged Plan Participants who did not previously elect a distribution that has a scheduled commencement date prior to January 1, 2003 shall be subject to the regular distribution options of Article VIII (as modified by the other applicable Sections of this Article C).

- (a) Unless otherwise elected as provided below, a Prior Merged Plan Participant who is married on the annuity starting date and who does not die before the annuity starting date shall receive the value of all of his Accounts in the form of a joint and survivor annuity. The joint and survivor annuity shall be equal in actuarial value to a single life annuity. Such joint and survivor benefits following the Participant's death shall continue to the Spouse during the Spouse's lifetime at a rate equal to 50% of the rate at which such benefits were payable to such participant. This joint and 50% survivor annuity shall be considered the designated qualified joint and survivor annuity and automatic form of payment for the purposes hereof. However, the Prior Merged Plan Participant may elect to receive a smaller annuity benefit with continuation of payments to the Spouse at a rate of one hundred percent (100%) of the rate payable to him or her during his or her lifetime, which alternative joint and survivor annuity shall be equal in actuarial value to the automatic joint and 50% survivor annuity. An unmarried Prior Merged Plan Participant shall receive the value of his or her benefit in the form of a single life annuity. Such unmarried participant, however, may elect in writing to waive the single life annuity. The election must comply with the provisions of this Section as if it were an election to waive the joint and survivor annuity by a married participant, but without the spousal consent requirement.
- (b) Any election to waive the joint and survivor annuity must be made by the Prior Merged Plan Participant in writing during the election period

and be consented to by such participant's Spouse. If the Spouse is legally incompetent to give consent, the Spouse's legal guardian, even if such guardian is such participant, may give consent. Such election shall designate a Beneficiary (or a form of benefits) that may not be changed without spousal consent (unless the consent of the spouse expressly permits designations by such participant without the requirement of further consent by the Spouse). Such Spouse's consent shall be irrevocable and must acknowledge the effect of such election and be witnessed by a Plan representative or a notary public. Such consent shall not be required if it is established to the satisfaction of the Plan Administrator that the required consent cannot be obtained because there is no Spouse, the Spouse cannot be located, or other circumstances that may be prescribed in applicable Treasury Regulations. The election made by the Prior Merged Plan Participant and consented to by his or her Spouse may be revoked by such participant in writing without the consent of the Spouse at any time during the election period. The number of revocations shall not be limited. Any new election must comply with the requirements of this subsection. A former Spouse's waiver shall not be binding on a new Spouse.

- (c) The election period to waive the joint and survivor annuity shall be the 90-day period ending on the annuity starting date.
- (d) For purposes of this Section, the annuity starting date means the first day of the first period for which an amount is paid as an annuity, or, in the case of a benefit not payable in the form of an annuity, the first day on which all events have occurred which entitle the Prior Merged Plan Participant to such benefit.
- (e) With regard to the election, the Plan Administrator shall provide to the Prior Merged Plan Participant no less than 30 days and no more than 90 days before the annuity starting date a written explanation of:
 - (i) the terms and conditions of the joint and survivor annuity;
 - (ii) the Prior Merged Plan Participant's right to make an election to waive the joint and survivor annuity;
 - (iii) the right of the Prior Merged Plan Participant's Spouse to consent to any election to waive the joint and survivor annuity; and
 - (iv) the right of the Prior Merged Plan Participant to revoke such election, and the effect of such revocation.
- (f) In the event a married Prior Merged Plan Participant duly elects pursuant to subsection (b) above not to receive his benefit in the form of a joint and survivor annuity, or if such participant is not married, in the form of a single life annuity, such participant may elect to have his or her Accounts used to purchase or provide another form of annuity. However, such annuity may not be in any form that will provide for payments over a period extending beyond either the life of such participant (or the lives of such participant and his or her Beneficiary) or the life expectancy of such participant (or the life expectancy of such participant and his Beneficiary).
- (g) In the event a married Prior Merged Plan Participant duly elects pursuant to subsection (b) above not to receive his or her Accounts in the form of a joint and survivor annuity, or if such participant is not married, in the form of a single life annuity, and any such participant does not elect an alternative annuity form pursuant to subsection (f) above, then to the extent not inconsistent with this Section, the Accounts shall be distributed in accordance with the distribution procedures and the Prior Merged Plan Participant's distribution election in accordance with Article VIII.
- (h) The distribution of a Prior Merged Plan Participant's benefits under this Section or through the purchase of an annuity contract, shall comply with Code § 401(a)(9) and the Treasury Regulations thereunder, the provisions of which are incorporated herein by reference.

C.14 QPSA Distribution Options.

This Section shall only apply to the payment of the Accounts of a Prior Merged Plan Participant who (1) dies before January 1, 2003, (2) dies before his or her annuity starting date and (3) is married when he or she dies. In addition, this Section shall only apply to applicable distributions whose scheduled commencement date is prior to January 1, 2003.

- (a) Unless otherwise elected as provided below, a Prior Merged Plan Participant who dies before the annuity starting date and who has a Surviving Spouse shall have his or her Accounts paid to his or her Surviving Spouse in the form of a Pre-Retirement Survivor Annuity. A "Pre-Retirement Survivor Annuity" is an immediate annuity for the life of the Prior Merged Plan Participant's Spouse the payments under which must be equal to the amount of benefit which can be purchased with the Accounts of the Prior Merged Plan Participant used to provide the death benefit under the Plan. The Prior Merged Plan Participant's Spouse may direct that payment of the Pre-Retirement Survivor Annuity commence within a reasonable period after such participant's death. If the Spouse does not so direct, payment of such Accounts will commence at the time the Prior Merged Plan Participant would have attained age 65. However, the Spouse may elect a later commencement date. Any distribution to the Spouse shall be subject to the rules specified in subsection (f) below.
- (b) Any election to waive the Pre-Retirement Survivor Annuity before the Prior Merged Plan Participant's death must be made by such Participant in writing during the election period and shall require the Spouse's irrevocable consent in the same manner provided for in Section C.13. Further, the Spouse's consent must acknowledge the specific nonspouse Beneficiary or the alternative form of death benefit to be paid in lieu of the Pre-Retirement Survivor Annuity.

Notwithstanding the foregoing, the nonspouse Beneficiary or the alternative form of death benefit need not be acknowledged, provided the consent of the Spouse acknowledges that the Spouse has the right to limit consent only to a specific Beneficiary or a specific form of benefit and that the Spouse voluntarily elects to relinquish one or both of such rights.

- (c) The election period to waive the Pre-Retirement Survivor Annuity shall begin on the first day of the Plan Year in which the Prior Merged Plan Participant attains age 35 and end on the date of such participant's death. An earlier waiver (with spousal consent) may be made provided a written explanation of the Pre-Retirement Survivor Annuity is given to the Prior Merged Plan Participant and such waiver becomes invalid at the beginning of the Plan Year in which he or she turns age 35. In the event a Prior Merged Plan Participant has a Separation from Service prior to the beginning of the election period, the election period shall begin on the date of such Separation from Service.
- (d) With regard to the election, the Plan Administrator shall provide each Prior Merged Plan Participant within the applicable period, with respect to such participant (and consistent with Treasury Regulations), a written explanation of the Pre-Retirement Survivor Annuity containing comparable information to that required pursuant to Section C.13. For the purposes of this subsection, the term applicable period means, with

respect to a Prior Merged Plan Participant, whichever of the following periods ends last:

- (i) The period beginning with the first day of the Plan Year in which such participant attains age 32 and ending with the close of the Plan Year preceding the Plan Year in which the participant attains age 35;
- (ii) A reasonable period after the individual becomes a participant in the Quaker Plan. For this purpose, in the case of an individual who becomes a participant after age 32, the explanation must be provided by the end of the three-year period beginning with the first day of the Plan Year for which the individual is a participant; or
- (iii) A reasonable period ending after Code § 401(a)(11) applies to the Participant.

Notwithstanding the preceding, in the case of a Prior Merged Plan Participant who Separates from Service before attaining age 35, the Plan Administrator must provide the explanation in the period beginning one year before the Separation from Service and ending one year after such separation.

- (e) In the event the Account is not paid in the form of a Pre-Retirement Survivor Annuity, then to the extent not inconsistent with this Section it shall be paid to the Participant's Beneficiary in accordance with the distribution procedures, and the Prior Merged Plan Participant's or Beneficiary's election in accordance with Article VIII.
- (f) Distributions upon the death of a Prior Merged Plan Participant shall comply with Code § 401(a)(9) and the regulations thereunder. If it is determined pursuant to regulations that the distribution of a Prior Merged Plan Participant's Accounts has begun and such participant dies before his or her entire interest has been distributed, the remaining portion of such interest shall be distributed at least as rapidly as under the method of distribution selected pursuant to this Section as of the date of death. If a Prior Merged Plan Participant dies before he or she has begun to receive any distributions of his or her interest under the Plan or before distributions are deemed to have begun pursuant to regulations, then the death benefit shall be distributed to his or her Beneficiaries by December 31st of the calendar year in which the fifth anniversary of the date of death occurs.

C.15 Richardson and Snyder Plans.

- (a) The provisions of this Section shall only apply (1) to a Prior Merged Plan Participant who had an interest transferred from the Richardson Plan or the Snyder Plan to the Quaker Plan and only to the extent such interest was credited to his or her Account (the "Transferred Interest") and (2) to a distribution that is elected and that has a scheduled commencement date prior to January 1, 2003.
- (b) In addition to the provisions of Article VIII, at the Prior Merged Plan Participant's election, his or her Transferred Interest may be paid in approximate equal annual March 1 installments over a period of years not to exceed the life expectancy of such participant, or the joint life expectancy of such participant and his or her Beneficiary at the commencement of distribution, as determined under applicable Treasury Regulations. For purposes of this Section, the life expectancy of a Prior Merged Plan Participant and his or her Spouse may be redetermined at such participant's election, but not more frequently than annually. A Prior Merged Plan Participant may not elect a form of distribution pursuant to this Section providing payments to a Beneficiary who is other than his or her Spouse unless the actuarial value of the payments expected to be paid to such participant is more than 50% of the actuarial value of the total payments expected to be paid under such form of distribution.

C.16 Golden Grain Plan.

- (a) The provisions of this Section shall only apply (1) to a Prior Merged Plan Participant who had an interest transferred from the Golden Grain Plan and (2) to a distribution that is elected and that has a scheduled commencement date prior to January 1, 2003.
- (b) In addition to the provisions of Article VIII of the Plan, at the Prior Merged Plan Participant's election his or her Accounts may be paid in approximate equal quarterly, semiannual or annual installments over a period of years not to exceed the life expectancy of such participant, or the joint life expectancy of such participant and his or her Beneficiary but shall in any event be subject to the following:
 - (i) The annual redetermination of life expectancy under Code section § 401(a)(9)(D) is not to be applied or be available for election by Prior Merged Plan Participants;
 - (ii) The amount to be distributed each year must at least be equal to the quotient obtained by dividing the then vested portion of the Prior Merged Plan Participant's Accounts by such life expectancy or joint life expectancy; and
 - (iii) The present value of the payments expected to be made to the Prior Merged Plan Participant must be more than 50% of the then vested portion of such participant's Accounts.

[PepsiCo Letterhead]

OPINION AND CONSENT OF W. TIMOTHY HEAVISIDE

January 2, 2002

The Board of Directors
PepsiCo, Inc.
700 Anderson Hill Road
Purchase, New York 10577

Dear Ladies and Gentlemen:

I have acted as counsel to PepsiCo, Inc., a North Carolina corporation (the "Company"), in connection with the registration on Form S-8 (the "Registration Statement") under the Securities Act of 1933, as amended (the "Act"), of 3,000,000 shares of the Company's Common Stock (the "Shares"), to be issued in accordance with the terms of The PepsiCo 401(k) Plan for Salaried Employees (formerly known as The PepsiCo 401(k) Plan) (the "Plan").

I have reviewed such corporate records, documents and questions of law and fact I have considered necessary or appropriate for the purposes of this opinion.

Based on such review, I am of the opinion that the Shares registered pursuant to the Registration Statement to which this opinion is an exhibit, when issued in accordance with the terms of the Plan, will be validly issued, fully paid and nonassessable.

I consent to the filing of this opinion letter as an exhibit to the Registration Statement.

This opinion letter is rendered as of the date above and I disclaim any obligation to advise you of facts, circumstances, events or developments which may alter, affect or modify the opinion expressed herein.

Very truly yours,

/s/ W. Timothy Heaviside
W. Timothy Heaviside, Esq.
Vice President and
Assistant General Counsel

Accountants' Acknowledgment

PepsiCo, Inc.
Purchase, New York

Ladies and Gentlemen:

Re: Registration Statement on Form S-8 of PepsiCo, Inc. pertaining to The PepsiCo 401(k) Plan for Salaried Employees (formerly known as The PepsiCo 401(k) Plan).

With respect to the subject registration statement, we acknowledge our awareness of the use therein of our reports dated April 23, 2001, July 19, 2001, August 20, 2001 and October 10, 2001 related to our review of interim financial information.

Pursuant to Rule 436(c) under the Securities Act of 1933, such reports are not considered part of a registration statement prepared or certified by an accountant or a report prepared or certified by an accountant within the meaning of sections 7 and 11 of the Act.

Very truly yours,

/s/ KPMG LLP

New York, New York
January 2, 2002

Consent of KPMG LLP

We consent to the use of our audit report dated February 2, 2001 relating to the consolidated balance sheets of PepsiCo, Inc. and Subsidiaries as of December 30, 2000 and December 25, 1999 and the related consolidated statements of income, cash flows and shareholders' equity for each of the years in the three-year period ended December 30, 2000 and our audit report dated August 20, 2001, relating to the supplemental consolidated balance sheets of PepsiCo, Inc. and Subsidiaries as of December 30, 2000 and December 25, 1999 and the related supplemental consolidated statements of income, cash flows and shareholders' equity for each of the years in the three-year period ended December 30, 2000, both of which are incorporated herein by reference in the Registration Statement on Form S-8 of PepsiCo, Inc. pertaining to The PepsiCo 401(k) Plan for Salaried Employees (formerly known as The PepsiCo 401(k) Plan).

/s/ KPMG LLP

New York, New York
January 2, 2002

POWER OF ATTORNEY

PepsiCo, Inc. ("PepsiCo") and each of the undersigned, an officer or director, or both, of PepsiCo, do hereby appoint Robert F. Sharpe, Jr. and Robert K. Biggart, and each of them severally, its, his or her true and lawful attorney-in-fact to execute on behalf of PepsiCo and the undersigned the following documents and any and all amendments thereto (including post-effective amendments):

Form S-8 Registration Statements required to be filed by PepsiCo and any of its subsidiaries for (a) The PepsiCo 401(k) Plan for Salaried Employees (formerly known as The PepsiCo 401(k) Plan), and (b) The PepsiCo 401(k) Plan for Hourly Employees;

and to file the same, with all exhibits thereto and other documents in connection therewith, and each of such attorneys shall have the power to act hereunder with or without the other.

IN WITNESS WHEREOF, the undersigned has executed this instrument as of December 12, 2001.

PepsiCo, Inc.

By: /s/ Robert F. Sharpe, Jr.
Robert F. Sharpe, Jr.
Senior Vice President, Public Affairs
General Counsel and Secretary

/s/ Steven S Reinemund
Steven S Reinemund
Chairman of the Board and
Chief Executive Officer

/s/ Arthur C. Martinez
Arthur C. Martinez
Director

/s/ Indra K. Nooyi
Indra K. Nooyi
President,
Chief Financial Officer and Director

/s/ Robert S. Morrison
Robert S. Morrison
Vice Chairman of the Board

/s/ Roger A. Enrico
Roger A. Enrico
Vice Chairman of the Board

/s/ John J. Murphy
John J. Murphy
Director

/s/ Peter A. Bridgman
Peter A. Bridgman
Senior Vice President and Controller
(Chief Accounting Officer)

/s/ Franklin D. Raines
Franklin D. Raines
Director

/s/ John F. Akers
John F. Akers
Director

/s/ Sharon Percy Rockefeller
Sharon Percy Rockefeller
Director

/s/ Robert E. Allen
Robert E. Allen
Director

/s/ Franklin A. Thomas
Franklin A. Thomas
Director

/s/ Peter Foy
Peter Foy
Director

/s/ Cynthia M. Trudell
Cynthia M. Trudell
Director

/s/ Ray L. Hunt
Ray L. Hunt
Director

/s/ Solomon D. Trujillo
Solomon D. Trujillo
Director